

Listed Investment Companies

March 2024 performance review and sector update

Conviction ideas: Our preferences within each sector are based on numerous quantitative and qualitative factors. Table 1 on page 2 provides a sector update, with our estimated current net tangible assets (NTAs) derived from our model portfolios.

Traditional LICs

The ASX 200 Accum. Index returned 3.3% in March on its way to a quarterly gain of 5.3%. The I.T. sector has been the standout performer, generating a first quarter return of 24.4%, with Real Estate and Consumer Discretionary the next best, advancing 16.8% and 12.9%, respectively. For the month of March, Traditional LICs were up 0.6% on a Total Shareholder Return (TSR) basis and 2.3% on a pre-tax net tangible asset (NTA) basis.

Preferred LIC **BKI Investment Company** (BKI) returned 2.8% on a pre-tax NTA basis for the month of March, although on a TSR basis, dipped 0.9%. The fund currently trades at a 7.7% discount, and presents an attractive 6.7% trailing gross yield.

Another key preference **Australian United Investment Company** (AUI) is our pick for those seeking a Traditional LIC trading at a discount. The fund currently trades at a 10.9% discount, below its 1- and 3-year average discounts of 9.7% and 6.8%.

Large Capitalisation

Key preference **L1 Long Short Fund** (LSF) is trading at an estimated 8.8% discount to NTA and remains the best performer across the 3- and 5-year time horizons for both NTA and TSR outperformance in our large cap universe.

A further key preference, the **Ophir High Conviction Fund** (OPH), is trading at an estimated 9.0% discount to NTA with strong outperformance over the last year on both a TSR and NTA basis. As at 31 March, the portfolio's top holdings included Life360, Mineral Resources, NEXTDC, Seven Group Holdings, and Webjet.

Small Capitalisation and Specialist

Our preferred Small Cap LIC is **Forager Australian Shares Fund** (FOR). Fund performance continues to be positive, with 1- and 3-year NTA outperformance of 5.8% and 1.2%, respectively. FOR trades at an estimated 6.6% discount to NTA and has recently announced the intention to transition the LIC back to an open-ended fund.

Our specialist preference is **Regal Investment Fund** (RF1), trading on an estimated discount to NTA of 2.7%, between its 1- and 3-year averages of a 6.6% discount and 1.1% premium, respectively. The vehicle provides exposure to various strategies managed by the award-winning Regal Funds Management since being established in 2004.

International

Overseas markets, as measured by the MSCI World Index on a total return AUD adjusted basis, rose 2.6% in March, and is up 10.9% year-to-date, with the AUD appreciating 0.2% in March and falling -4.4% for the year-to-date against the USD.

Preferred international LIC **PM Capital Global Opportunities Fund** (PGF) is trading at an estimated 3.8% discount to NTA, below its average 1- and 3-year averages. The fund has delivered strong outperformance against its benchmark on both TSR and NTA growth across the varying time horizons.

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Disclosure: Ord Minnett acted as Joint Lead Manager in a capital raising for WAM Leaders (April '23) and received fees for acting in these capacities. Ord Minnett may do business with and receive commission and/or fees from companies that are the subject of this report. Hugh Glasson holds units in LSF and BTI.

Table 1: Sector snapshot

Listed Investment Companies coverage by sector

Listed Investment Companies coverage by sector																
Traditional LICs	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Apr 24	Current Est. NTA	Current Estimated Disc/Prem	Mar NTA	Mar Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Mar Post-tax Disc/Prem	MER	
Australian Foundat.	AFI	7.26	9086.4	25.5	3.5%	5.0%	-1.5%	7.64	-5.0%	7.97	-7.5%	-2.5%	5.5%	10.8%	0.16%	
Argo Investments	ARG	8.70	6622.8	34.5	4.0%	5.7%	-0.9%	9.35	-7.0%	9.66	-9.1%	-3.9%	0.7%	4.9%	0.16%	
Australian United Invest.	AUI	10.16	1284.8	37.0	3.6%	5.2%	0.3%	11.40	-10.9%	11.76	-13.3%	-9.7%	-6.8%	4.3%	0.10%	
BKI Investment Ltd	BKI	1.69	1356.3	7.9	4.7%	6.7%	-0.6%	1.83*	-7.7%	1.87	-9.4%	-2.2%	-2.8%	-1.2%	0.18%	
Djerriwarrh	DJW	2.97	781.1	15.0	5.1%	7.2%	0.3%	3.27	-9.2%	3.38	-12.4%	-9.6%	-7.2%	-10.8%	0.45%	
Diversified United	DUI	5.00	1087.9	23.0	4.6%	6.6%	-1.2%	5.69	-12.2%	5.85	-14.2%	-10.2%	-7.4%	4.4%	0.12%	
Large Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Apr 24	Current Est. NTA	Current Estimated Disc/Prem	Mar NTA	Mar Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Mar Post-tax Disc/Prem	MER	
AMCL Limited	AMH	1.11	350.1	5.0	4.5%	6.4%	1.4%	1.23	-9.4%	1.27	-13.8%	-11.5%	-4.5%	-2.7%	0.56%	
Clime Capital	CAM	0.83	120.1	5.4	6.5%	9.3%	2.2%	0.83*	3.6%	0.85	-2.9%	-2.0%	-1.6%	-1.8%	1.00%	
Cadence Capital	CDM	0.75	222.2	6.0	8.1%	11.5%	1.3%	n.a	0.0%	0.88	-13.1%	-9.2%	-7.3%	-26.6%	1.00%	
Carlton Investments	CIN	29.70	786.3	101.0	3.4%	4.9%	-1.5%	39.43	-24.7%	40.89	-26.3%	-23.8%	-22.4%	-11.3%	0.10%	
Future Gen Ltd	FGX	1.19	482.4	3.4	2.8%	4.0%	-1.7%	n.a	n.a	1.42	-14.9%	-14.0%	-9.6%	-13.4%	0.00%	
L1 Long Short Fnd Ltd	LSF	2.96	1842.3	10.5	3.5%	5.1%	3.5%	3.27*	-8.8%	3.22	-10.6%	-5.2%	-7.4%	-5.9%	1.44%	
Mirrabooka Invest.	MIR	3.31	639.9	21.5	6.5%	9.3%	0.6%	3.09	7.1%	3.24	2.8%	-0.5%	4.5%	16.4%	0.50%	
Ophir High Conviction	OPH	2.65	589.9	12.6	4.8%	5.0%	-1.9%	2.94*	-9.0%	3.01	-10.3%	-10.5%	-1.2%	na	1.23%	
Perpetual Equity Ltd	PIC	1.19	453.1	8.0	6.7%	9.6%	-0.8%	1.30*	-8.1%	1.33	-9.9%	-6.5%	-5.3%	-6.3%	1.00%	
Plato Income Max.	PL8	1.20	898.4	6.6	5.5%	7.9%	-0.8%	1.10*	10.9%	1.11	8.8%	15.7%	13.6%	8.2%	0.80%	
Qv Equities Limited	QVE	0.97	219.5	6.5	6.7%	9.6%	-3.0%	1.05*	-7.1%	1.06	-6.1%	-9.0%	-9.3%	-8.3%	0.90%	
WAM Capital Limited	WAM	1.63	1804.4	23.3	14.3%	20.4%	0.0%	n.a	n.a	1.74	-6.4%	-2.2%	7.4%	-4.5%	1.00%	
WAM Leaders Limited	WLE	1.40	1764.0	9.0	6.4%	9.2%	1.1%	n.a	n.a	1.42	-2.5%	3.2%	4.8%	-1.9%	1.00%	
Whitefield Ltd	WHF	5.19	607.3	20.5	3.9%	5.6%	-1.5%	5.68	-8.6%	5.86	-10.1%	-2.5%	0.0%	0.0%	0.25%	
Small Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Apr 24	Current Est. NTA	Current Estimated Disc/Prem	Mar NTA	Mar Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Mar Post-tax Disc/Prem	MER	
Acorn Cap Inv Fund	ACQ	0.88	77.7	8.5	9.7%	13.8%	2.3%	n.a	n.a	1.06	-18.0%	-8.7%	-4.8%	-18.3%	0.95%	
ECP Emerging Growth	ECP	1.30	23.8	5.1	3.9%	5.6%	5.7%	1.69	-23.1%	1.79	-31.2%	-24.9%	-19.1%	-26.8%	1.00%	
Naos Small Cap Opp	NSC	0.62	83.0	5.0	8.1%	11.6%	-2.4%	n.a	n.a	0.71	-12.0%	-14.3%	-16.3%	-12.5%	1.15%	
Forager Aust. Shares	FOR	1.47	146.8	6.0	4.1%	4.1%	1.7%	1.58*	-6.6%	1.62	-10.8%	-12.2%	-11.1%	na	1.00%	
Glennon SML Co Ltd	GC1	0.52	27.0	4.0	7.8%	11.1%	1.0%	n.a	n.a	0.72	-29.2%	-27.7%	-22.0%	-28.2%	1.00%	
Naos Emerg Opp	NCC	0.59	42.9	7.5	12.8%	15.6%	-7.9%	n.a	n.a	0.61	4.1%	-11.0%	-12.1%	-1.5%	1.25%	
NGE Capital	NGE	1.07	38.0	0.0	0.0%	0.0%	7.6%	n.a	n.a	1.24	-20.0%	-21.1%	-21.2%	-24.9%	1.90%	
Ryder Capital	RYD	1.07	89.0	7.3	6.8%	9.7%	1.4%	n.a	n.a	1.28	-17.4%	-14.8%	-11.9%	-18.8%	1.25%	
Salter Brothers Emerging	SB2	0.64	58.5	0.0	0.0%	0.0%	-5.9%	n.a	n.a	0.94	-27.7%	-32.8%	na	-30.0%	1.25%	
Spheria Emerging Co	SEC	2.16	129.9	9.9	4.6%	6.5%	-1.8%	2.36*	-4.1%	2.40	-6.8%	-11.0%	-10.1%	-5.2%	1.00%	
WAM Research Ltd	WAX	1.20	243.0	5.0	4.2%	5.2%	0.0%	n.a	n.a	1.09	9.5%	10.2%	26.0%	9.5%	1.00%	
WAM Microcap Ltd	WMI	1.51	320.4	10.5	7.0%	9.9%	-0.7%	n.a	n.a	1.43	6.7%	12.4%	15.3%	7.3%	1.00%	

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 17 April 2024

*NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

Table 1: Sector snapshot (cont.)

Listed Investment Companies coverage by sector

Listed Investment Companies coverage by sector															
International	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Apr 24	Current Est. NTA	Current Estimated Disc/Prem	Mar NTA	Mar Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Mar Post-tax Disc/Prem	MER
Argo Global Ltd	ALI	2.01	357.3	0.0	0.0%	0.0%	-1.0%	2.37*	-14.8%	2.34	-13.2%	-9.1%	-4.9%	-12.1%	1.25%
Future Glb Invest Co	FGG	1.30	514.5	10.7	8.3%	11.8%	-0.8%	n.a	n.a	1.59	-17.8%	-18.4%	-12.5%	-12.9%	0.00%
Global Value Fnd Ltd	GVF	1.16	202.0	6.6	5.7%	8.2%	-0.9%	n.a	n.a	1.25	-6.9%	-7.9%	-5.1%	-0.7%	1.50%
Pengana International	PIA	1.16	298.3	5.4	4.7%	6.7%	-0.9%	1.38*	-19.1%	1.40	-16.4%	-17.3%	-12.7%	-11.2%	1.23%
MFF Capital Invest.	MFF	3.57	2059.0	14.0	3.9%	5.6%	-2.2%	4.32*	-15.4%	4.34	-15.8%	-16.6%	-15.8%	1.2%	0.55%
Magellan Global Fund	MGF [^]	2.15	3233.7	7.4	3.4%	3.4%	-0.7%	2.24*	-4.5%	2.26	-4.5%	-10.2%	-13.4%	na	1.35%
Platinum Asia Ltd	PAI	0.85	314.4	9.0	10.6%	15.1%	-1.2%	1.02*	-14.3%	1.01	-14.6%	-15.5%	-12.5%	-15.1%	1.10%
PM Capital Fund	PGF	1.99	814.2	10.0	5.0%	7.2%	-0.3%	2.11*	-3.8%	2.10	-4.8%	1.5%	-2.4%	9.6%	1.00%
Platinum Capital Ltd	PMC	1.33	392.0	6.0	4.5%	6.5%	1.1%	1.57*	-14.1%	1.56	-16.3%	-15.8%	-13.2%	-14.4%	1.10%
Regal Asian Investments	RG8	1.97	355.7	10.0	5.1%	7.3%	-3.4%	2.42*	-17.4%	2.42	-15.7%	-14.1%	-15.3%	0.0%	1.50%
WAM Global	WGB	2.21	783.1	11.5	5.2%	7.4%	-1.8%	n.a	n.a	2.52	-8.4%	-14.1%	-10.8%	-9.3%	1.25%
VGI Partners Global	VG1	1.83	555.5	9.5	5.2%	7.4%	-3.2%	2.20*	-15.0%	2.18	-13.5%	-15.1%	-15.0%	na	1.50%

