

RESEARCH

Listed Investment Companies

June 2023 performance review and sector update

Conviction ideas: Our preferences within each sector are based on numerous quantitative and qualitative factors. Table 1 on page 2 provides a sector update, with our estimated current net tangible assets (NTAs) derived from our model portfolios.

Traditional LICs

The ASX 200 Index returned 1.8% throughout June and is up 6.1% YTD. The Information Technology, Utilities and Consumer Discretionary sectors provided the best returns over the year so far, gaining 33.2%, 11.7%, and 11.7%, respectively. Traditional LICs for the month were up 0.9% on a Total Shareholder Return (TSR) basis and 1.5% on a pre-tax net tangible asset (NTA) basis.

Preferred LIC **BKI Investment Company** (BKI) returned 1.8% TSR and 1.7% on a pre-tax NTA basis. The fund currently trades at an estimated 1.4% discount to NTA, between its 1- and 3-year average discounts of 0.8% and 2.9%. The fund has a trailing grossed up yield of 6.9% and recently announced the FY23 full year dividend of 4cps, the highest the fund has ever paid.

Another key preference, **Australian United Investment Company** (AUI), is our pick for those seeking a Traditional LIC trading at a substantial discount. AUI currently trades at an estimated 9.3% discount to NTA compared with its 1- and 3-year average discounts of 6.8% and 5.2%, respectively. The fund has a trailing grossed up yield of 5.4%.

Large Capitalisation

Key preference **WAM Leaders** (WLE) is trading at a 3.3% premium to NTA and has outperformed its benchmark over 3- and 5-year time horizons across both TSR and NTA growth. The fund has a trailing grossed up yield of 8.3%. Key exposures as at 30 June were Materials (30.3%), Financials (14.9%), Consumer Discretionary (8.5%), and Real Estate (8.4%).

A further key preference **L1 Long Short Fund** (LSF) is trading at an estimated 5.3% discount to NTA and continues to be the best outperformer on a 3-year time horizon across both NTA (13.7%) and TSR (24.0%) outperformance in our large cap universe. As of 30 June, key contributors to the portfolio's performance included Capstone, BlueScope and Downer.

Small Capitalisation and Specialist

Preferred Small Cap LIC **WAM Microcap** (WMI) is trading at a 5.9% premium to NTA, below its 1- and 3-year averages of 13.9% and 15.1% respectively. WMI has outperformed its benchmark for NTA over 1-, 3-, and 5-year horizons.

Preferred specialist LIC **Tribeca Global Natural Resources** (TGF) is trading at an estimated discount to NTA of 18.8%. The fund's NTA increased 1.85% (post-tax) in June, with Uranium (3.2% and Base Metals (1.5%) the primary contributors. The LIC remains our preferred pick for its exposure to a diversified range of resources and an experienced investment team.

International

Overseas markets, as measured by the MSCI World Index, rose 2.8% in June and finished up 19.3% year-to-date on an AUD adjusted basis, with the AUD appreciating 2.5% in June and down -1.2% for the year-to-date relative to the USD. Preferred LIC **PM Capital Global Opportunities Fund** (PGF) is trading at an estimated 0.5% premium to NTA, above its average 1- and 3-year discounts. The fund has delivered strong outperformance against its benchmark on both TSR and NTA growth across the time horizons.

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Disclosure: Ord Minnett acted as Joint Lead Manager for each of the capital raisings for Tribeca Global Natural Resources Fund (February '23) and WAM Leaders (April '23) and received fees for acting in these capacities. Ord Minnett may do business with and receive commission and/or fees from companies that are the subject of this report.

24 July 2023

Table 1: Sector snapshot

Listed Investment Companies coverage by sector

		Share	Market	Trailing Dividend	Trailing Dividend	Trailing Grossed	TSR since	Current Est.	Current Estimated	Jun	Jun	1 Yr Ave	3 Yr Ave	Jun Post-tax	
Traditional LICs	Code	Price	Cap. (\$m)	(cents)	Yield	Up Yield	1 Jul 23	NTA	Disc/Prem	NTA	Disc/Prem	Disc/Prem	Disc/Prem	Disc/Prem	MER
Australian Foundat.	AFI	7.10	8806.5	25.0	3.5%	5.0%	0.4%	7.28	-2.4%	7.19	-1.7%	5.7%	8.3%	16.1%	0.16%
Argo Investments	ARG	8.84	6679.2	33.5	3.8%	5.4%	0.9%	9.18	-3.7%	9.03	-3.0%	1.6%	2.6%	10.3%	0.16%
Australian United In	AUI	9.75	1231.7	37.0	3.8%	5.4%	-0.4%	10.75	-9.3%	10.63	-7.9%	-6.8%	-5.2%	8.9%	0.10%
BKI Investment Ltd	BKI	1.82	1441.0	8.9	4.9%	6.9%	5.5%	1.77*	-1.4%	1.75	-1.4%	-0.8%	-2.9%	4.8%	0.18%
Djerriwarrh	DJW	2.92	763.5	14.3	4.9%	7.0%	2.8%	3.19	-8.6%	3.16	-10.1%	-7.9%	-5.6%	-10.1%	0.45%
Diversified United	DUI	4.98	1081.5	16.0	3.2%	4.6%	1.2%	5.45	-8.6%	5.40	-8.9%	-7.6%	-5.3%	9.3%	0.12%
Large Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Jul 23	Current Est. NTA	Current Estimated Disc/Prem	Jun NTA	Jun Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Jun Post-tax Disc/Prem	MER
AMCIL Limited	АМН	1.01	315.0	3.5	3.5%	5.0%	0.5%	1.13	-10.4%	1.12	-10.3%	-3.9%	-3.2%	-1.9%	0.56%
Clime Capital	CAM	0.82	114.1	5.2	6.4%	9.2%	-0.8%	0.86*	-4.1%	0.85	-1.8%	-1.4%	-2.0%	0.0%	1.00%
Cadence Capital	CDM	0.79	235.2	8.0	10.1%	14.5%	5.3%	n.a	0.0%	0.83	-9.9%	-5.6%	-8.3%	-25.6%	1.00%
Carlton Investments	CIN	29.30	775.7	107.0	3.7%	5.2%	4.2%	37.98	-22.8%	37.14	-24.3%	-21.9%	-20.9%	-9.9%	0.10%
Future Gen Ltd	FGX	1.13	456.8	6.5	5.8%	8.3%	0.4%	n.a	n.a	1.29	-13.2%	-10.1%	-8.3%	-10.5%	0.00%
L1 Long Short Fnd Ltd	LSF	2.85	1757.4	9.5	3.3%	4.8%	1.4%	3.00*	-5.3%	2.98	-5.7%	-6.1%	-10.6%	-3.8%	1.44%
Mirrabooka Invest.	MIR	3.03	580.5	12.0	4.0%	5.7%	10.6%	2.98	1.6%	2.91	-5.8%	3.8%	5.1%	4.2%	0.50%
Ophir High Conviction	ОРН	2.55	567.6	12.6	4.9%	5.2%	5.4%	2.83*	-11.3%	2.78	-12.9%	-6.0%	2.5%	na	1.23%
Perpetual Equity Ltd	PIC	1.22	461.6	6.6	5.4%	7.7%	4.7%	1.31*	-8.1%	1.28	-8.8%	-5.1%	-5.7%	-9.8%	1.00%
Plato Income Max.	PL8	1.26	793.0	6.6	5.3%	7.5%	-0.7%	1.05*	19.0%	1.04	22.1%	15.6%	12.5%	18.4%	0.80%
Qv Equities Limited	QVE	0.96	218.6	5.1	5.3%	7.6%	2.7%	1.02*	-7.4%	1.00	-6.5%	-9.3%	-9.7%	-10.5%	0.90%
WAM Capital Limited	WAM	1.54	1694.9	15.5	10.1%	14.4%	3.0%	n.a	n.a	1.59	-6.0%	3.8%	13.0%	-4.5%	1.00%
WAM Leaders Limited	WLE	1.47	1848.3	8.5	5.8%	8.3%	1.0%	n.a	n.a	1.41	3.3%	5.2%	5.4%	3.5%	1.00%
Whitefield Ltd	WHF	5.03	586.5	20.5	4.1%	5.8%	-2.3%	5.16	-2.5%	5.12	0.6%	-0.3%	1.3%	9.1%	0.25%
		Share	Market	Trailing Dividend	Trailing Dividend	Trailing Grossed	TSR since	Current Est.	Current Estimated	Jun	Jun	1 Yr Ave	3 Yr Ave	Jun Post-tax	
Small Capitalisation	Code	Price	Cap. (\$m)	(cents)	Yield	Up Yield	1 Jul 23	NTA	Disc/Prem	NTA	Disc/Prem	Disc/Prem	Disc/Prem	Disc/Prem	MER
Acorn Cap Inv Fund	ACQ	1.04	90.4	8.5	8.2%	11.7%	8.9%	n.a	n.a	1.10	-13.9%	-6.0%	-4.4%	-14.5%	0.95%
ECP Emerging Growth	ECP	1.13	20.7	5.0	4.4%	6.3%	13.0%	1.40	-19.4%	1.33	-24.6%	-22.4%	-16.8%	-24.6%	1.00%
Naos Small Cap Opp	NSC	0.73	100.7	4.8	6.6%	9.4%	7.4%	n.a	n.a	0.83	-18.1%	-18.5%	-18.4%	-16.0%	1.15%
Forager Aust. Shares	FOR	1.25	125.9	6.0	4.8%	4.8%	3.3%	1.47*	-15.3%	1.42	-14.8%	-10.7%	-11.8%	na	1.00%
Glennon SML Co Ltd	GC1	0.55	28.5	3.0	5.5%	6.2%	15.8%	n.a	n.a	0.68	-30.1%	-21.2%	-20.5%	-31.4%	1.00%
Naos Emerg Opp	NCC	0.70	51.1	7.5	10.7%	13.0%	2.9%	n.a	n.a	0.85	-20.0%	-14.4%	-10.8%	-20.0%	1.25%
NGE Capital	NGE	0.77	27.4	0.0	0.0%	0.0%	-1.9%	n.a	n.a	0.98	-20.3%	-20.5%	-22.7%	-25.3%	1.90%
Ryder Capital	RYD	1.00	83.8	7.0	7.0%	10.0%	3.6%	n.a	n.a	1.19	-18.7%	-14.2%	-11.0%	-22.3%	1.25%
Spheria Emerging Co	SEC	1.93	116.1	9.3	4.8%	6.9%	3.1%	2.21*	-13.6%	2.20	-13.6%	-12.9%	-11.9%	-14.6%	1.00%
WAM Research Ltd	WAX	1.11	222.0	10.0	9.0%	12.9%	4.2%	n.a	n.a	0.98	7.7%	24.7%	32.7%	7.1%	1.00%
WAM Microcap Ltd	WMI	1.45	304.9	10.3	7.1%	10.1%	2.5%	n.a	n.a	1.33	5.9%	13.9%	15.1%	8.1%	1.00%