Specialist	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Apr 24	Current Est. NTA	Current Estimated Disc/Prem	Mar NTA	Mar Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Mar Post-tax Disc/Prem	MER
Bailador Tech Inv	BTI	1.25	183.2	6.7	5.4%	7.7%	-3.5%	n.a	n.a	1.79	-27.7%	-27.7%	-22.9%	-20.2%	1.75%
Hearts and Minds	HM1	2.53	578.9	20.5	8.1%	11.6%	-3.8%	3.09*	-15.9%	3.15	-16.5%	-17.9%	-10.9%	-14.9%	0.00%
Lowell Resource Fund	LRT	1.34	43.5	7.1	5.3%	5.3%	1.9%	1.63*	-18.9%	1.53	-14.2%	-12.0%	-12.8%	na	2.16%
Lion Selection Grp	LSX	0.45	62.8	1.5	3.4%	3.4%	6.0%	n.a	n.a	0.63	-33.2%	-30.5%	-29.5%	-32.9%	1.50%
NAOS ex-50 Opport.	NAC	0.72	30.8	6.1	8.5%	12.2%	0.0%	n.a	n.a	0.76	-5.9%	-6.4%	-12.6%	-17.2%	1.75%
Regal Investment Fund	RF1	3.09	598.2	14.8	4.8%	4.8%	-0.3%	3.30*	-2.7%	3.20	-3.4%	-6.6%	1.1%	na	1.50%
Sandon Capital Ltd	SNC	0.75	105.0	5.5	7.4%	10.5%	0.0%	n.a	n.a	0.84	-11.3%	-14.1%	-13.3%	-10.4%	1.25%
Tribeca Glb Resources	TGF	1.63	128.0	17.5	10.8%	15.4%	9.4%	2.07*	-0.19	1.96	-24.1%	-19.3%	-16.3%	-27.5%	1.50%
Thorney Technologies Ltd	TEK	0.15	58.5	0.0	0.0%	0.0%	-5.0%	n.a	n.a	0.24	-37.8%	-34.8%	-28.1%	-47.9%	1.00%
Thorney Opp Ltd	TOP	0.60	111.4	2.5	4.2%	6.0%	4.3%	n.a	n.a	0.90	-35.8%	-33.1%	-28.0%	-31.0%	0.75%
WAM Active Limited	WAA	0.79	59.7	6.0	7.6%	10.8%	-6.4%	n.a	n.a	0.92	-4.5%	-14.0%	-4.0%	-5.0%	1.00%
WAM Alternative Assets	WMA	1.00	194.5	5.0	5.0%	7.2%	-2.5%	n.a	n.a	1.21	-15.9%	-14.0%	-13.0%	-14.9%	1.20%

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 17 April 2024

*NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

[^]MGF has a target cash distribution yield of 4% p.a. paid semi-annually

NTA performance calculation methodology

- Unless stated otherwise, NTA performance in this report is calculated on pre-tax NTA basis, which refers to net tangible assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant period. TSR performance figures from Bloomberg and calculated with re-invested dividends. Active return refers to the TSR relative to that of the comparative index.
- LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total shareholder returns are often negatively impacted by capital events such as options, DRPs, share purchase plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.

Fig.1: LIC performance table (March 2024)

Code	Company	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Disc
AFI	Australian Foundat.	16.1%	4.6%	-2.5%	9.1%	3.0%	5.5%	9.5%	7.9%	4.8%
ARG	Argo Investments	12.5%	2.8%	-3.9%	8.5%	4.7%	0.7%	7.9%	6.6%	0.9%
AUI	Australian United In	15.0%	10.9%	-9.7%	10.5%	8.7%	-6.8%	9.1%	8.0%	-5.9%
BKI	BKI Investment Ltd	11.0%	3.2%	-2.2%	10.4%	10.0%	-2.8%	8.1%	7.1%	-2.8%
DJW	Djerriwarrh	14.9%	10.0%	-9.6%	7.9%	7.0%	-7.2%	6.1%	2.9%	-3.9%
DUI	Diversified United	13.6%	7.6%	-10.2%	9.0%	5.5%	-7.4%	9.2%	7.7%	-5.8%
Code	Company	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
AMH	AMCIL Limited	21.7%	16.7%	-11.5%	7.5%	4.7%	-4.5%	10.5%	9.5%	-5.7%
CAM	Clime Capital	3.5%	3.5%	-2.0%	4.2%	3.8%	-1.6%	4.3%	4.8%	-2.1%
CDM	Cadence Capital	6.5%	-8.9%	-9.2%	0.8%	-3.6%	-7.3%	4.6%	3.2%	-10.9%
CIN	Carlton Investments	12.5%	6.8%	-23.8%	7.4%	5.8%	-22.4%	5.2%	3.5%	-20.1%
FGX	Future Gen Ltd	14.5%	10.0%	-14.0%	5.5%	2.7%	-9.6%	8.0%	4.8%	-9.6%
LSF	L1 Long Short Fund	10.2%	4.3%	-5.2%	10.4%	13.3%	-7.4%	16.7%	16.9%	-11.2%
MIR	Mirrabooka Invest.	21.7%	23.2%	-0.5%	6.2%	4.0%	4.5%	11.9%	10.6%	3.4%
OPH	Ophir High Cf	18.3%	22.2%	-10.5%	4.4%	-1.8%	-1.2%	8.6%	5.2%	-2.0%
PIC	Perpetual Equity Ltd	11.6%	8.6%	-6.5%	6.4%	4.7%	-5.3%	10.2%	9.4%	-6.4%
PL8	Plato Inc Max Ltd.	10.0%	2.6%	15.7%	7.2%	6.3%	13.6%	7.2%	9.6%	10.8%
QVE	Qv Equities Limited	10.5%	13.7%	-9.0%	4.5%	7.3%	-9.3%	3.8%	4.1%	-10.0%
WAM	WAM Capital Limited	17.5%	9.8%	-2.2%	5.9%	-2.1%	7.4%	7.9%	1.4%	11.2%
WLE	WAM Leaders Limited	4.4%	-7.3%	3.2%	8.6%	2.1%	4.8%	9.6%	10.4%	2.0%
WHF	Whitefield Ltd	18.9%	7.1%	-2.5%	7.8%	3.5%	0.0%	7.7%	7.6%	-0.8%
Code	Company	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
ACQ	Acorn Cap Inv Fund	1.7%	-5.1%	-8.7%	-3.9%	-12.4%	-4.8%	4.8%	3.6%	-7.7%
ECP	ECP Emerging Co	37.1%	22.9%	-24.9%	5.4%	-1.3%	-19.1%	10.9%	9.7%	-19.9%
NSC	Naos Smlcap Com Ltd	-11.9%	0.4%	-14.3%	-5.3%	0.4%	-16.3%	4.1%	6.7%	-18.4%
FOR	Forager Aust Shs Fnd	19.6%	21.0%	-12.2%	4.0%	5.2%	-11.1%	6.7%	5.0%	-12.0%
GC1	Glennon SML Co Ltd	5.9%	-4.9%	-27.7%	-7.4%	-8.3%	-22.0%	-2.2%	-5.4%	-20.5%
NCC	Naos Emerg Opp	-22.8%	-5.9%	-11.0%	-9.7%	-9.2%	-12.1%	-3.0%	-2.3%	-9.9%
NGE	NGE Capital Limited	24.3%	32.8%	-21.1%	14.1%	19.5%	-21.2%	8.9%	5.1%	-22.2%
RYD	Ryder Capital Ltd	-0.6%	-0.6%	-14.8%	-7.7%	-10.3%	-11.9%	1.8%	1.1%	-12.4%
SB2	Salter Brothers	-1.3%	-4.9%	-32.8%	na	na	na	na	na	na
SEC	Spheria Emerging Co	12.5%	25.1%	-11.0%	3.8%	6.4%	-10.1%	7.3%	10.0%	-12.8%
WAX	WAM Research Ltd	18.0%	0.0%	10.2%	6.0%	-6.2%	26.0%	8.8%	3.4%	26.3%
WMI	WAM Microcap Limited	15.6%	2.7%	12.4%	3.3%	-4.3%	15.3%	9.6%	11.0%	10.6%
Code	Company	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
ALI	Argo Global Ltd	-2.1%	-6.5%	-9.1%	1.5%	3.3%	-4.9%	-0.7%	2.2%	-6.1%
FGG	Future Glb Invest Co	17.8%	17.4%	-18.4%	3.7%	0.0%	-12.5%	7.8%	2.4%	-12.6%
GVF	Global Value Fnd Ltd	13.4%	7.3%	-7.9%	9.3%	7.3%	-5.1%	9.7%	8.4%	-4.7%
PIA	Pengana Int Equ Ltd	24.2%	36.6%	-17.3%	4.5%	4.4%	-12.7%	7.7%	6.6%	-12.9%
MFF	MFF Capital Inv Ltd	45.6%	49.7%	-16.6%	15.5%	14.1%	-15.8%	12.5%	9.0%	-11.9%
MGF	Magellan Global Fund	26.2%	50.5%	-10.2%	11.1%	15.2%	-13.4%	na	na	na
PAI	Platinum Asia Ltd	2.0%	3.0%	-15.5%	-4.2%	-6.9%	-12.5%	3.4%	1.5%	-10.7%
PGF	Pm Capital Fund	28.7%	22.2%	1.5%	16.2%	22.1%	-2.4%	16.1%	17.8%	-8.0%
PMC	Platinum Capital Ltd	3.7%	4.6%	-15.8%	2.1%	-0.6%	-13.2%	4.7%	0.3%	-10.3%
RG8	Regal Asian Investments	2.6%	3.1%	-14.1%	-1.5%	0.7%	-15.3%	na	na	na
WGB	WAM Global	18.6%	31.9%	-14.1%	3.7%	2.2%	-10.8%	7.1%	7.8%	-11.0%
VG1	VGI Partners Global	15.9%	26.1%	-15.1%	-1.7%	0.8%	-15.0%	2.2%	-0.6%	-13.5%
Code	Company	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
BTI	Bailador Tech Inv	17.6%	13.9%	-27.7%	9.1%	2.0%	-22.9%	11.3%	13.7%	-22.8%
HM1	Hearts and Minds	11.0%	15.3%	-17.9%	-2.2%	-10.6%	-10.9%	6.0%	2.6%	-6.2%
LRT	Lowell Res Fund	21.9%	21.8%	-12.0%	4.4%	7.8%	-12.8%	27.8%	30.5%	-15.9%
LSX	Lion Selection Grp	-0.9%	-4.3%	-30.5%	7.9%	13.9%	-29.5%	11.7%	7.2%	-25.4%
NAC	Naos Ex-50	-14.2%	-8.0%	-6.4%	-13.9%	-7.3%	-12.6%	-1.3%	2.9%	-15.7%
RF1	Regal Invest Fund	19.5%*	20.6%*	-6.6%	9.7%	4.0%	1.1%	na	na	na
SNC	Sandon Capital Ltd	19.1%	23.2%	-14.1%	-0.2%	0.8%	-13.3%	4.5%	4.5%	-14.0%
TGF	Tribeca Glb Resources	-15.7%	-20.9%	-19.3%	-2.0%	-6.1%	-16.3%	-3.0%	-6.3%	-17.3%
TEK	Thorney Technologies Ltd	-11.5%	-17.8%	-34.8%	-18.3%	-25.6%	-28.1%	na	-7.3%	na
TOP	Thorney Opp Ltd	21.6%	11.7%	-33.1%	13.7%	7.5%	-28.0%	5.8%	2.0%	-25.3%
WAA	WAM Active Ltd	17.9%	20.6%	-14.0%	1.8%	0.0%	-4.0%	4.2%	2.7%	-2.0%
WMA	WAM Alternative Assets	1.5%	-1.1%	-14.0%	6.4%	4.8%	-13.0%	5.3%	8.0%	-17.3%

Source: Bloomberg, IRESS, OML

BKI Investment Company (BKI)

www.bkilimited.com.au

- BKI was listed on the ASX in December 2003 with an objective to provide investors with sound dividend yields and long-term capital growth.
- BKI invests in a diversified portfolio of Australian shares, trusts and interest-bearing securities, focusing on securities that are paying an increasing dividend stream.
- The total shareholder return for the year ending 31 March 2024 was 3.2%, with pre-tax NTA increasing 11.0%. The active return (TSR) was -11.7%.

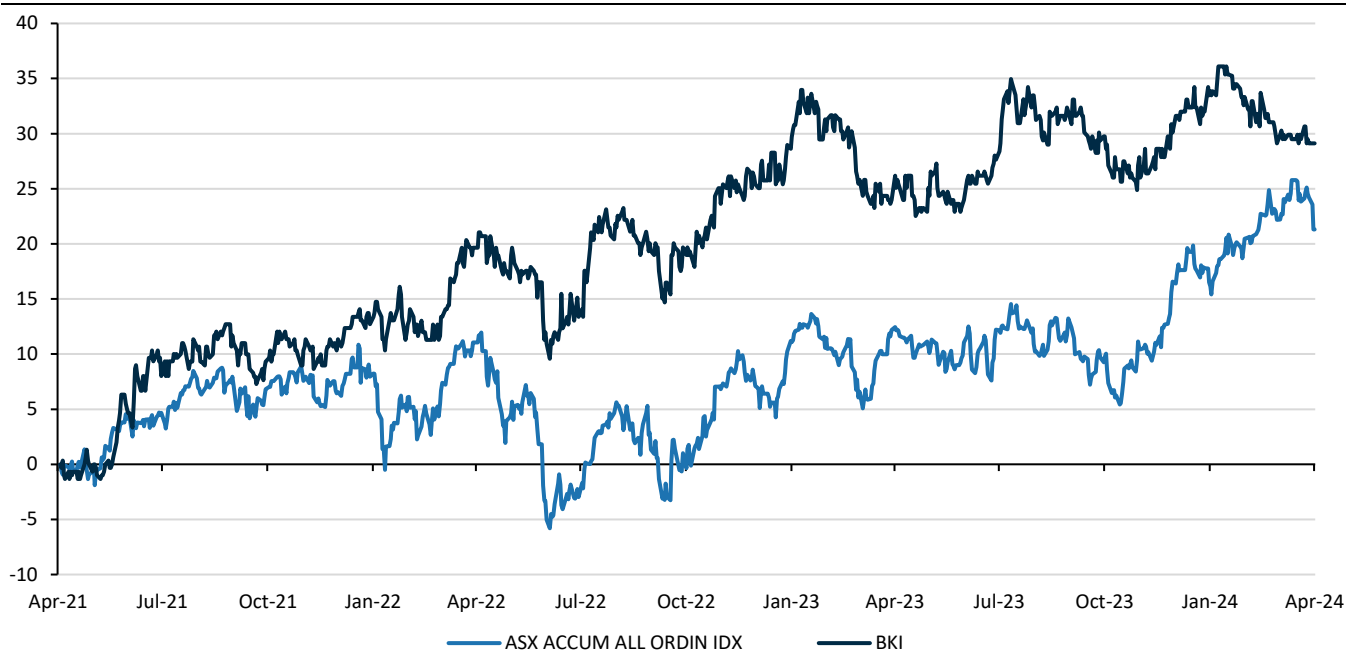
Fig.2: BKI overview

BKI Snapshot		Top Holdings		%
Price (31 March 2024)	\$1.70	Macquarie Group Ltd		8.7%
Share price range (12 months)	\$1.67- \$1.85	BHP Group Limited		8.5%
Shares on issue (Mn)	804.9	National Aust. Bank		8.3%
Market capitalisation (\$Mn)	\$1,368	Commonwealth Bank.		8.1%
Pre-tax asset backing*	\$1.87	Wesfarmers Limited		5.6%
Post-tax asset backing*	\$1.72	APA Group		5.4%
Premium/(Discount) to pre-tax NTA	-9.1%	New Hope Corporation		4.0%
Premium/(Discount) to post-tax NTA	-1.2%	Woodside Energy		3.7%
Dividend yield	4.7%	Transurban Group		3.1%
Dividend per share (cents)	7.9	Telstra Corporation.		2.8%
Franking	100%	Harvey Norman		2.8%
Management expense ratio	0.18%	ARB Corporation.		2.7%

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BKI	3.2%	10.0%	7.1%	NTA growth	11.0%	10.4%	8.1%
Active return	-11.7%	0.5%	-2.4%	Active return	-4.0%	0.9%	-1.4%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 March 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.3: BKI TSR vs All Ords Accum. Index



Source: Bloomberg, OML

Australian United Investment Company (AUI)

www.aui.com.au

- AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation.
- AUI utilises a “traditional” investment philosophy, focusing on risk reduction by investing in a range of large and mid-cap companies on the ASX.
- Investments are chosen on their individual merits, with no pre-determined policy that any particular proportion of the capital will be invested in particular investment sectors.
- The total shareholder return for the year ending 31 March 2024 was 10.9%, with pre-tax NTA increasing 15.0%. The active return (TSR) was -4.1%.

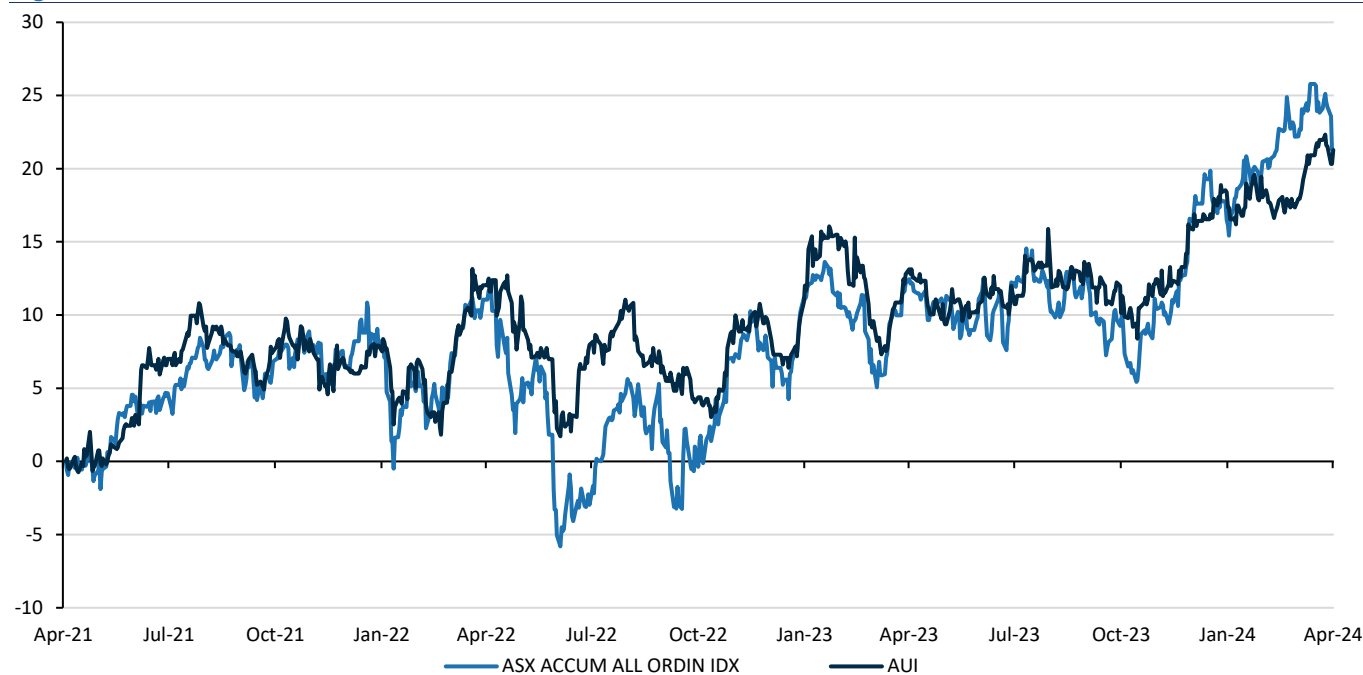
Fig.4: AUI overview

AUI Snapshot				Top Holdings			
Price (31 March 2024)		\$10.20		Commonwealth Bank.			9.5%
Share price range (12 months)		\$9.30-	\$10.32	BHP Group Limited			7.5%
Shares on issue (Mn)		126.5		CSL Limited			7.2%
Market capitalisation (\$Mn)		\$1,290		RIO Tinto Limited			5.7%
Pre-tax asset backing*		\$11.76		Wesfarmers Limited			5.6%
Post-tax asset backing*		\$9.78		ANZ Banking Grp Ltd			4.9%
Premium/(Discount) to pre-tax NTA		-13.3%		Transurban Group			4.6%
Premium/(Discount) to post-tax NTA		4.3%		Diversified United			4.5%
Dividend yield		3.6%		Woodside Energy			4.4%
Dividend per share (cents)		37.0		Westpac Banking Corp			3.6%
Franking		100%					
Management expense ratio		0.10%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AUI	10.9%	8.7%	8.0%	NTA growth	15.0%	10.5%	9.1%
Active return	-4.1%	-0.8%	-1.5%	Active return	0.1%	1.0%	-0.4%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 March 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.5: AUI TSR vs All Ords Accum. Index



Source: Bloomberg, OML

L1 Long Short Fund (LSF)

www.l1longshort.com

- LSF listed in April-18 following a \$1.3bn raising. LSF has dual investment objectives to 1) seek to deliver strong, positive, risk-adjusted returns over the long term (being a period of more than five years); and 2) preserve capital.
- LSF utilises a fundamental, bottom-up research process to seek and identify mispriced securities with the potential to provide attractive risk adjusted returns. The manager may take short positions in companies it considers to be overvalued, or of low quality and/or over-gearred.
- The total shareholder return for the year ending 31 March 2024 was 4.3%, with pre-tax NTA increasing 10.2%. The active return (TSR) was -10.1%.

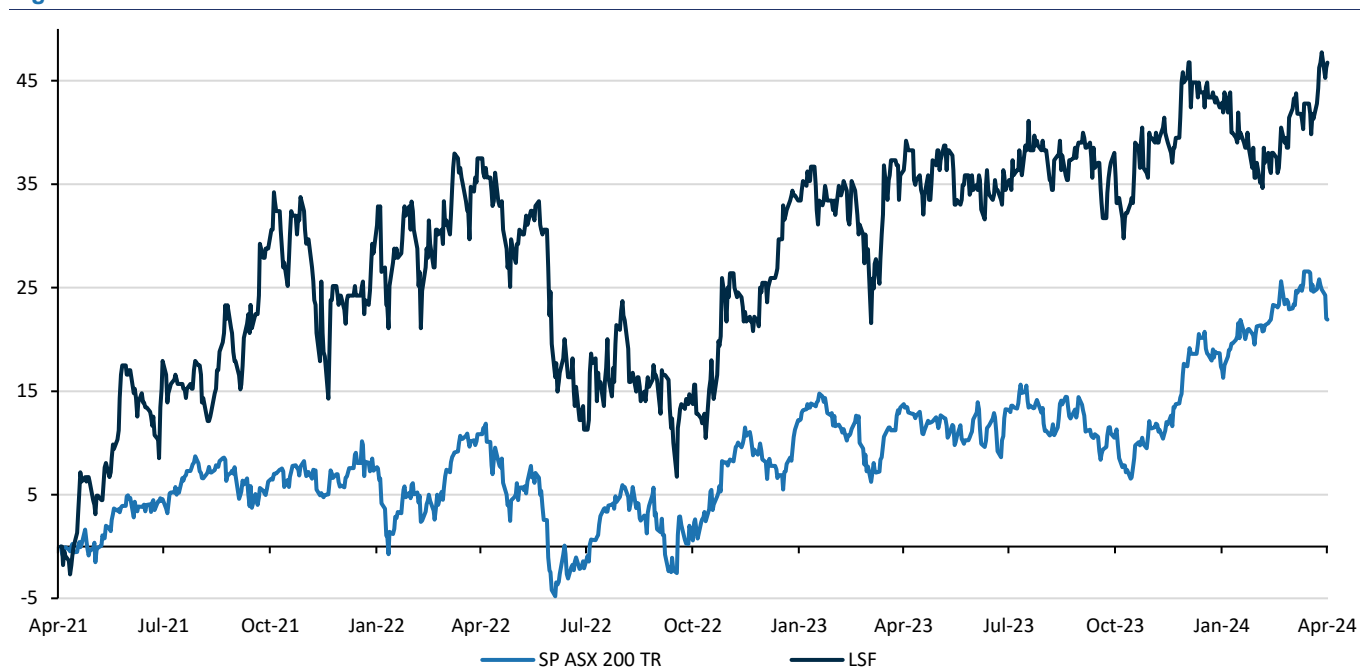
Fig.6: LSF overview

LSF Snapshot		Key contributors to portfolio performance		
Price (31 March 2024)	\$2.88	Capstone Copper		
Share price range (12 months)	\$2.67- \$3.02	Cenovus		
Shares on issue (Mn)	622.4	Qantas		
Market capitalisation (\$Mn)	\$1,793	SK Hynix		
Pre-tax asset backing*	\$3.22	Teck Resources		
Post-tax asset backing*	\$3.06			
Premium/(Discount) to pre-tax NTA	-10.6%			
Premium/(Discount) to post-tax NTA	-5.9%			
Dividend yield	3.5%			
Dividend per share (cents)	10.5			
Franking	100%			
Management expense ratio	1.44%			
		*Alphabetical		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
LSF	4.3%	13.3%	16.9%	NTA growth	10.2%	10.4%	16.7%
Active return	-10.1%	3.7%	7.7%	Active return	-4.2%	0.8%	7.6%

Source: IRESS, Bloomberg, OML, Company reports. Figures as a 31 March 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.7: LSF TSR vs ASX200 Accum. Index



Source: Bloomberg, OML

Ophir High Conviction (OPH)

www.ophiram.com.au/ophir-high-conviction-fund

- OPH listed in Dec-18 as a LIT, via the conversion (no capital raised) of the three previous classes of units into a single ordinary class. Established in 2012, Ophir is a specialist small and midcap equities investment manager. OPH is one of three strategies run by the manager.
- Management employs a fundamental, bottom-up strategy seeking companies that: 1) operate in or about to enter periods of structural growth; 2) are generating cash or have a clear pathway to cash generation; 2) have a high-quality management team and are under-researched/appreciated or not well understood by the market.
- The total shareholder return for the year ending 31 March 2024 was 22.2%, with pre-tax NTA increasing 18.3%. The active return (TSR) was 7.9%.