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 21 July 2023

^{*}NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

Table 1: Sector snapshot (cont.)

Listed Investment Companies coverage by sector

International	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Jul 23	Current Est. NTA	Current Estimated Disc/Prem	Jun NTA	Jun Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Jun Post-tax Disc/Prem	MER
Argo Global Ltd	ALI	2.20	389.6	8.5	3.9%	5.5%	-3.1%	2.35*	-4.7%	2.39	-5.0%	-2.4%	-3.3%	-3.8%	1.25%
Future Glb Invest Co	FGG	1.21	477.5	7.0	5.8%	8.3%	3.9%	n.a	n.a	1.45	-20.1%	-15.0%	-11.1%	-16.8%	0.00%
Global Value Fnd Ltd	GVF	1.13	196.7	6.6	5.9%	8.4%	-0.4%	n.a	n.a	1.21	-6.3%	-3.7%	-4.0%	-2.8%	1.50%
Pengana International	PIA	1.06	271.0	5.4	5.1%	7.3%	2.9%	1.22*	-18.7%	1.26	-18.3%	-16.1%	-10.8%	-15.5%	1.23%
MFF Capital Invest.	MFF	2.76	1599.6	8.5	3.1%	4.4%	3.8%	3.40*	-18.6%	3.40	-21.7%	-17.0%	-13.6%	-8.7%	0.55%
Magellan Global Fund	MGF^	1.68	2441.7	7.4	4.4%	4.4%	3.8%	1.91*	-12.5%	1.97	-16.3%	-18.6%	na	na	1.35%
Platinum Asia Ltd	PAI	0.85	314.5	5.0	5.9%	8.4%	-0.6%	1.02*	-16.0%	1.02	-16.3%	-13.7%	-10.5%	-17.0%	1.10%
PM Capital Fund	PGF	1.85	755.7	10.0	5.4%	7.7%	4.2%	1.83*	0.5%	1.80	-1.7%	-0.8%	-7.0%	8.3%	1.00%
Platinum Capital Ltd	PMC	1.29	379.7	6.0	4.7%	6.7%	2.0%	1.55*	-18.8%	1.55	-18.7%	-15.2%	-11.8%	-17.5%	1.10%
Regal Asian Investments	RG8	1.96	391.9	10.0	5.1%	6.8%	-6.2%	2.30*	-13.7%	2.29	-8.7%	-15.0%	-16.4%	0.0%	1.50%
WAM Global	WGB	1.92	678.3	11.3	5.9%	8.4%	3.5%	n.a	n.a	2.27	-18.4%	-13.8%	-9.2%	-19.2%	1.25%
VGI Partners Global	VG1	1.71	577.8	9.0	5.3%	7.2%	4.9%	1.98*	-18.2%	1.99	-18.3%	-18.1%	-16.1%	na	1.50%
Specialist	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Jul 23	Current Est. NTA	Current Estimated Disc/Prem	Jun NTA	Jun Disc/Prem	1 Yr Ave	3 Yr Ave	Jun Post-tax Disc/Prem	MER
Bailador Tech Inv	BTI	1.24	179.6	10.9	8.8%	12.6%	6.4%	n.a	n.a	1.59	-26.7%	-26.0%	-20.5%	-23.0%	1.75%
Hearts and Minds	HM1	2.33	533.1	13.5	5.8%	8.3%	2.2%	2.91*	-20.6%	2.90	-22.1%	-16.6%	-5.3%	-23.4%	0.00%
Lowell Resource Fund	LRT	1.31	41.3	7.0	5.4%	5.4%	4.8%	1.48*	-11.2%	1.47	-15.2%	-16.5%	-14.2%	na	2.16%
Lion Selection Grp	LSX	0.44	62.1	3.5	8.0%	8.0%	0.0%	n.a	n.a	0.63	-30.0%	-28.7%	-28.8%	-29.9%	1.50%
NAOS ex-50 Opport.	NAC	0.92	40.3	5.5	5.9%	8.5%	4.5%	n.a	n.a	1.04	-15.4%	-13.7%	-17.4%	-15.4%	1.75%
Regal Investment Fund	RF1	2.64	538.5	21.0	8.0%	8.0%	-0.8%	2.94*	-10.9%	2.97	-10.4%	-1.0%	2.0%	na	1.50%
Sandon Capital Ltd	SNC	0.63	87.0	5.5	8.8%	12.6%	0.0%	n.a	n.a	0.75	-17.2%	-12.3%	-14.1%	-17.3%	1.25%
Tribeca Glb Resources	TGF	1.83	143.4	12.5	6.8%	9.8%	6.1%	2.26*	-0.19	2.23	-23.0%	-17.6%	-16.0%	-24.2%	1.50%
Thorney Opp Ltd	TOP	0.51	97.0	2.5	4.8%	6.9%	6.2%	n.a	n.a	0.71	-32.3%	-27.8%	-24.9%	-30.6%	0.75%
WAM Active Limited	WAA	0.70	52.5	6.0	8.6%	12.2%	5.3%	n.a	n.a	0.83	-19.8%	-6.5%	0.6%	-20.3%	1.00%
WAM Alternative Assets	WMA	1.04	203.0	4.5	4.3%	6.2%	2.5%	n.a	n.a	1.21	-16.1%	-12.7%	-13.0%	-15.0%	1.20%

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 21 July 2023

NTA performance calculation methodology

- Unless stated otherwise, NTA performance in this report is calculated on pre-tax NTA basis, which refers to net tangible
 assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant period. TSR
 performance figures from Bloomberg and calculated with re-invested dividends. Active return refers to the TSR relative to
 that of the comparative index.
- LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total shareholder returns are often negatively impacted by capital events such as options, DRPs, share purchase plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.