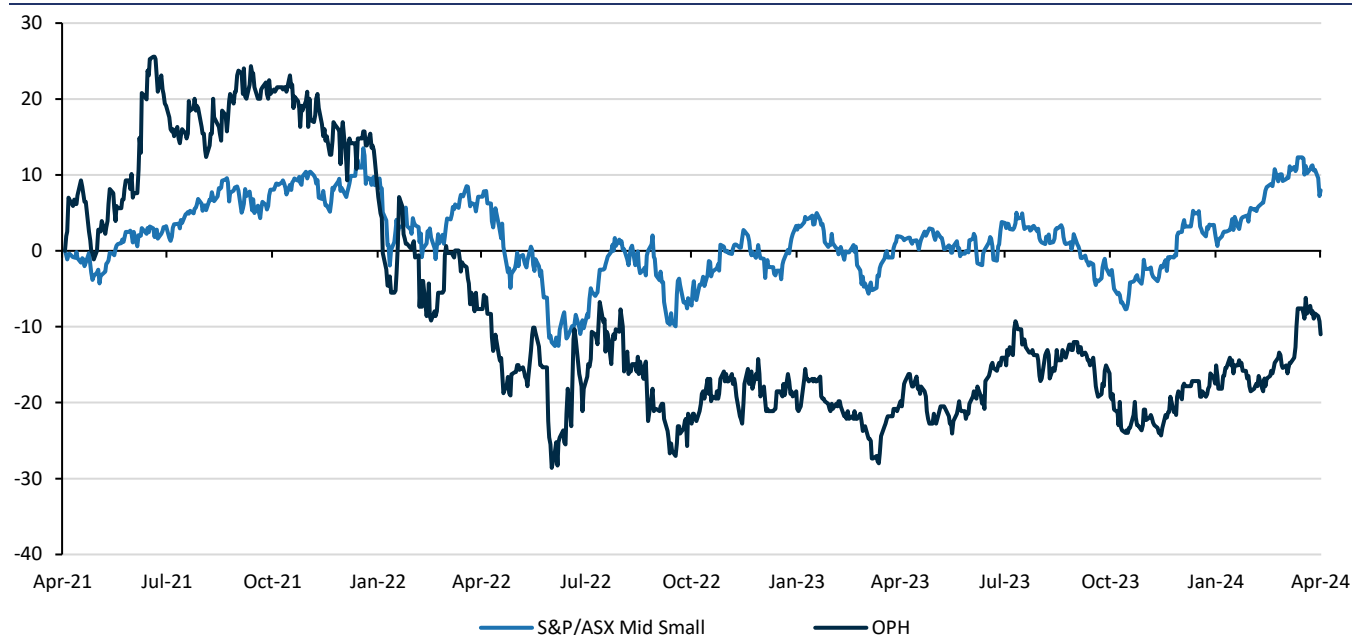
Fig.8: OPH overview

OPH Snapshot				Top Holdings			
Price (31 March 2024)			\$2.70	Life360 Inc.			na
Share price range (12 months)			\$2.21- \$2.74	Mineral Resources.			
Shares on issue (Mn)			222.6	Nextdc Limited			
Market capitalisation (\$Mn)			\$601	Seven Group Holdings			
Pre-tax asset backing*			\$3.01	Webjet Limited			
Post-tax asset backing*			n.a				
Premium/(Discount) to pre-tax NTA			-10.3%				
Premium/(Discount) to post-tax NTA			n.a				
Dividend yield			4.8%				
Dividend per share (cents)			12.6				
Franking			11%				
Management expense ratio			1.23%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
OPH	22.2%	-1.8%	5.2%	NTA growth	18.3%	4.4%	8.6%
Active return	7.9%	-7.9%	-3.1%	Active return	4.0%	-1.6%	0.2%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 March 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below), *Since listing (19-Dec-18)

Fig.9: OPH TSR vs ASX Mid-Small Index



Source: Bloomberg, OML

Forager Australian Shares Fund (FOR)

www.foragerfunds.com.au

- The Forager Australian Shares Fund was initially incorporated in October 2009 as an unlisted unit trust before being converted to a closed end vehicle in December 2016.
- FOR utilises a fundamental bottom-up investment approach, focusing on businesses where the assessed intrinsic value of the underlying business is substantially higher than the security price. FOR holds a relatively small number of securities, generally between 15 and 25. FOR can hold up to 10% of its portfolio in unlisted securities.
- FOR on 12 October 2023 announced, subject to approvals, the intention to transition the LIC back to an open-ended fund.
- The total shareholder return for the year ending 31 March 2024 was 21.0%, with pre-tax NTA increasing 19.6%. The active return (TSR) was 7.3%.

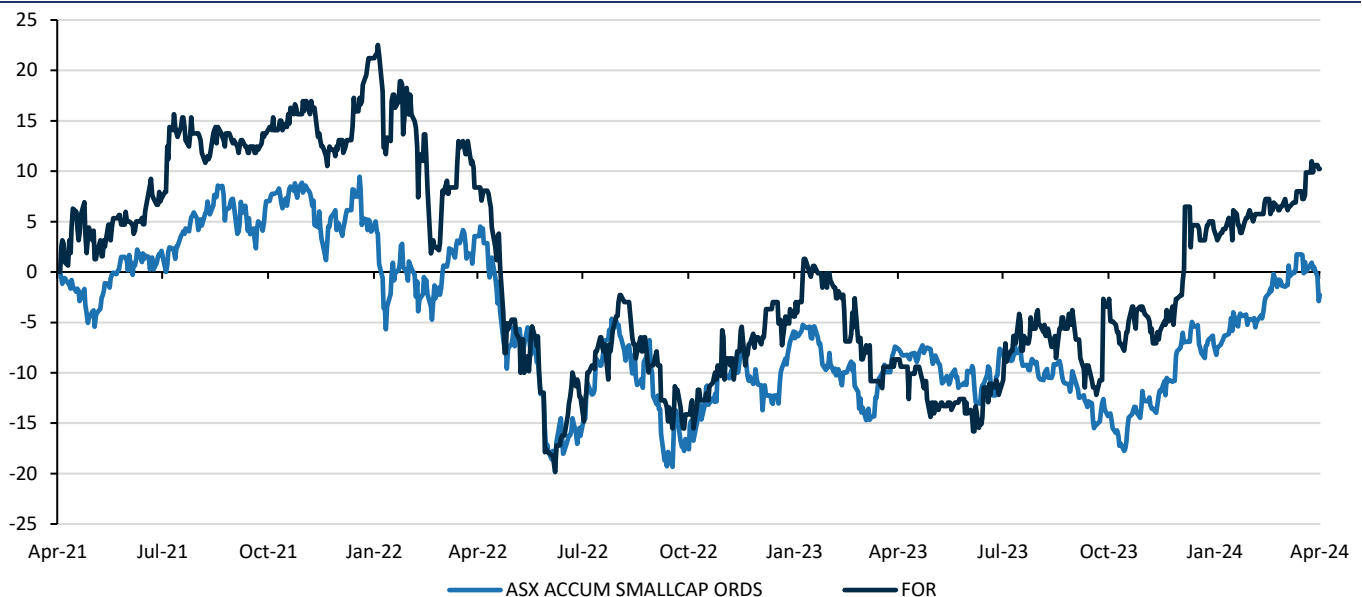
Fig.10: FOR overview

FOR Snapshot				Top Holdings			
Price (31 March 2024)			\$1.45	RPMGlobal Holdings			9.7%
Share price range (12 months)			\$1.17- \$1.49	Readytech Holdings			6.2%
Shares on issue (Mn)			99.9	Tourism Holdings			5.3%
Market capitalisation (\$Mn)			\$145	Catapult Group International			4.4%
Pre-tax asset backing*			\$1.62	Hipages Group			3.6%
Post-tax asset backing*			n.a				
Premium/(Discount) to pre-tax NTA			-10.5%				
Premium/(Discount) to post-tax NTA			n.a				
Dividend yield			4.1%				
Dividend per share (cents)			6.0				
Franking			0%				
Management expense ratio			1.00%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FOR	21.0%	5.2%	5.0%	NTA growth	19.6%	4.0%	6.7%
Active return	7.3%	2.5%	-0.4%	Active return	5.8%	1.2%	1.3%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 March 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.11: FOR TSR vs ASX Small Ords Accum. Index



Source: Bloomberg, OML

Regal Investment Fund (RF1)

www.regalfm.com/site/content/

- The manager, established in 2004, is a specialist alternative investment manager, with a primary focus on long short investment strategies. RF1 was listed in Jun-19, following a \$282m raising.
- RF1 is constructed by the Manager through the selection and allocation of funds to a number of Regal strategies.
- The allocations to strategies as at 31 March 2024 was Emerging Companies (24%), Resources Royalties (19%), Small Companies (15%), Private Credit (13%), Market Neutral (10%), Global Alpha (8%), Long Short Health Care (6%), and Water (5%).
- The total shareholder return for the year ending 31 March 2024 was 20.6%, with pre-tax NTA increasing 19.5%. The active return (TSR) was 6.3%.

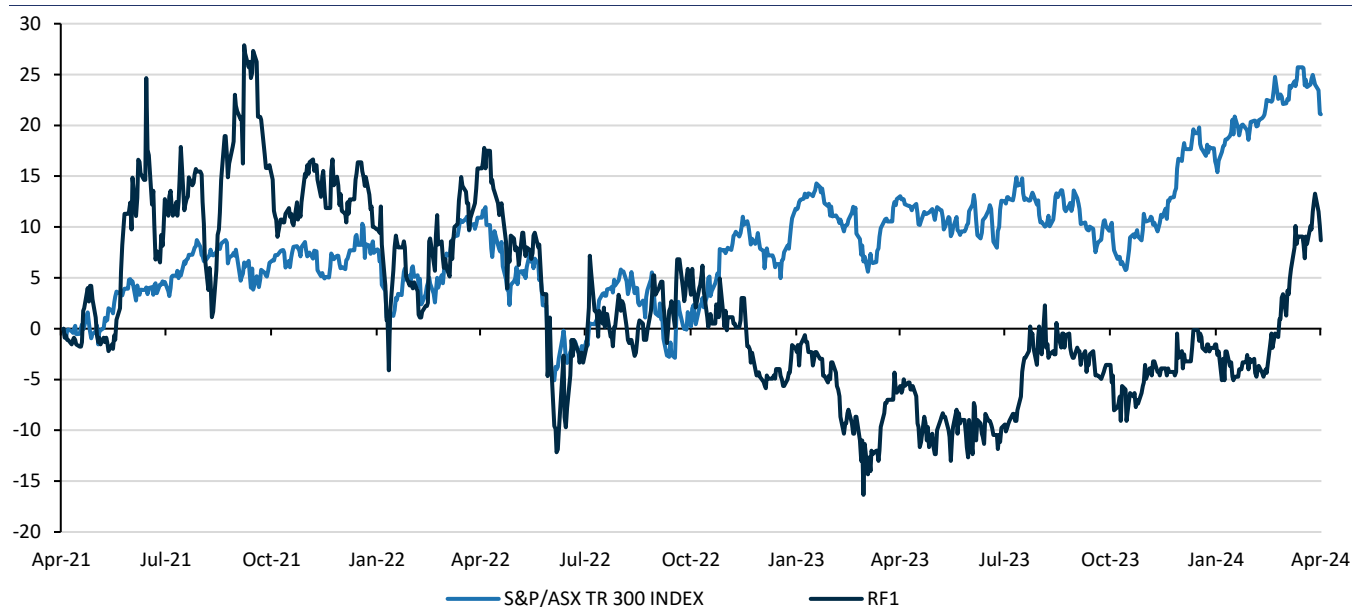
Fig.12: RF1 overview

RF1 Snapshot		Top Holdings		%
Price (31 March 2024)	\$3.09	EXPOSURE BY STRATEGY		
Share price range (12 months)	\$2.56- \$3.21	Emerging Companies		24.0%
Shares on issue (Mn)	193.6	Resources Royalties		19.0%
Market capitalisation (\$Mn)	\$598	Small Companies		15.0%
Pre-tax asset backing*	\$3.20	Private Credit		13.0%
Post-tax asset backing*	n.a	Market Neutral		10.0%
Premium/(Discount) to pre-tax NTA	-3.4%	Global Alpha		8.0%
Premium/(Discount) to post-tax NTA	n.a	Long Short Health Care		6.0%
Dividend yield	4.8%	Water		5.0%
Dividend per share (cents)	14.8			
Franking	0%			
Management expense ratio	1.50%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
RF1	20.6%	4.0%	na	NTA growth	19.5%	9.7%	na
Active return	6.3%	-5.4%	na	Active return	5.2%	0.2%	na

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 March 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.13: RF1 TSR vs ASX300 Accum. Index



Source: Bloomberg, OML

PM Capital Global Opportunities Fund (PGF)

www.pmcapital.com.au

- Managed by PM Capital, PGF began trading on the ASX on 11 December 2013. PGF provides exposure to international equities with a portfolio size of generally 25-45 holdings.
- Investment exposures as at 31 March 2024 include Global Domestic Banking (Europe & USA, 38%), Energy (17%), Industrial Metals (17%), Industrials (11%), Gaming (11%), and Housing Ireland & Spain (7%).
- The total shareholder return for the year ending 31 March 2024 was 22.2%, with pre-tax NTA increasing 28.7%. The active return (TSR) was -6.8%.

Fig.14: PGF overview

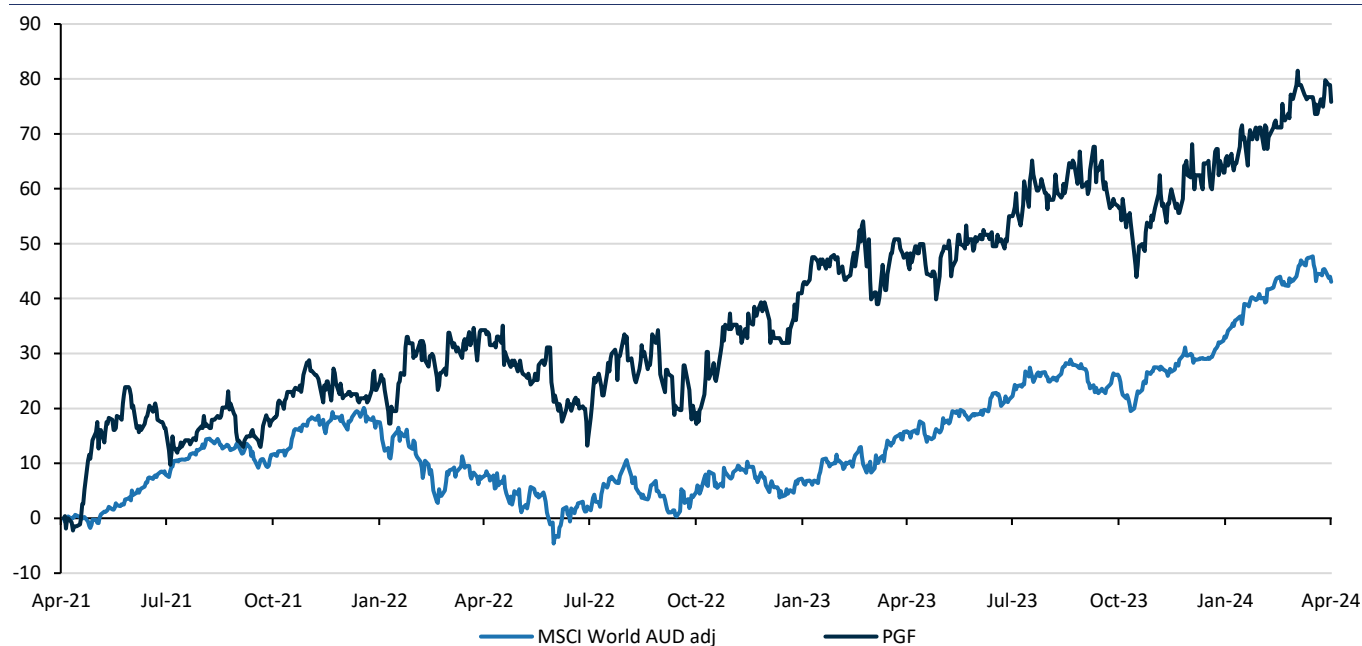
PGF Snapshot		Current stock example		%
Price (31 March 2024)	\$2.00	Apollo Global Management		na
Share price range (12 months)	\$1.66- \$2.10	Bank of America		
Shares on issue (Mn)	409.1	Cairn Homes		
Market capitalisation (\$Mn)	\$818	Freeport-McMoRan		
Pre-tax asset backing*	\$2.10	ING Groep		
Post-tax asset backing*	\$1.83	Shell		
Premium/(Discount) to pre-tax NTA	-4.6%	Siemens		
Premium/(Discount) to post-tax NTA	9.6%	Wynn Resorts		
Dividend yield	5.0%			
Dividend per share (cents)	10.0			
Franking	100%			
Management expense ratio	1.00%			

listed in alphabetical order

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PGF	22.2%	22.1%	17.8%	NTA growth	28.7%	16.2%	16.1%
Active return	-6.8%	7.2%	3.2%	Active return	-0.3%	1.3%	1.6%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 March 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

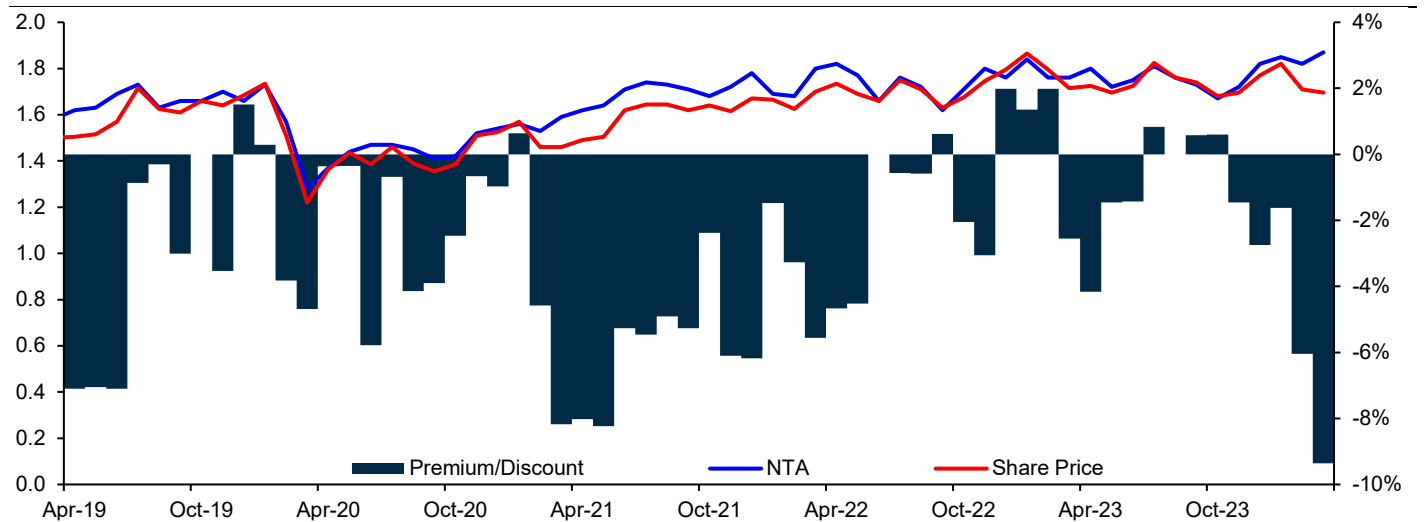
Fig.15: PGF TSR vs MSCI World Index (AUD adj.)



Source: Bloomberg, OML

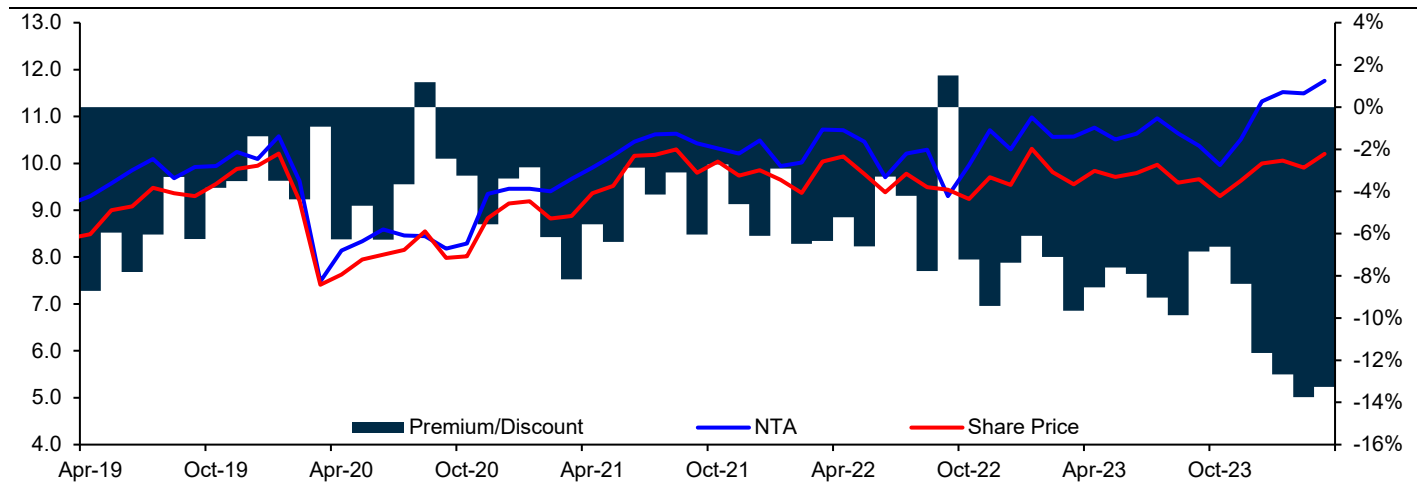
Appendix – Historical Premium/Discounts for Preferred LICs

Fig.16: BKI Investment Company (BKI)



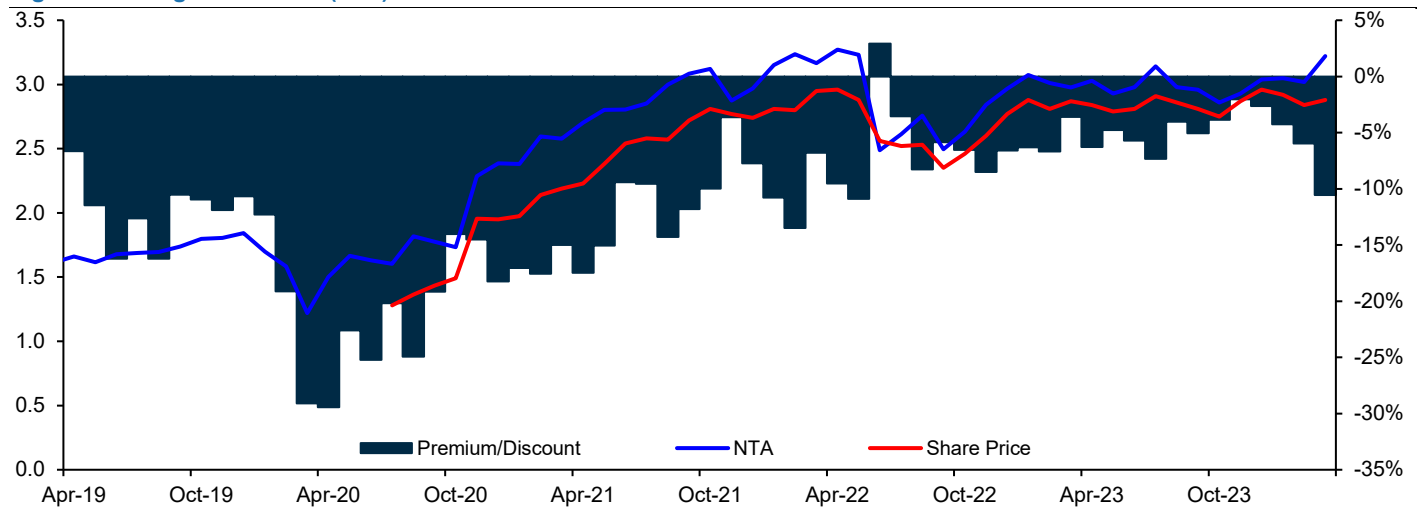
Source: Bloomberg, IRESS, OML

Fig.17: Australian United Investment Company (AUI)