^{*}NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

[^]MGF has a target cash distribution yield of 4% p.a. paid semi-annually

Fig. 1: LIC performance table (June 2023)

			1 Year			ear (annualised	d)	5 Year (annualised)			
Code	Company	NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.	
oue	Company	performance	Performance	Prem/Disc	performance	Performance	Prem/Disc	performance	Performance	Prem/Disc	
λFI	Australian Foundat.	12.4%	-2.8%	5.7%	10.3%	8.5%	8.3%	6.9%	6.6%	5.6%	
ARG	Argo Investments	10.9%	3.2%	1.6%	11.4%	10.4%	2.6%	5.9%	5.6%	1.5%	
AUI	Australian United In	13.5%	8.4%	-6.8%	11.4%	10.9%	-5.2%	6.8%	6.6%	-5.2%	
3KI	BKI Investment Ltd	10.9%	9.3%	-0.8%	10.6%	12.3%	-2.9%	6.2%	7.4%	-2.9%	
OJW	Djerriwarrh	12.1%	4.2%	-7.9%	9.7%	8.1%	-5.6%	3.9%	1.3%	-1.7%	
DUI	Diversified United	12.3%	10.5%	-7.6%	10.0%	8.6%	-5.3%	7.2%	7.2%	-5.1%	
501	Biveronied Office	12.070	1 Year	7.070		ear (annualised			ear (annualised		
		NTA	TSR	Avg.	NTA	TSR	Avg.	NTA .	TSR	Avg.	
Code	Company	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	
	AMOR III II										
AMH	AMCIL Limited	12.3%	-3.5%	-3.9%	7.3%	6.0%	-3.2%	6.3%	5.6%	-4.8%	
CAM	Clime Capital	17.2%	8.3%	-1.4%	8.0%	8.2%	-2.0%	3.7%	5.7%	-2.3%	
CDM	Cadence Capital	-6.3%	-3.3%	-5.6%	7.6%	14.6%	-8.3%	-2.1%	-3.7%	-9.5%	
CIN	Carlton Investments	3.2%	2.7%	-21.9%	12.0%	10.4%	-20.9%	3.0%	0.3%	-18.3%	
FGX	Future Gen Ltd	10.9%	4.4%	-10.1%	8.6%	10.7%	-8.3%	4.6%	2.3%	-6.9%	
_SF	L1 Long Short Fund	24.0%	13.8%	-6.1%	24.8%	35.1%	-10.6%	12.2%	9.9%	-11.0%	
MIR	Mirrabooka Invest.	15.9%	-2.8%	3.8%	10.4%	9.4%	5.1%	7.6%	5.1%	4.9%	
OPH	Ophir High Cf	24.2%	6.1%	-6.0%	6.0%	3.7%	2.5%	na	na	na	
PIC	Perpetual Equity Ltd	15.1%	6.1%	-5.1%	12.2%	14.5%	-5.7%	7.6%	5.8%	-5.5%	
PL8	Plato Inc Max Ltd.	12.5%	14.6%	15.6%	8.7%	14.2%	12.5%	5.5%	11.0%	8.2%	
QVE	Qv Equities Limited	1.0%	5.6%	-9.3%	7.2%	11.4%	-9.7%	0.5%	0.9%	-9.3%	
WAM	WAM Capital Limited	15.2%	-4.9%	3.8%	7.9%	1.1%	13.0%	4.3%	-1.8%	14.7%	
WLE	WAM Leaders Limited	9.6%	5.5%	5.2%	12.2%	17.8%	5.4%	8.9%	10.7%	1.2%	
WHF	Whitefield Ltd	10.2%	6.9%	-0.3%	7.2%	9.0%	1.3%	4.5%	6.7%	-1.5%	
v v i ii	William Eta	10.270	1 Year	0.070		ear (annualised			ear (annualised		
							•				
Code	Company	NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.	
	· · · · · · · · · · · · · · · · · ·	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	
ACQ	Acorn Cap Inv Fund	7.3%	-4.9%	-6.0%	6.4%	10.9%	-4.4%	3.7%	4.0%	-7.6%	
ECP	ECP Emerging Co	18.7%	-4.7%	-22.4%	2.0%	0.6%	-16.8%	5.5%	4.2%	-19.1%	
NSC	Naos Smlcap Com Ltd	4.4%	-0.3%	-18.5%	10.6%	22.5%	-18.4%	3.6%	4.5%	-18.5%	
FOR	Forager Aust Shs Fnd	10.4%	5.7%	-10.7%	16.3%	17.4%	-11.8%	0.8%	-5.4%	-9.6%	
GC1	Glennon SML Co Ltd	-4.4%	-22.3%	-21.2%	-2.8%	-7.3%	-20.5%	-7.8%	-10.2%	-17.8%	
NCC	Naos Emerg Opp	1.5%	-10.0%	-14.4%	5.4%	2.7%	-10.8%	-0.7%	-4.8%	-8.4%	
NGE	NGE Capital Limited	4.9%	9.1%	-20.5%	17.0%	19.2%	-22.7%	4.3%	3.1%	-21.6%	
RYD	Ryder Capital Ltd	-8.4%	-21.4%	-14.2%	-6.5%	-6.0%	-11.0%	-2.0%	-1.3%	-12.5%	
SEC	Spheria Emerging Co	9.3%	1.0%	-12.9%	12.5%	18.8%	-11.9%	4.7%	3.8%	-12.9%	
WAX	WAM Research Ltd	10.4%	-11.8%	24.7%	8.0%	-0.8%	32.7%	3.9%	-0.4%	28.7%	
WMI		16.3%	-7.4%	13.9%	8.1%	12.3%	15.1%	6.7%	6.1%	9.2%	
VVIVII	WAM Microcap Limited	10.576		13.9%							
			1 Year			ear (annualised	•		ear (annualised		
Code	Company	NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.	
oouc	Company	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	
ALI	Argo Global Ltd	1.1%	1.3%	-2.4%	5.5%	6.8%	-3.3%	5.2%	8.2%	-6.7%	
FGG	Future Glb Invest Co	16.3%	15.8%	-15.0%	3.2%	4.5%	-11.1%	4.2%	-0.4%	-9.5%	
GVF	Global Value Fnd Ltd	11.0%	9.1%	-3.7%	12.3%	13.2%	-4.0%	7.7%	7.1%	-3.8%	
PIA	Pengana Int Equ Ltd	21.5%	23.8%	-16.1%	4.3%	3.9%	-10.8%	5.3%	2.9%	-11.4%	
MFF	MFF Capital Inv Ltd	27.3%	24.5%	-17.0%	9.5%	2.1%	-13.6%	8.9%	3.2%	-10.4%	
MGF^	Magellan Global Fund	21.2%	29.9%	-18.6%	na	na	na	na	na	na	
PAI	Platinum Asia Ltd	1.9%	5.1%	-13.7%	1.3%	0.6%	-10.5%	2.5%	-1.9%	-7.6%	
PGF		27.4%	23.8%	-0.8%	22.6%	32.6%	-7.0%	10.1%	11.0%	-9.5%	
	Pm Capital Fund										
PMC	Platinum Capital Ltd	9.8%	4.6%	-15.2% 45.0%	7.6%	4.9%	-11.8%	2.4%	-5.0%	-6.2%	
RG8	Regal Asian Investments	7.6%	22.8%	-15.0%	-0.1%	6.8%	-16.4%	na 4.70/	na 0.40/	na	
WGB	WAM Global	13.2%	16.7%	-13.8%	5.4%	4.8%	-9.2%	4.7%	-0.1%	-9.9%	
VG1	VGI Partners Global	13.0%	17.2%	-18.1%	-0.9%	0.3%	-16.1%	0.8%	-3.6%	-10.4%	
			1 Year		3 \	rear (annualised	d)	5 Y	'ear (annualised	l)	
		NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.	
Code	Company	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	
3TI	Bailador Tech Inv	-9.0%	-13.1%	-26.0%	11.3%	21.7%	-20.5%	9.5%	12.0%	-23.2%	
-IM1	Hearts and Minds	17.6%	19.3%	-16.6%	-1.9%	-5.9%	-5.3%	na	na	na	
_RT	Lowell Res Fund	-3.5%	1.6%	-16.5%	14.4%	18.1%	-14.2%	18.4%	19.1%	-16.7%	
		1.6%	5.4%	-10.5%	13.5%	2.3%	-14.2%	19.2%	11.1%	-10.7%	
_SX	Lion Selection Grp										
NAC	Naos Ex-50	20.6%	7.3%	-13.7%	3.3%	9.9%	-17.4%	3.6%	4.6%	-17.4%	
RF1	Regal Invest Fund	0.4%*	0.8%*	-1.0%	21.1%	20.6%	2.0%	na 4 20/	na	na 42.00/	
SNC	Sandon Capital Ltd	1.4%	-2.6%	-12.3%	7.2%	9.7%	-14.1%	1.3%	-0.2%	-13.0%	
TGF	Tribeca Glb Resources	4.5%	-10.4%	-17.6%	17.5%	20.7%	-16.0%	na	na	na	
TOP	Thorney Opp Ltd	10.6%	6.8%	-27.8%	9.2%	5.1%	-24.9%	0.4%	-3.5%	-22.6%	
WAA	WAM Active Ltd	8.1%	-2.4%	-6.5%	2.0%	-3.7%	0.6%	1.3%	-4.1%	0.3%	
ΛMA	WAM Alternative Assets	1.6%	2.3%	-12.7%	7.4%	16.8%	-13.0%	5.3%	10.0%	-18.5%	