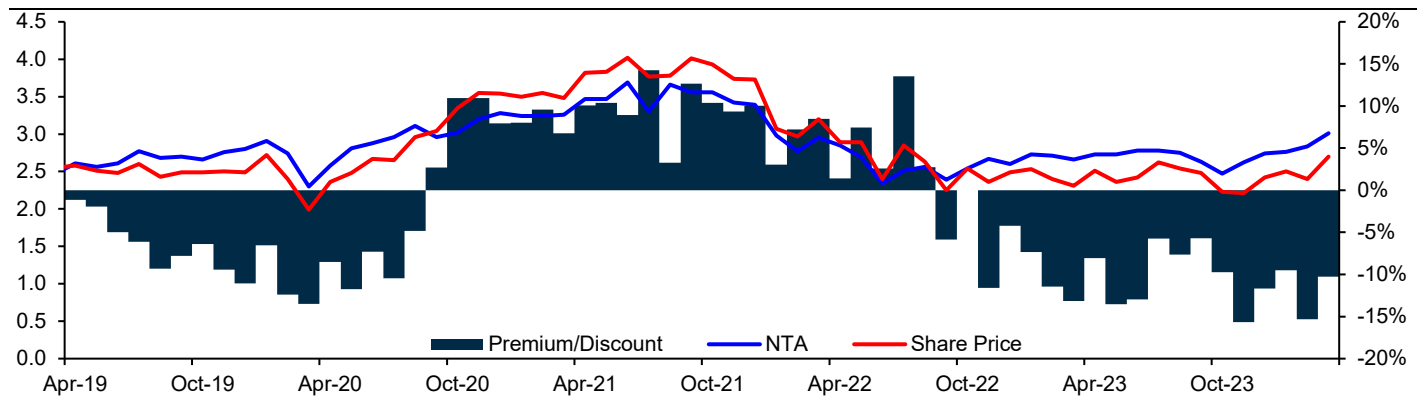
Source: Bloomberg, IRESS, OML

Fig.18: L1 Long Short Fund (LSF)



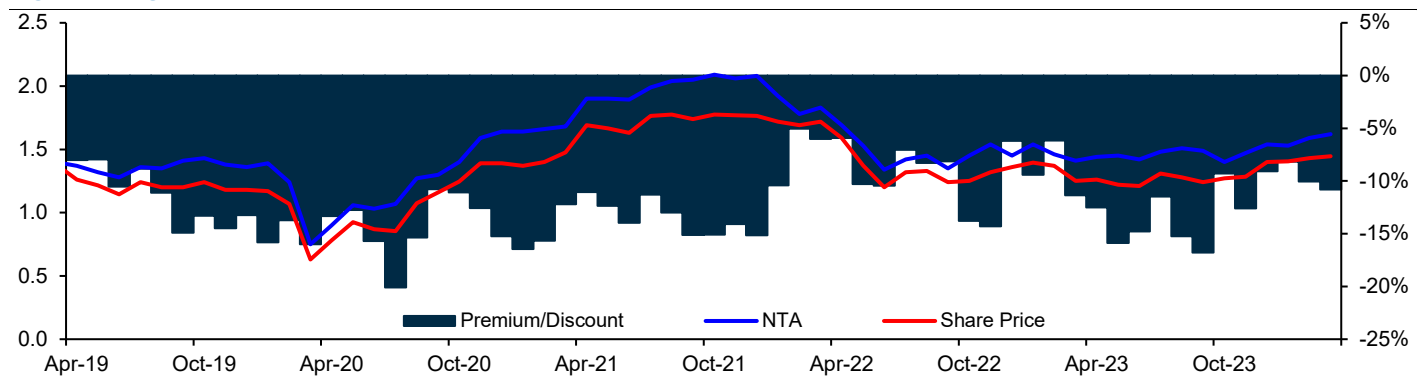
Source: Bloomberg, IRESS, OML

Fig.19: Ophir High Conviction Fund (OPH)



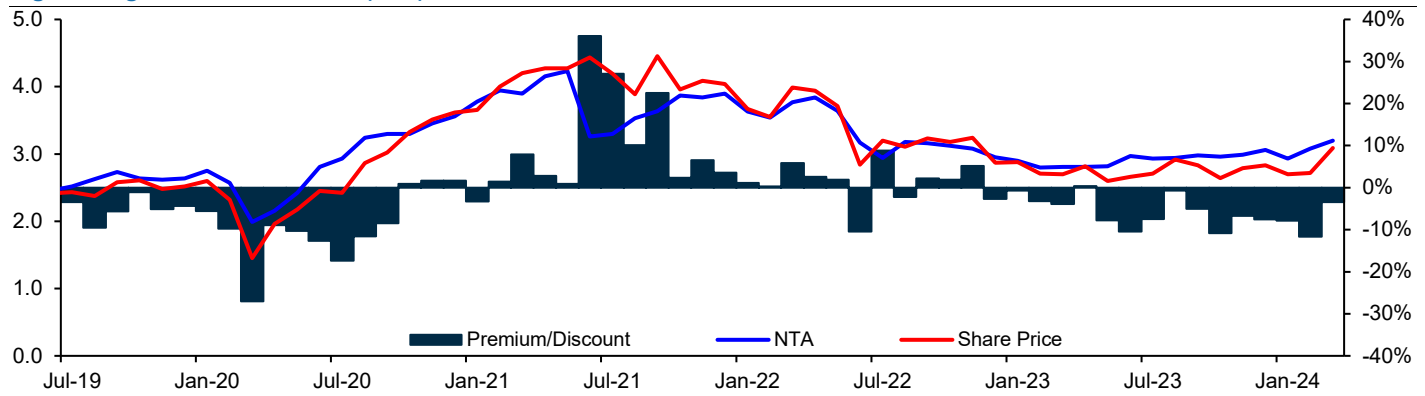
Source: Bloomberg, IRESS, OML

Fig.20: Forager Australian Shares Fund (FOR)



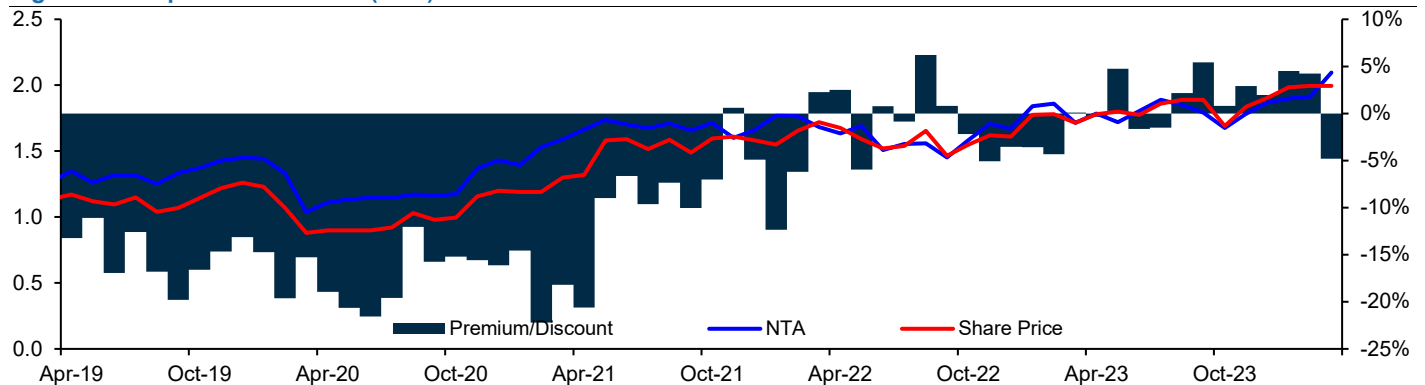
Source: Bloomberg, IRESS, OML

Fig.21: Regal Investment Fund (RF1)



Source: Bloomberg, IRESS, OML

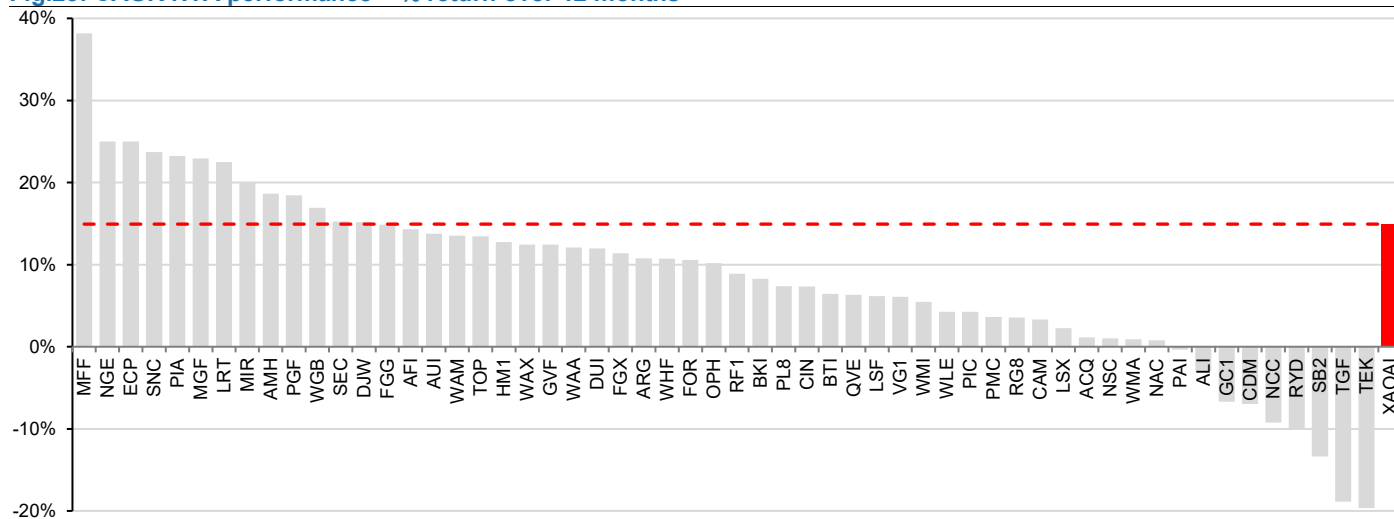
Fig.22: PM Capital Global Fund (PGF)



Source: Bloomberg, IRESS, OML

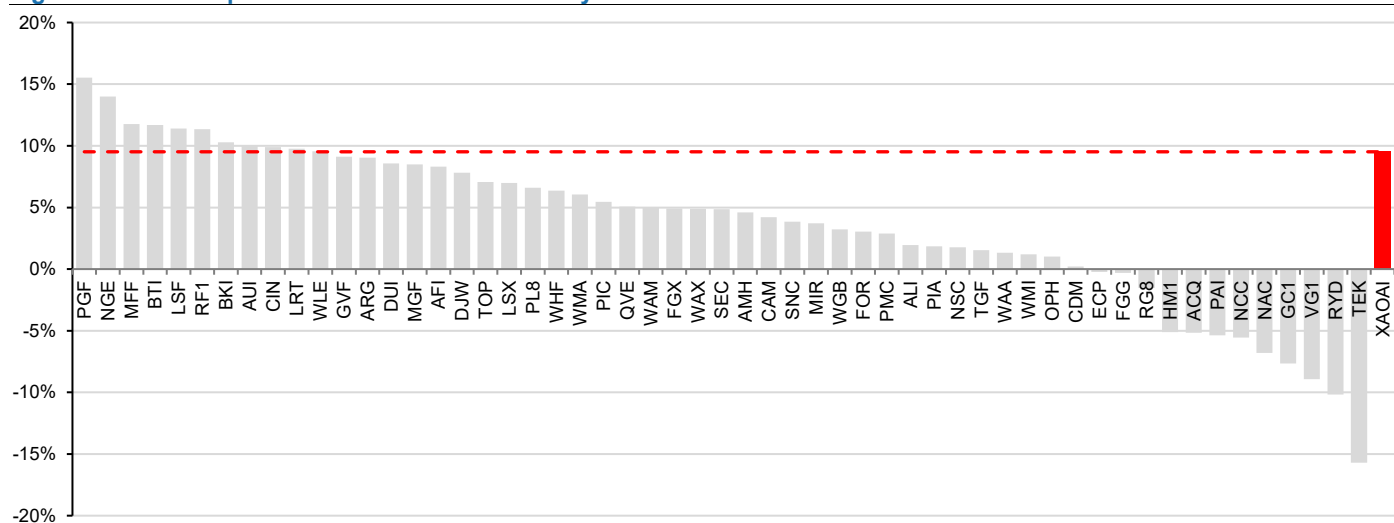
1, 3 and 5-year NTA & total shareholder return growth

Fig.23: CAGR NTA performance – % return over 12 months



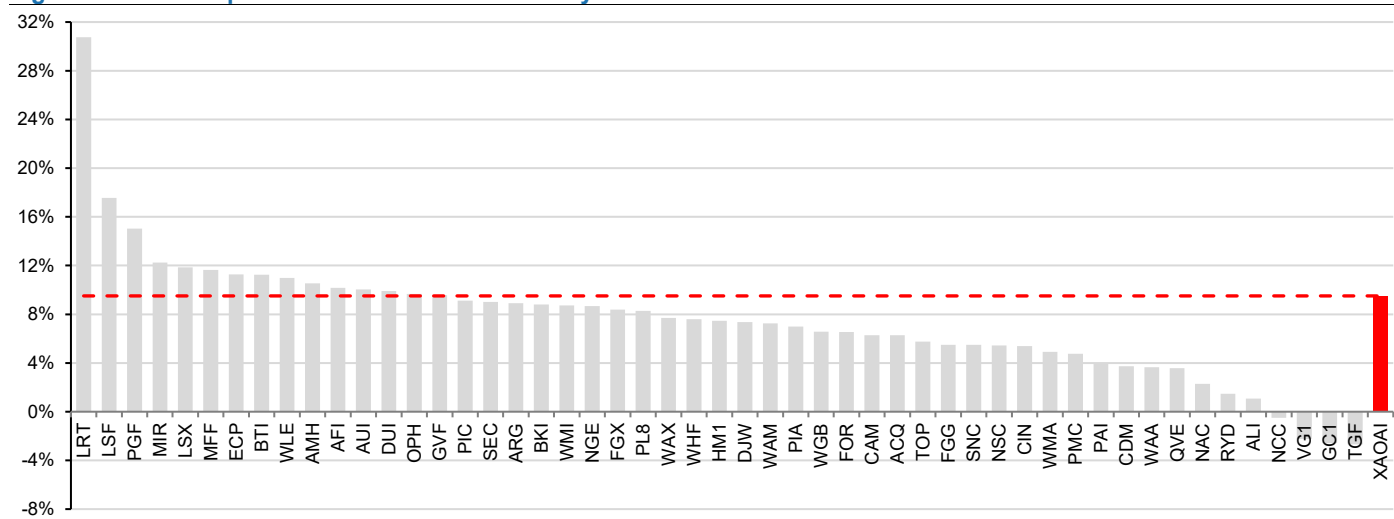
Source: Bloomberg, IRESS, OML. Figures as at 31 March 2024.

Fig.24: CAGR NTA performance – % return over 3 years



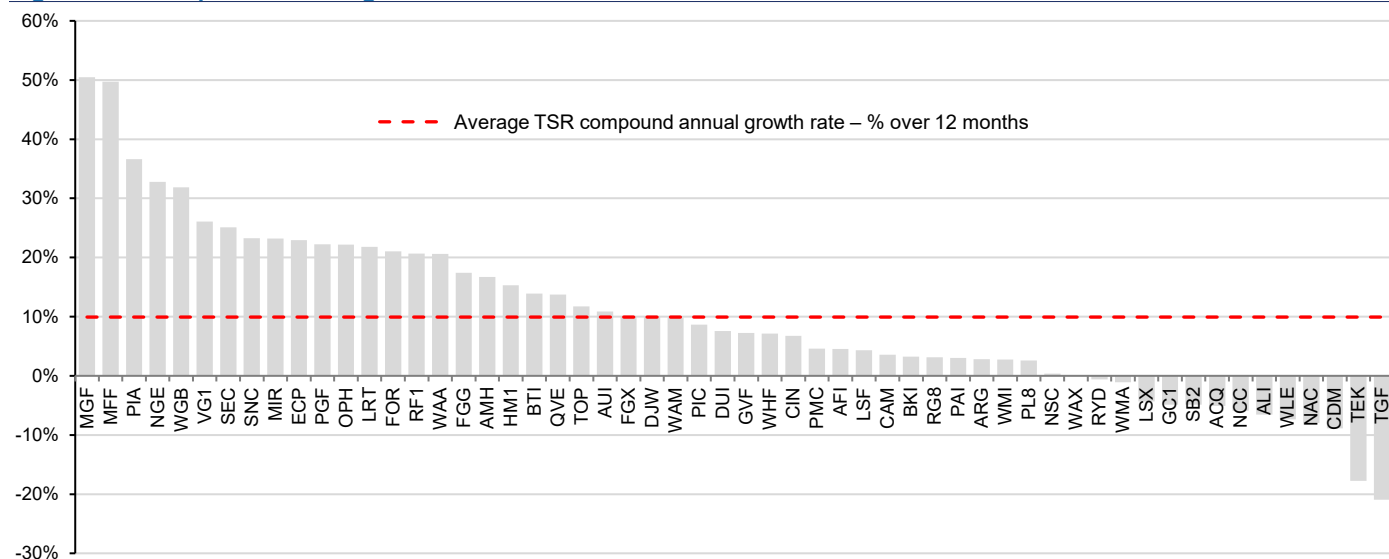
Source: Bloomberg, IRESS, OML. Figures as at 31 March 2024.

Fig.25: CAGR NTA performance – % return over 5 years



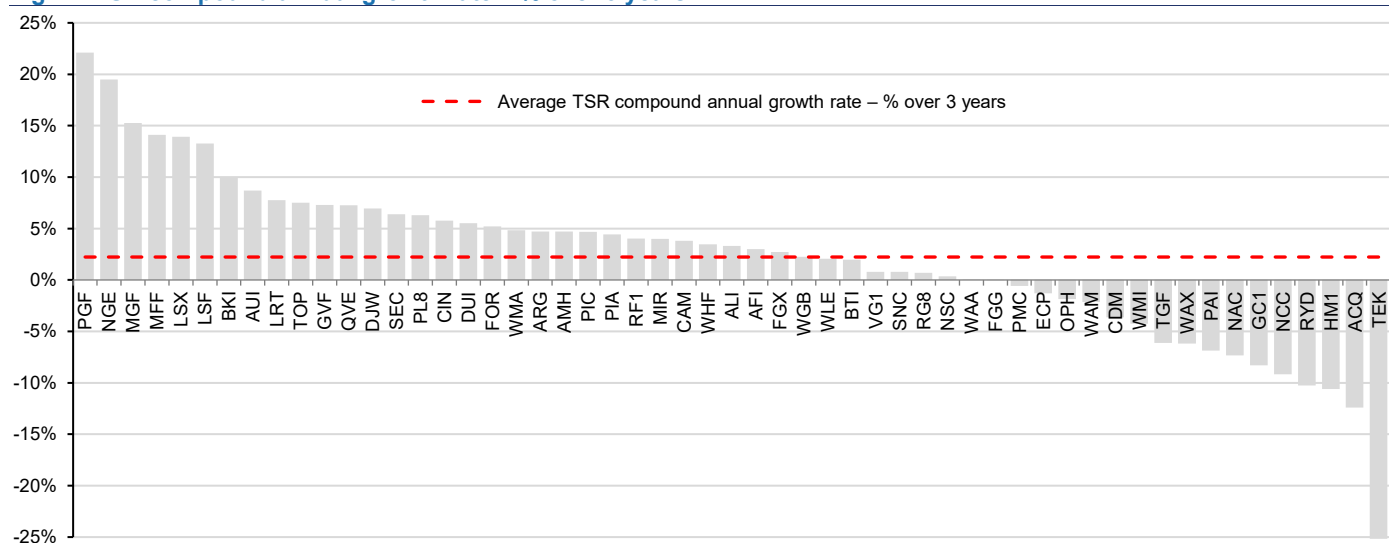
Source: Bloomberg, IRESS, OML. Figures as at 31 March 2024.

Fig.26: TSR compound annual growth rate – % over 12 months



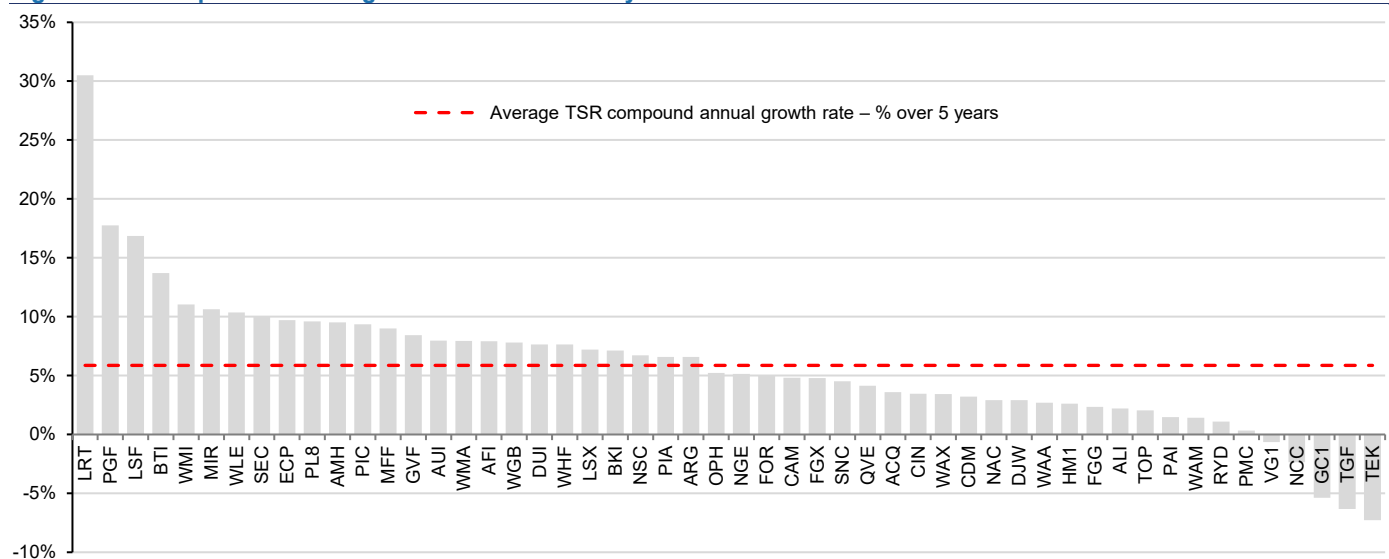
Source: Bloomberg, IRESS, OML. Figures as at 31 March 2024.

Fig.27: TSR compound annual growth rate – % over 3 years



Source: Bloomberg, IRESS, OML. Figures as at 31 March 2024.

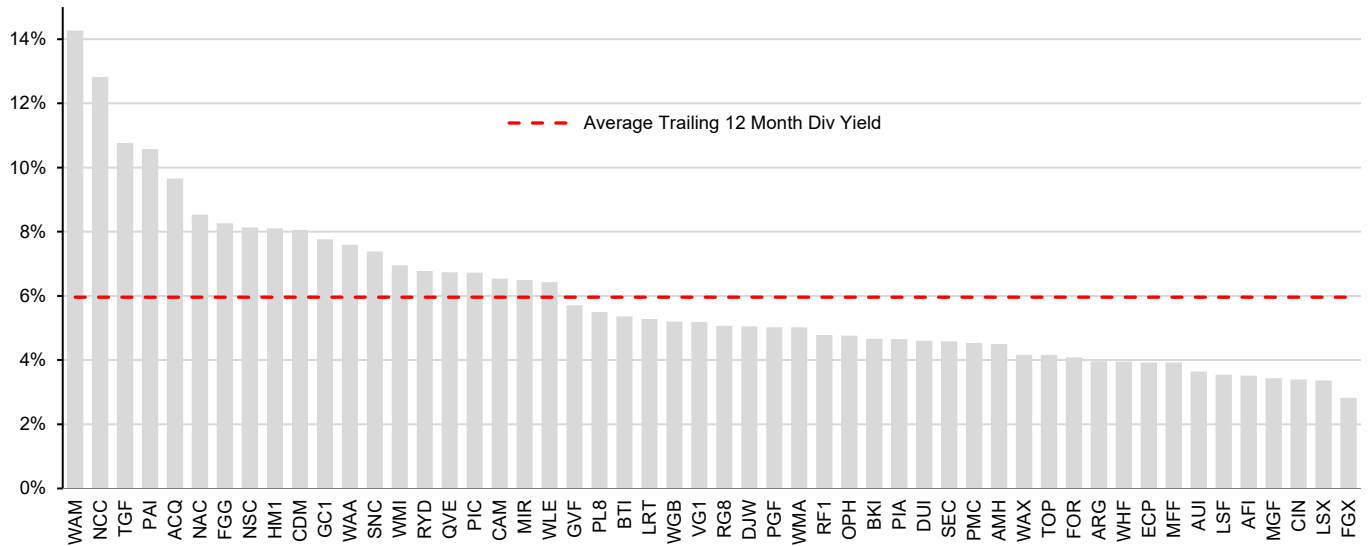
Fig.28: TSR compound annual growth rate – % over 5 years



Source: Bloomberg, IRESS, OML. Figures as at 31 March 2024.