Source: Bloomberg, IRESS, OML

Historical performance data for the Magellan Global Fund strategy is available on MGF summary page

BKI Investment Company (BKI)

www.bkilimited.com.au

- BKI was listed on the ASX in December 2003 with an objective to provide investors with sound dividend yields and long-term capital growth.
- BKI invests in a diversified portfolio of Australian shares, trusts and interest-bearing securities, focusing on securities that are
 paying an increasing dividend stream.
- Key sector weights as at 30 June 2023 include Materials (14.2%), Banks (12.8%), Energy (11.3%), Financials (10.9%), Consumer Discretionary (8.4%), Industrials (8.3%), and Utilities (6.1%).
- The total shareholder return for the year ending 30 June 2023 was 9.3%, with pre-tax NTA increasing 10.9%. The active return (TSR) was -5.5%.

Fig.2: BKI overview

BKI Snapshot				Top Holdings	%
Price (30 June 2023)			\$1.73	BHP Group Limited	8.5%
Share price range (12 months)		\$1.	61- \$1.88	Macquarie Group Ltd	8.4%
Shares on issue (Mn)			791.8	Commonwealth Bank.	6.6%
Market capitalisation (\$Mn)			\$1,370	National Aust. Bank	6.1%
Pre-tax asset backing*			\$1.75	APA Group	6.1%
Post-tax asset backing*			\$1.65	New Hope Corporation	4.5%
Premium/(Discount) to pre-tax NTA			-1.1%	Wesfarmers Limited	4.4%
Premium/(Discount) to post-tax NTA	A		4.8%	Woodside Energy	4.1%
Dividend yield			4.9%	Transurban Group	3.6%
Dividend per share (cents)			8.9	Woolworths Group Ltd	3.3%
Franking			100%	Sonic Healthcare	3.2%
Management expense ratio			0.18%	Telstra Corporation.	3.0%
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance 1 Year 3 Y	ear 5 Year
BKI	9.3%	12.3%	7.4%	NTA growth 10.9% 10.0	6.2%
Active return	-5.5%	0.9%	0.1%	Active return -3.9% -0.9	9% -1.1%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 30 June 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.3: BKI TSR vs All Ords Accum. Index



Australian United Investment Company (AUI)

www.aui.com.au

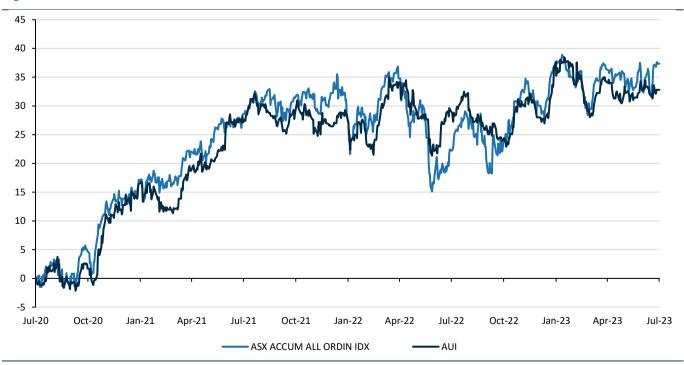
- AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation.
- AUI utilises a "traditional" investment philosophy, focusing on risk reduction by investing in a range of large and mid-cap companies on the ASX.
- Investments are chosen on their individual merits, with no pre-determined policy that any particular proportion of the capital will be invested in particular investment sectors.
- The total shareholder return for the year ending 30 June 2023 was 8.4%, with pre-tax NTA increasing 13.5%. The active return (TSR) was -6.4%.

Fig.4: AUI overview

AUI Snapshot				Top Holdings	%
Price (30 June 2023)			\$9.79	Commonwealth Bank.	9.1%
Share price range (12 months)		\$9.1	8- \$10.34	BHP Group Limited	8.5%
Shares on issue (Mn)			126.3	CSL Limited	8.3%
Market capitalisation (\$Mn)			\$1,237	RIO Tinto Limited	6.0%
Pre-tax asset backing*			\$10.63	Woodside Energy	5.5%
Post-tax asset backing*			\$8.99	Transurban Group	5.5%
Premium/(Discount) to pre-tax NTA	١		-7.9%	Diversified United	5.0%
Premium/(Discount) to post-tax NT	Ά		8.9%	Wesfarmers Limited	4.8%
Dividend yield			3.8%	ANZ Banking Grp Ltd	4.4%
Dividend per share (cents)			37.0	Westpac Banking Corp	3.3%
Franking			100%		
Management expense ratio			0.10%		
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance 1 Year 3 Year	ar 5 Year
AUI	8.4%	10.9%	6.6%	NTA growth 13.5% 11.4%	6.8%
Active return	-6.4%	-0.5%	-0.8%	Active return -1.2% 0.0%	6 -0.5%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 30 June 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.5: AUI TSR vs All Ords Accum. Index



WAM Leaders (WLE)

www.wilsonassetmanagement.com.au

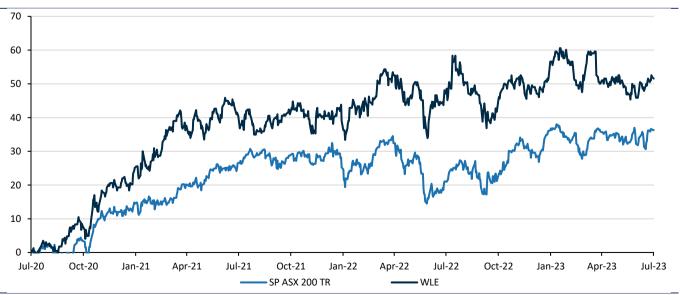
- WLE was incorporated in May 2016 and provides investors access to an actively managed investment portfolio, predominately comprised of large-cap companies in the S&P/ASX 200 Index and the investment management expertise of Wilson Asset Management. The investment portfolio will be comprised of companies with compelling fundamentals, a robust macroeconomic thematic and a catalyst.
- The investment process combines a top-down macroeconomic analysis with our proven fundamental research-driven and market-driven investment processes.
- Key sector exposures as at 30 June 2023 included Materials (30.3%), Financials (14.9%), Consumer Discretionary (8.5%), Real Estate (8.4%), Energy (7.8%), Consumer Staples (7.7%), and Health Care (6.8%).
- The total shareholder return for the year ending 30 June 2023 was 5.5%, with pre-tax NTA increasing 9.6%. The active return (TSR) was -9.3%.

Fig.6: WLE overview

WLE Snapshot				Top Holdings					
Price (30 June 2023)			\$1.46	Aristocrat Leisure Incitec Pivot					
Share price range (12 months)		\$1.	40- \$1.62	ANZ Banking Grp Ltd	National Aust. Bank				
Shares on issue (Mn)			1257.3	BHP Group Limited	Orora Lim	nited			
Market capitalisation (\$Mn)			\$1,836	Commonwealth Bank.	RIO Tinto	Limited			
Pre-tax asset backing*			Challenger Limited	ResMed I	nc.				
Post-tax asset backing*			CSL Limited South32 Limited						
Premium/(Discount) to pre-tax N	IΤΑ		3.6%	Dexus	Dexus The Star Ent Grp				
Premium/(Discount) to post-tax I	NTA		3.5%	Endeavour Group	Santos Ltd	d			
Dividend yield			5.8%	Fortescue Metals Grp	Treasury	Treasury Wine Estates			
Dividend per share (cents)			8.5	Iluka Resources	Iluka Resources Westpac Banking Corp				
Franking			100%						
Management expense ratio			1.00%	**listed in alphabetical order**					
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year		
WLE	5.5%	17.8%	10.7%	NTA growth	9.6%	12.2%	8.9%		
Active return	-9.3%	6.7%	3.5%	Active return	-5.1%	1.1%	1.7%		

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 30 June 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.7: WLE TSR vs ASX ASX200 Accum. Index



Source: Bloomberg, OML

Ord Minnett acted as Joint Lead Manager to the capital raising in April 2023 and received fees acting in this capacity.

L1 Long Short Fund (LSF)

www.l1longshort.com

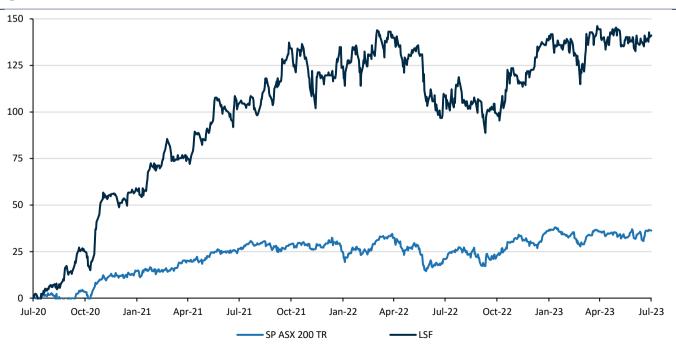
- LSF listed in April-18 following a \$1.3bn raising. LSF has dual investment objectives to 1) seek to deliver strong, positive, risk-adjusted returns over the long term (being a period of more than five years); and 2) preserve capital.
- LSF utilises a fundamental, bottom-up research process to seek and identify mispriced securities with the potential to provide
 attractive risk adjusted returns. The manager may take short positions in companies it considers to be overvalued, or of low
 quality and/or over-geared.
- The total shareholder return for the year ending 30 June 2023 was 13.8%, with pre-tax NTA increasing 24.0%. The active return (TSR) was -1.0%.

Fig.8: LSF overview

LSF Snapshot				Key contributors to portfoli	o performance		
Price (30 June 2023)			\$2.81	Capstone			
Share price range (12 months)		\$2.2	28- \$2.92	BlueScope			
Shares on issue (Mn)			616.6	Downer			
Market capitalisation (\$Mn)			\$1,733				
Pre-tax asset backing*			\$2.98				
Post-tax asset backing*			\$2.92				
Premium/(Discount) to pre-tax NTA			-5.7%				
Premium/(Discount) to post-tax NTA			-3.8%				
Dividend yield			3.3%				
Dividend per share (cents)			9.5				
Franking			100%				
Management expense ratio			1.44%	*Alphabetical			
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
LSF	13.8%	35.1%	9.9%	NTA growth	24.0%	24.8%	12.2%
Active return	-1.0%	24.0%	2.7%	Active return	9.2%	13.7%	5.1%

Source: IRESS, Bloomberg, OML, Company reports. Figures as a 30 June 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.9: LSF TSR vs ASX200 Accum. Index



WAM Microcap (WMI)

www.wilsonassetmanagement.com.au

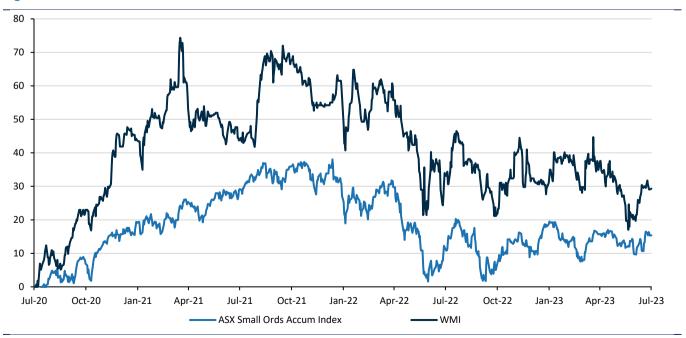
- WMI (the company) listed in Jun-16 following a \$154m raising (the maximum targeted). WMI (at the time) was WAMI's fifth LIC, but the first specialised LIC focusing on listed ASX companies with a market capitalisation of less than \$300m at the time of purchase.
- WMI seeks to provide investors exposure to undervalued growth companies identified using WAMI's research and market driven investment process. There are no investment limits on industry, sector, or geographical allocations. Short selling is permitted; however, it will not exceed 50% of the value of the portfolio without prior board approval.
- Key sector exposures as at 30 June 2023 included Industrials (16.7%), Consumer Discretionary (15.8%), Financials (15.3%), Information Technology (10.0%), and Health Care (8.7%).
- The total shareholder return for the year ending 30 June 2023 was -7.4%, with pre-tax NTA increasing 16.3%. The active return (TSR) was -15.9%.

Fig.10: WMI overview

WMI Snapshot				Top Holdings					
Price (30 June 2023)			\$1.41	Capitol Health	Capitol Health Qualitas Ltd				
Share price range (12 months)		\$1.3	31- \$1.75	Close the Loop	Readytech				
Shares on issue (Mn)			211.0	Comet Ridge Limited	Ridley Co	Ridley Corporation			
Market capitalisation (\$Mn)			\$297	DUG Technology Ltd	SG Fleet Group Ltd				
Pre-tax asset backing*			\$1.33	Evolve Education Grp	Smartpay				
Post-tax asset backing*			\$1.30	Experience Co Ltd	Service St	ream			
Premium/(Discount) to pre-tax N	IΤΑ		Ivegroup	Temple & Webster Ltd					
Premium/(Discount) to post-tax I	NTA		LGI Group	The Rejec	t Shop				
Dividend yield			7.1%	MMA Offshore	Tuas Limit	ed			
Dividend per share (cents)			10.3	Nexted Group	Xpansiv (UL)				
Franking			100%						
Management expense ratio			1.00%						
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year		
WMI	-7.4%	12.3%	6.1%	NTA growth	16.3%	8.1%	6.7%		
Active return	-15.9%	7.1%	3.9%	Active return	7.9%	3.0%	4.5%		

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 30 June 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.11: WMI TSR vs ASX Small Ords Accum. Index



Tribeca Global Natural Resources (TGF)

www.tribecaip.com/global-natural-resources

- The manager, Tribeca Investment Partners, is a specialist small and mid-cap equities investment manager. TGF listed in Oct-18 following a \$158m raise.
- TGF seeks to actively deliver superior risk-adjusted returns to investors through a combination of long and short, credit and commodity positions in the highly volatile natural resources sector. TGF invests across the end-to-end value chain within the resources sector.
- The manager employs a high conviction, bottom-up research approach coupled with specialist commodities knowledge to take advantage of valuation mispricing and relative value of the natural resources Market. TGF seeks to maintain detailed coverage of ~300 companies across the eight natural resources industry segments.
- The largest net exposures by sector as of 30 June 2023 included Uranium, Base Metals, Precious Metals, Oil & Gas, Battery Metals, Diversified, and Argyle Diamonds.
- The total shareholder return for the year ending 30 June 2023 was -10.4%, with pre-tax NTA increasing 4.5%. The active return (TSR) was -24.1%.