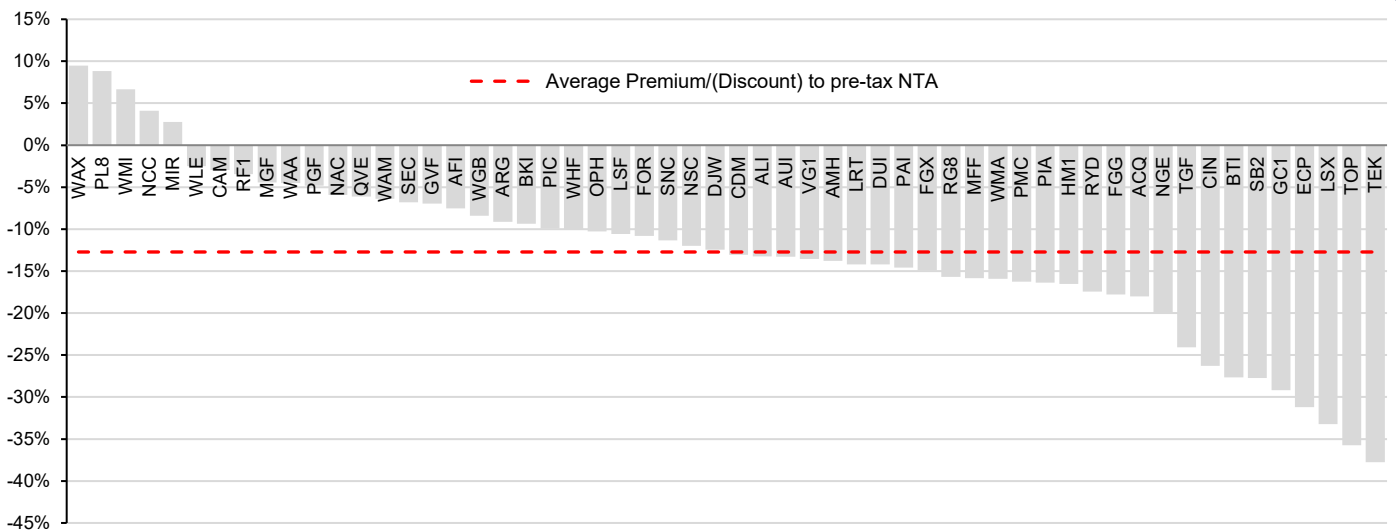
Dividend yield, pre & post tax discount/premium to NTA

Fig.29: Trailing 12-month dividend yield and average



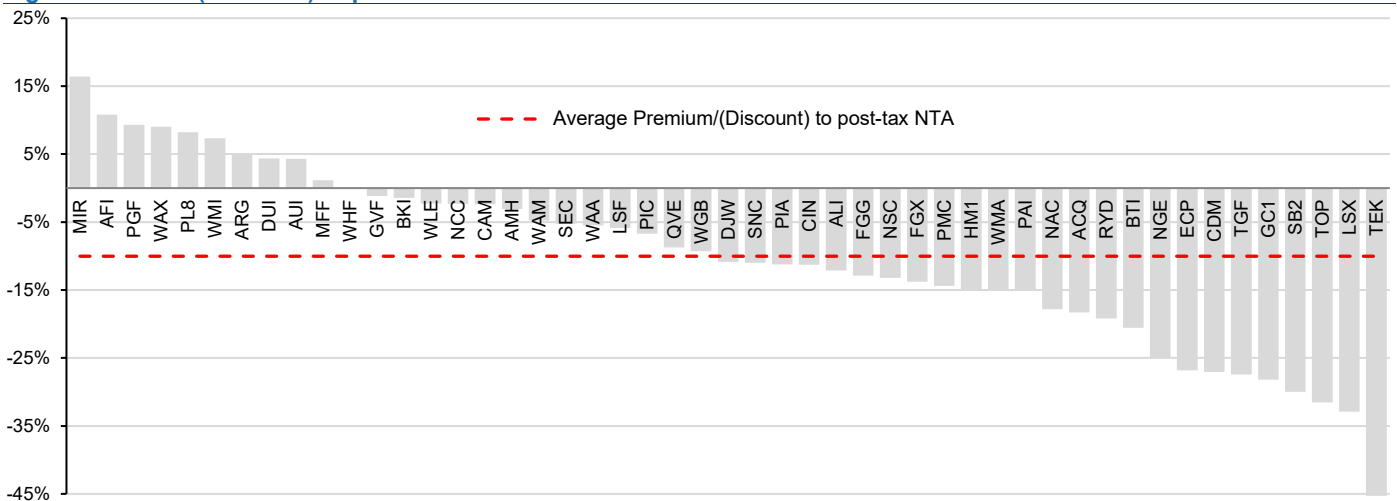
Source: Bloomberg, IRESS, OML. Figures as at 31 March 2024. LICs with no yield excluded.

Fig.30: Premium/(Discount) to pre-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 31 March 2024.

Fig.31: Premium/(Discount) to post-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 31 March 2024.

LIC basics

What is a LIC?

- A LIC has characteristics of managed funds and stock exchange-listed companies.
- A LIC is a company that invests in other companies, with the purpose of giving its shareholders exposure to a variety of shares via its investment portfolio.
- LICs may also invest in cash or fixed income instruments, although in many cases this forms only a relatively small proportion of their investment portfolio.
- Income from LICs usually takes the form of semi-annual dividend payments that are linked to the profitability of the portfolio. Capital gains (losses) can arise where the investor sells the shares in the LIC for more (less) than they originally bought them for.

Benefits of investing in LICs

Diversification

- Investment in just one LIC potentially gives an investor exposure to a number of companies in a range of industries.
- This diversification can reduce the volatility of returns across the portfolio.
- A LIC can be a cost-effective method of achieving diversification.

LICs are managed by investment professionals

- Each LIC is managed by full-time investment professionals whose goal it is to optimise returns on the investment portfolio for shareholders within strictly enforced risk parameters.
- In this respect, LICs are passive investments. Once the shares in the LIC have been purchased, the investor leaves investment decisions to the LIC manager.
- Some LICs have operated for more than 50 years while others, although only recently listed, are operated and managed by investment firms that have built strong reputations over many years.

Transparent investment philosophy

- LICs are typically transparent about their investment philosophy and process. Investors can choose the relevant LIC based on their own investment goals and risk preferences.
- Some LICs focus on specific geographic areas (such as Australia or overseas), may invest in a range of industries or focus on just one (such as resources), or are geared towards providing investors with annual income streams or longer-term capital gains (or a combination of both).
- In this document, we briefly describe each of the 64 selected LICs, their main investments and recent performance.

Ease of investment

- Investing in a LIC is done in the same manner as any other company on the ASX, by placing an order with your adviser to buy shares in it.
- Exiting the investment is just as straightforward: the investor sells the shares on-market during trading hours through their adviser.
- Most LICs are 'liquid', meaning there are enough willing buyers and sellers on the ASX, to allow the investor to enter or exit the investment at a time they choose.

Costs involved in investing in a LIC

Entry costs

- Investing in the ASX via a LIC can be cost-effective relative to other methods of investing in a 'portfolio' of investments.
- The initial cost comes in the form of brokerage paid to acquire the shares, which can deliver an efficient method of diversification.
- The entry costs to LIC investments are generally lower than retail managed funds, which utilise a "front-end load" charge at the date of purchase.

Ongoing costs

- LIC managers can charge two types of fees: management and performance fees.
- LICs use management fees to cover the costs incurred in running the portfolio. These fees are taken out of the profits of the LIC, which are a function of the performance of the underlying investment portfolio (including dividends paid and capital gains/losses on shares that are sold). Managers are paid regardless of the profitability of the investment portfolio.
- These fees typically range from 0.0%-2.0% of assets under management per year. This can be lower than the average fees charged for retail managed funds. The effect of this cost-saving on a longer-term investment, where returns compound over many years, can be material. One reason for this lower cost is that LICs do not incur back-office or distribution costs, reducing their cost of operation. The fees (calculated as a "management expense ratio" or MER) of our selected LICs are shown in Table 2.
- Unlike management fees, performance fees are paid only if the LIC's investment portfolio outperforms a predetermined benchmark. The fee is charged on the size of this outperformance. Not all LICs charge performance fees.
- These fees provide an incentive for the LIC manager to optimise returns for shareholders. Note performance fees in some instances can still be paid when a portfolio incurs a loss over an investment period if it still outperforms its relevant benchmark.
- Performance fees for our selected LICs are shown in Table 2 on page 7. The benchmark index is the S&P/ASX All Ordinaries Accumulation Index unless otherwise stated below.

Exit costs

- Brokerage is payable when selling shares in a LIC. Retail managed funds on the other hand, can generally be exited at no charge.
- Exiting a LIC investment can have tax consequences based on the capital gain or loss over the investment period.

What income do investors receive from a LIC?

- Annual investor income from a "buy-and-hold" investment strategy in a LIC takes the form of dividends, just like other share investments.
- However, because LICs utilise a company structure, payment of dividends is at the discretion of the LIC manager. In other words, just because the investment portfolio of the LIC has made a profit in a given year, it does not mean that all, or even any, of that profit will be paid to shareholders in that year. Where a LIC chooses not to pay a dividend, the income is retained and invested by the LIC and forms part of the LIC's underlying asset backing. This is different to retail managed funds, which are required to pay out the income to unitholders in the particular tax year that it is earned. Generally, LICs will pay out a high proportion of earnings as dividends.
- A number of our selected LICs invest in blue chip stocks and pay out a high proportion of earnings as a dividend. Accordingly, they can have attractive dividend yields (as shown in Figure 1).

Taxation issues

- LIC returns are generally taxed at the company tax rate of 30%. Accordingly, when dividends are paid to shareholders of the LIC franking credits are attached. These can be a tax benefit for shareholders, as they receive a “credit” for the company tax already paid on the LIC income when the shareholder’s ordinary income is assessed.
- Capital gains are managed by the LIC manager. Where the dividend paid to a shareholder of a LIC contains capital gains, it will be treated as a capital gain, not ordinary income, in the hands of the shareholder.
- This tax treatment contrasts with that of unlisted retail managed funds, where investors incur an annual tax liability on interest and capital gains that the fund earns each year.

LIC Discounts and Premiums

- The price at which investors buy or sell LICs, as with stocks is ultimately determined by supply and demand in the market. As a result, the price of a listed investment company can trade above or below its net tangible asset (NTA) value. That is, trade at a premium or discount, respectively.
- LICs may trade at a discount if:
 - The underlying fund has a poor performance track record.
 - The LIC has yet to pay dividends, has recently reduced its dividend or the market anticipates it has limited ability to pay future dividends.
 - The LIC has a limited track record, rapport with investors or has limited marketing and/or distribution capability.
 - The LIC has issued options which could substantially dilute the NTA of other unit holders if exercised.
 - The LIC has less liquidity.
 - LICs may trade at a discount to pre-tax NTAs if the LIC has a significant tax liability.
- LICs may also trade at a premium if:
 - The underlying portfolio has a strong performance track record.
 - The fund has a history of maintaining or increasing dividends. Many LIC investors have historically preferred vehicles paying stable fully franked dividends.
 - If an LIC has a substantial franking credit balance or tax asset.
- Many LICs have exhibited a tendency for discounts and premiums to mean revert and trade around a certain level. This tendency has provided an opportunity for investors to profit from mean reversion for LICs trading at a discount. However, this reversion can take time and rely on certain catalysts. We also note that a discount can deepen before it narrows.
- Some listed investment companies which trade at a premium may continue to trade at premium for the foreseeable future, or trade at an even larger premium.

LICs versus managed funds

- LICs are listed on the stock exchange, so entry and exit costs are limited to brokerage. This means that diversification may be achieved at a relatively lower cost. LICs also offer a tax-effective structure, whereby dividends are typically fully franked and when LIC capital gains are paid out as dividends, investors may be entitled to an income tax reduction for the proportion of the dividend attributable to the capital gain. Investors in managed funds may incur a tax liability on interest and capital gains.
- The fee structures of LICs can be favourable in comparison with managed funds. Our selected traditional LICs have management expense ratios ranging from 0.0% to 2.5%, whereas managed funds often charge more than 1.0%.

LICs versus exchange traded funds (ETFs)

- LICs and ETFs have low management fees and efficient tax structures compared with managed funds. However, ETFs have an open-ended structure, where units on offer can increase or decrease based on supply and demand. This mechanism allows ETFs to trade at or close to their net asset value.
- ETFs are generally passive investment products and hence do not aim to outperform the market in the same way many of the LICs do. There are an increasing number of Exchange Traded Managed Funds though that offer active management and avoid variation from NTA.
- ETFs are required to distribute any surplus income to security holders, whereas LICs can conserve surplus income and take advantage of market opportunities as they see fit. This added flexibility is beneficial to the shareholder.

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Guide to Ord Minnett Recommendations

Our recommendations are based on the total return of a stock – nominal dividend yield plus capital appreciation – and have a 12-month time horizon.

SPECULATIVE BUY	We expect the stock's total return (nominal yield plus capital appreciation) to exceed 20% over 12 months. The investment may have a strong capital appreciation but also has high degree of risk and there is a significant risk of capital loss.
BUY	The stock's total return (nominal dividend yield plus capital appreciation) is expected to exceed 15% over the next 12 months.
ACCUMULATE	We expect a total return of between 5% and 15%. Investors should consider adding to holdings or taking a position in the stock on share price weakness.
HOLD	We expect the stock to return between 0% and 5%, and believe the stock is fairly priced.
LIGHTEN	We expect the stock's return to be between 0% and negative 15%. Investors should consider decreasing their holdings.
SELL	We expect the total return to lose 15% or more.
RISK ASSESSMENT	Classified as Lower, Medium, or Higher, the risk assessment denotes the relative assessment of an individual stock's risk based on an appraisal of its disclosed financial information, historic volatility of its share price, nature of its operations and other relevant quantitative and qualitative criteria. Risk is assessed by comparison with other Australian stocks, not across other asset classes such as Cash or Fixed Interest.

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Ord Minnett Limited is acting for QV Equities Limited in an on-market buy back which is due to complete on 8 September 2024, and will earn transaction fees for the buy back. Ord Minnett Limited is therefore unable to give sellers any advice in respect of the proposed sale of QV Equities Limited shares in accordance with the ASIC Market Integrity Rules.

Hugh Glasson holds units in LSF and BTI.

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