Fig.12: TGF overview

TGF Snapshot				Top Holdings			
Price (30 June 2023)			\$1.72	Agnico Eagles Mines	Glencore		
Share price range (12 months)		\$1.	72- \$2.45	Alcoa Corp	Global Ato	mic	
Shares on issue (Mn)			78.6	Alpha HPA	Santos		
Market capitalisation (\$Mn)			\$135	Boss Resources	Teck Reso	urces	
Pre-tax asset backing*			\$2.23	Cameco			
Post-tax asset backing*			\$2.27	Chalice Mining			
Premium/(Discount) to pre-tax N	IΤΑ		-23.0%	Develop Global			
Premium/(Discount) to post-tax I	NTA		-24.2%	Energy Fuels			
Dividend yield			6.8%	Freeport-Mcmoran			
Dividend per share (cents)			12.5	Genesis Minerals			
Franking			100%				
Management expense ratio			1.50%	*Alphabetical			
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
TGF	-10.4%	20.7%	na	NTA growth	4.5%	17.5%	na
Active return	-24.1%	-1.8%	na	Active return	-9.2%	-5.0%	na

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 30 June 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.13: TGF TSR vs MSCI ACWI Commodity Prod



Source: Bloomberg, OML

Ord Minnett acted as Joint Lead Manager to the capital raising in February 2023 and received fees acting in this capacity.

PM Capital Global Opportunities Fund (PGF)

www.pmcapital.com.au

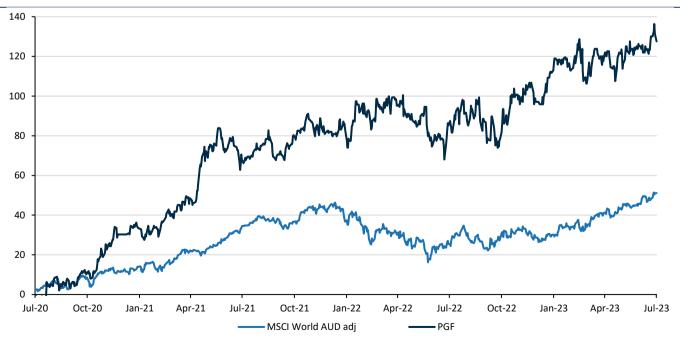
- Managed by PM Capital, PGF began trading on the ASX on 11 December 2013. PGF provides exposure to international
 equities with a portfolio size of approximately 40 holdings.
- Investment exposures as at 30 June 2023 include Global Domestic Banking (Europe & USA, 39%), Energy (14%), Gaming (13%), Industrials (13%), Industrial Metals (12%) and Housing Ireland & Spain (7%).
- The total shareholder return for the year ending 30 June 2023 was 23.8%, with pre-tax NTA increasing 27.4%. The active return (TSR) was 0.4%.

Fig.14: PGF overview

PGF Snapshot				Current stock example	%
Price (30 June 2023)			\$1.78	Allied Irish Bank	na
Share price range (12 months)		\$1.	43- \$1.89	Apollo Global Management	
Shares on issue (Mn)			408.5	Bank of America	
Market capitalisation (\$Mn)			\$727	CNOOC	
Pre-tax asset backing*			\$1.80	ING Groep	
Post-tax asset backing*			\$1.64	Shell	
Premium/(Discount) to pre-tax NTA	A		-1.4%	Siemens	
Premium/(Discount) to post-tax NT	A		8.3%	Teck Resources	
Dividend yield			5.4%	Wells Fargo	
Dividend per share (cents)			10.0	Wynn Resorts	
Franking			100%		
Management expense ratio			1.00%	**listed in alphabetical order**	
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance 1 Year 3 Year	5 Year
PGF	23.8%	32.6%	11.0%	NTA growth 27.4% 22.6%	10.1%
Active return	0.4%	18.6%	-0.9%	Active return 3.9% 8.7%	-1.8%

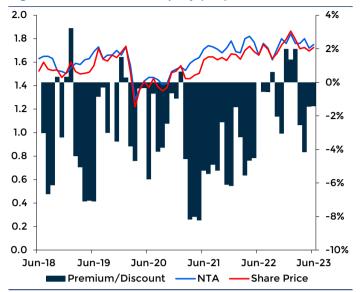
Source: IRESS, Bloomberg, OML, Company reports. Figures as at 30 June 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.15: PGF TSR vs MSCI World Index (AUD adj.)



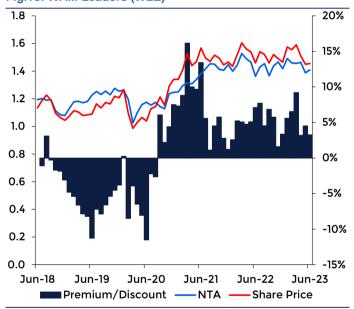
Appendix – Historical Premium/Discounts for Preferred LICs

Fig.16: BKI Investment Company (BKI)



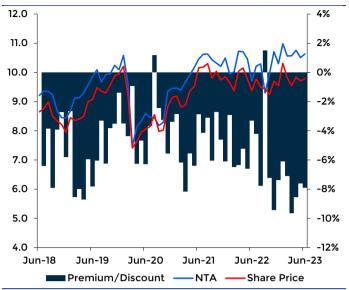
Source: Bloomberg, IRESS, OML

Fig.18: WAM Leaders (WLE)



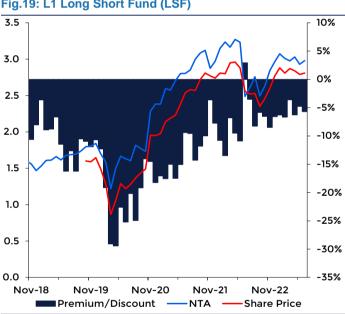
Source: Bloomberg, IRESS, OML

Fig.17: Australian United Investment Company (AUI)



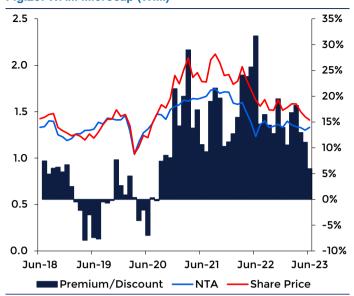
Source: Bloomberg, IRESS, OML

Fig.19: L1 Long Short Fund (LSF)



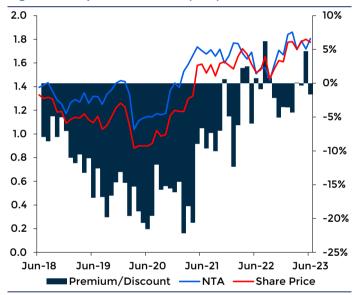
Source: Bloomberg, IRESS, OML

Fig.20: WAM Microcap (WMI)



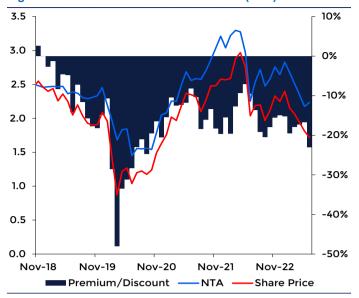
Source: Bloomberg, IRESS, OML

Fig.22: PM Capital Global Fund (PGF)



Source: Bloomberg, IRESS, OML

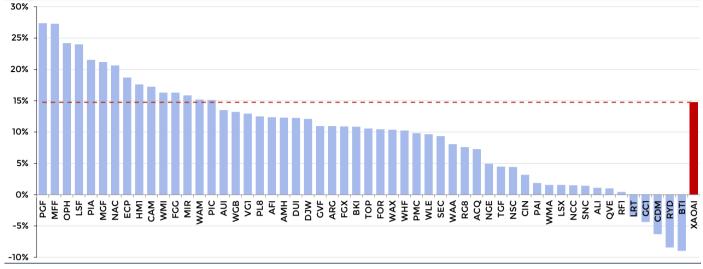
Fig.21: Tribeca Global Natural Resources (TGF)



Source: Bloomberg, IRESS, OML

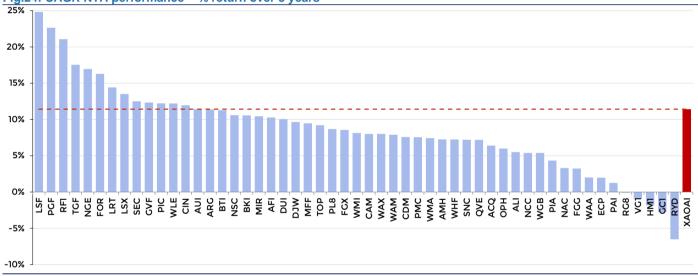
1, 3 and 5-year NTA & total shareholder return growth





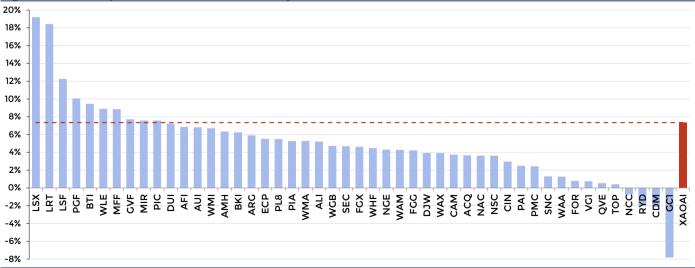
Source: Bloomberg, IRESS, OML. Figures as at 30 June 2023.

Fig.24: CAGR NTA performance – % return over 3 years



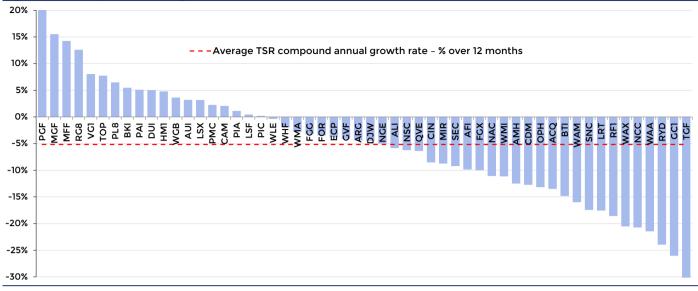
Source: Bloomberg, IRESS, OML. Figures as at 30 June 2023.

Fig.25: CAGR NTA performance – % return over 5 years



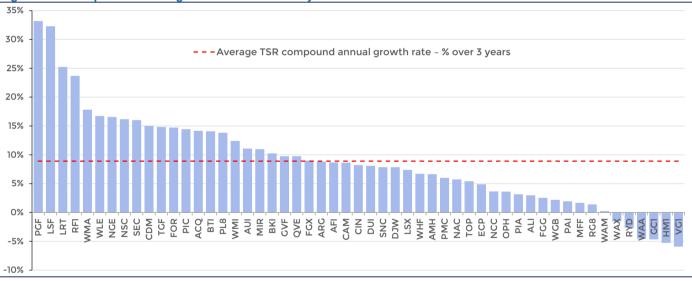
Source: Bloomberg, IRESS, OML. Figures as at 30 June 2023.

Fig.26: TSR compound annual growth rate - % over 12 months



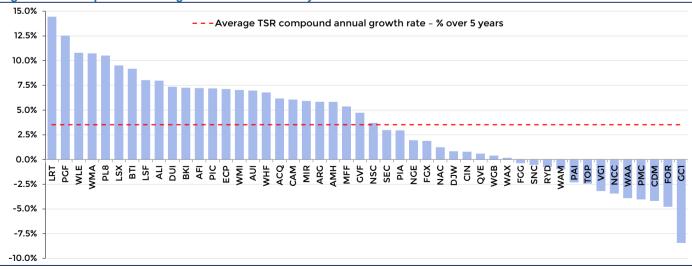
Source: Bloomberg, IRESS, OML. Figures as at 30 June 2023.

Fig.27: TSR compound annual growth rate – % over 3 years



Source: Bloomberg, IRESS, OML. Figures as at 30 June 2023.

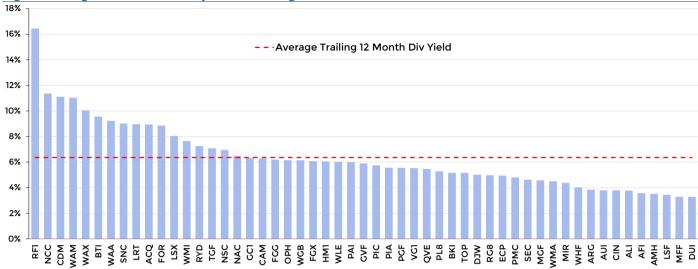
Fig.28: TSR compound annual growth rate – % over 5 years



Source: Bloomberg, IRESS, OML. Figures as at 30 June 2023.

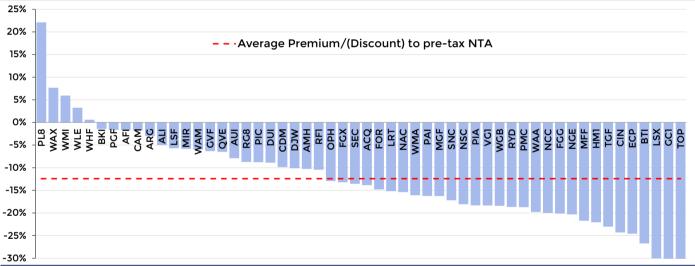
Dividend yield, pre & post tax discount/premium to NTA

Fig.29: Trailing 12-month dividend yield and average



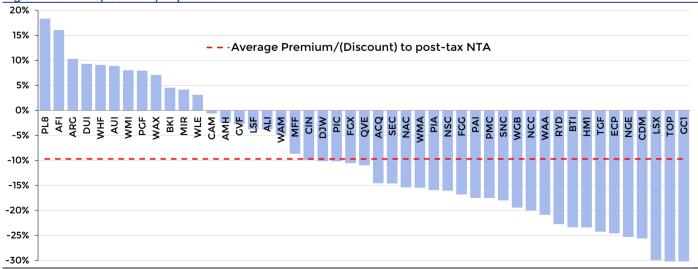
Source: Bloomberg, IRESS, OML. Figures as at 30 June 2023. LICs with no yield excluded.





Source: Bloomberg, IRESS, OML. Figures as at 30 June 2023.

Fig.31: Premium/(Discount) to post-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 30 June 2023.

LIC basics

What is a LIC?

- A LIC has characteristics of managed funds and stock exchange-listed companies.
- A LIC is a company that invests in other companies, with the purpose of giving its shareholders exposure to a variety of shares via its investment portfolio.
- LICs may also invest in cash or fixed income instruments, although in many cases this forms only a relatively small proportion
 of their investment portfolio.
- Income from LICs usually takes the form of semi-annual dividend payments that are linked to the profitability of the portfolio.
 Capital gains (losses) can arise where the investor sells the shares in the LIC for more (less) than they originally bought them for.

Benefits of investing in LICs

Diversification

- Investment in just one LIC potentially gives an investor exposure to a number of companies in a range of industries.
- This diversification can reduce the volatility of returns across the portfolio.
- A LIC can be a cost-effective method of achieving diversification.

LICs are managed by investment professionals

- Each LIC is managed by full-time investment professionals whose goal it is to optimise returns on the investment portfolio for shareholders within strictly enforced risk parameters.
- In this respect, LICs are passive investments. Once the shares in the LIC have been purchased, the investor leaves investment decisions to the LIC manager.
- Some LICs have operated for more than 50 years while others, although only recently listed, are operated and managed by
 investment firms that have built strong reputations over many years.

Transparent investment philosophy

- LICs are typically transparent about their investment philosophy and process. Investors can choose the relevant LIC based on their own investment goals and risk preferences.
- Some LICs focus on specific geographic areas (such as Australia or overseas), may invest in a range of industries or focus
 on just one (such as resources), or are geared towards providing investors with annual income streams or longer-term capital
 gains (or a combination of both).
- In this document, we briefly describe each of the 64 selected LICs, their main investments and recent performance.

Ease of investment

- Investing in a LIC is done in the same manner as any other company on the ASX, by placing an order with your adviser to buy shares in it.
- Exiting the investment is just as straightforward: the investor sells the shares on-market during trading hours through their adviser
- Most LICs are 'liquid', meaning there are enough willing buyers and sellers on the ASX, to allow the investor to enter or exit
 the investment at a time they choose.

Costs involved in investing in a LIC

Entry costs

- Investing in the ASX via a LIC can be cost-effective relative to other methods of investing in a 'portfolio' of investments.
- The initial cost comes in the form of brokerage paid to acquire the shares, which can deliver an efficient method of diversification. A LIC can be an efficient method of diversification.
- The entry costs to LIC investments are generally lower than retail managed funds, which utilise a "front-end load" charge at the date of purchase.

Ongoing costs

- LIC managers can charge two types of fees: management and performance fees.
- LICs use management fees to cover the costs incurred in running the portfolio. These fees are taken out of the profits of the LIC, which are a function of the performance of the underlying investment portfolio (including dividends paid and capital gains/losses on shares that are sold). Managers are paid regardless of the profitability of the investment portfolio.
- These fees typically range from 0.0%-2.0% of assets under management per year. This can be lower than the average fees charged for retail managed funds. The effect of this cost-saving on a longer-term investment, where returns compound over many years, can be material. One reason for this lower cost is that LICs do not incur back-office or distribution costs, reducing their cost of operation. The fees (calculated as a "management expense ratio" or MER) of our selected LICs are shown in Table 2.
- Unlike management fees, performance fees are paid only if the LIC's investment portfolio outperforms a predetermined benchmark. The fee is charged on the size of this outperformance. Not all LICs charge performance fees.
- These fees provide an incentive for the LIC manager to optimise returns for shareholders. Note performance fees in some instances can still be paid when a portfolio incurs a loss over an investment period if it still outperforms its relevant benchmark.
- Performance fees for our selected LICs are shown in Table 2 on page 7. The benchmark index is the S&P/ASX All Ordinaries
 Accumulation Index unless otherwise stated below.

Exit costs

- Brokerage is payable when selling shares in a LIC. Retail managed funds on the other hand, can generally be exited at no charge.
- Exiting a LIC investment can have tax consequences based on the capital gain or loss over the investment period.

What income do investors receive from a LIC?

- Annual investor income from a "buy-and-hold" investment strategy in a LIC takes the form of dividends, just like other share investments.
- However, because LICs utilise a company structure, payment of dividends is at the discretion of the LIC manager. In other words, just because the investment portfolio of the LIC has made a profit in a given year, it does not mean that all, or even any, of that profit will be paid to shareholders in that year. Where a LIC chooses not to pay a dividend, the income is retained and invested by the LIC and forms part of the LIC's underlying asset backing. This is different to retail managed funds, which are required to pay out the income to unitholders in the particular tax year that it is earned. Generally, LICs will pay out a high proportion of earnings as dividends.
- A number of our selected LICs invest in blue chip stocks and pay out a high proportion of earnings as a dividend. Accordingly, they can have attractive dividend yields (as shown in Figure 1).

Taxation issues

- LIC returns are generally taxed at the company tax rate of 30%. Accordingly, when dividends are paid to shareholders of the LIC franking credits are attached. These can be a tax benefit for shareholders, as they receive a "credit" for the company tax already paid on the LIC income when the shareholder's ordinary income is assessed.
- Capital gains are managed by the LIC manager. Where the dividend paid to a shareholder of a LIC contains capital gains, it
 will be treated as a capital gain, not ordinary income, in the hands of the shareholder.
- This tax treatment contrasts with that of unlisted retail managed funds, where investors incur an annual tax liability on interest and capital gains that the fund earns each year.

LIC Discounts and Premiums

- The price at which investors buy or sell LICs, as with stocks is ultimately determined by supply and demand in the market. As a result, the price of a listed investment company can trade above or below its net tangible asset (NTA) value. That is, trade at a premium or discount respectively.
- LICs may trade at a discount if:
 - The underlying fund has a poor performance track record.
 - The LIC has yet to pay dividends, has recently reduced its dividend or the market anticipates it has limited ability to pay future dividends.
 - The LIC has a limited track record, rapport with investors or has limited marketing and/or distribution capability.
 - The LIC has issued options which could substantially dilute the NTA of other unit holders if exercised.
 - The LIC has less liquidity
 - LICs may trade at a discount to pre-tax NTAs if the LIC has a significant tax liability.
- LICs may also trade at a premium if:
 - The underlying portfolio has a strong performance track record.
 - The fund has a history of maintaining or increasing dividends. Many LIC investors have historically preferred vehicles paying stable fully franked dividends.
 - If an LIC has a substantial franking credit balance or tax asset.
- Many LICs have exhibited a tendency for discounts and premiums to mean revert and trade around a certain level. This tendency has provided an opportunity for investors to profit from mean reversion for LICs trading at a discount. However, this reversion can take time and rely on certain catalysts. We also note that a discount can deepen before it narrows.
- Some listed investment companies which trade at a premium may continue to trade at premium for the foreseeable future, or trade at an even larger premium.

LICs versus managed funds

- LICs are listed on the stock exchange, so entry and exit costs are limited to brokerage. This means that diversification may be achieved at a relatively lower cost. LICs also offer a tax-effective structure, whereby dividends are typically fully franked and when LIC capital gains are paid out as dividends, investors may be entitled to an income tax reduction for the proportion of the dividend attributable to the capital gain. Investors in managed funds may incur a tax liability on interest and capital gains.
- The fee structures of LICs can be favourable in comparison with managed funds. Our selected traditional LICs have management expense ratios ranging from 0.0% to 2.5%, whereas managed funds often charge more than 1.0%.

LICs versus exchange traded funds (ETFs)

- LICs and ETFs have low management fees and efficient tax structures compared with managed funds. However, ETFs have
 an open-ended structure, where units on offer can increase or decrease based on supply and demand. This mechanism
 allows ETFs to trade at or close to their net asset value.
- ETFs are generally passive investment products and hence do not aim to outperform the market in the same way many of the LICs do. There are an increasing number of Exchange Traded Managed Funds though that offer active management and avoid variation from NTA.
- ETFs are required to distribute any surplus income to security holders, whereas LICs can conserve surplus income and take advantage of market opportunities as they see fit. This added flexibility is beneficial to the shareholder.

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Guide to Ord Minnett Recommendations

Our recommendations are based on the total return of a stock - nominal dividend yield plus capital appreciation - and have a 12-month time horizon. SPECULATIVE BUY We expect the stock's total return (nominal yield plus capital appreciation) to exceed 20% over 12 months. The investment may have a strong capital appreciation but also has high degree of risk and there is a significant risk of capital loss. BUY The stock's total return (nominal dividend yield plus capital appreciation) is expected to exceed 15% over the **ACCUMULATE** We expect a total return of between 5% and 15%. Investors should consider adding to holdings or taking a position in the stock on share price weakness. **HOLD** We expect the stock to return between 0% and 5%, and believe the stock is fairly priced. LIGHTEN We expect the stock's return to be between 0% and negative 15%. Investors should consider decreasing their holdings **SELL** We expect the total return to lose 15% or more. RISK ASSESSMENT Classified as Lower, Medium, or Higher, the risk assessment denotes the relative assessment of an individual stock's risk based on an appraisal of its disclosed financial information, historic volatility of its share price, nature of its operations and other relevant quantitative and qualitative criteria. Risk is assessed by comparison with other Australian stocks, not across other asset classes such as Cash or Fixed Interest.

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