

### July 2024 performance review and sector update

**Conviction ideas:** Our preferences within each sector are based on numerous quantitative and qualitative factors. Table 1 on page 2 provides a sector update, with our estimated current net tangible assets (NTAs) derived from our model portfolios.

#### Traditional LICs

The ASX 200 Accum. Index turned in a strong July, advancing 4.2% for its third consecutive positive month. For the period, Traditional LICs outperformed the broader market on a pre-tax net tangible asset (NTA), returning an average of 4.6%, while trailing on a Total Shareholder Return (TSR) basis, adding just 3.5%.

Preferred LIC **Australian United Investment Company (AUI)** performed in line with the market on an NTA basis during July and remains our pick for those seeking a Traditional LIC trading at a discount. The fund currently trades at an estimated 11.4% discount, below its 1- and 3-year average discounts of 10.9% and 7.6%.

Another key preference, **BKI Investment Company (BKI)**, generated an NTA return of 4.4%. The discount to NTA narrowed marginally throughout the month, now at an estimated 8.3% discount to NTA, but remains well below its longer-term averages. The trailing gross yield sits at 6.6%.

#### Large Capitalisation

Key preference **L1 Long Short Fund (LSF)** modestly underperformed in July, adding just 1.6% on an NTA basis, primarily driven by softness in resource sectors. Longer term performance remains excellent, significantly outpacing peers in our large cap universe.

**AMCIL (AMH)**, our second preference, is trading at an estimated 11.7% discount to NTA, broadly in line with its 1-year average, and meaningfully below its 3- and 5-year average discounts of 5.2% and 5.9%. Among large cap peers, AMH was one of the top performers in July, returning 4.8% on an NTA basis, and boasts NTA active performance of 7.4% in the 12 months to July.

#### Small Capitalisation & Specialist

Key small cap pick, **Spheria Emerging Companies (SEC)**, returned an impressive 6.6% last month on an NTA basis, comfortably exceeding its Small Ords Index benchmark (3.5%). Despite the performance, SEC's discount to NTA widened during the month, now at an estimated 5.8% discount.

Our specialist preference remains **Regal Investment Fund (RF1)** given the stellar NTA performance over 1-, 3- and 5-year periods. The vehicle provides exposure to various strategies managed by the award-winning Regal Funds Management since being established in 2004.

#### Contents

<b>Sector Snapshot</b>	2
<b>Performance Table (July-24)</b>	4
<b>Top Picks (by Segment)</b>	
Australian United Investment Co. (AUI)	5
BKI Investment Company (BKI)	6
L1 Long Short Fund (LSF)	7
AMCIL (AMH)	8
Spheria Emerging Companies (SEC)	9
Regal Investment Fund (RF1)	10
PM Capital Global Opportunities (PGF)	11
<b>Appendix</b>	
Historical Prem/Disc for Pref. LICs	12
Net tangible asset (NTA) growth	14
Total shareholder return (TSR) growth	15
Dividend yield, pre & post tax-NTA	16
LIC basics	17

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*Disclosure: Ord Minnett acted as Joint Lead Manager in a capital raising PM Capital Global Opportunities Fund Limited (PGF) in July 2024 and received fees for acting in these capacities. Ord Minnett may do business with and receive commission and/or fees from companies that are the subject of this report. Hugh Glasson holds units in LSF and BTI.*

## International

Overseas markets, as measured by the MSCI World Index on a total return AUD adjusted basis, gained 3.4% in July, taking the year-to-date gain to 19.3%.

After a disappointing June, preferred international LIC **PM Capital Global Opportunities Fund** (PGF) bounced back in July, returning 3.8% on an NTA basis. The fund's active performance over the key 3- and 5-year horizons is excellent and well ahead of peers. In our view, the impressive track record justifies the slight premium to NTA.

**Table 1: Sector snapshot**

Listed Investment Companies coverage by sector

Listed Investment Companies coverage by sector															
Traditional LICs	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Aug 24	Current Est. NTA	Current Estimated Disc/Prem	Jul NTA	Jul Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Jul Post-tax Disc/Prem	MER
Australian Foundat.	AFI	7.24	9061.4	26.0	3.6%	5.1%	-0.5%	8.10	-10.6%	8.28	-10.4%	-4.9%	3.8%	7.8%	0.16%
Argo Investments	ARG	8.79	6691.3	52.5	6.0%	8.5%	-0.3%	9.85	-10.8%	10.06	-10.6%	-5.9%	-0.4%	3.8%	0.16%
Australian United Invest.	AUI	10.85	1344.2	37.0	3.4%	4.9%	3.6%	12.24	-11.4%	12.23	-14.4%	-10.9%	-7.6%	3.9%	0.10%
BKI Investment Ltd	BKI	1.70	1368.4	7.9	4.6%	6.6%	-1.7%	1.86*	-8.3%	1.91	-7.6%	-4.0%	-2.8%	0.6%	0.18%
Djerriwarrh	DJW	3.08	810.0	15.3	5.0%	7.1%	1.0%	3.39	-9.2%	3.51	-10.5%	-9.9%	-7.5%	-7.6%	0.45%
Diversified United	DUI	5.27	1136.7	16.0	3.0%	4.3%	1.3%	6.08	-13.4%	6.11	-14.9%	-11.6%	-8.1%	4.2%	0.12%
Large Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Aug 24	Current Est. NTA	Current Estimated Disc/Prem	Jul NTA	Jul Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Jul Post-tax Disc/Prem	MER
AMCIL Limited	AMH	1.14	359.6	4.0	3.5%	5.0%	1.8%	1.29	-11.7%	1.32	-12.9%	-12.2%	-5.2%	-1.7%	0.56%
Clime Capital	CAM	0.82	118.7	5.4	6.6%	9.5%	-0.6%	0.81*	-0.6%	0.84	-1.8%	-1.1%	-1.1%	-2.4%	1.00%
Cadence Capital	CDM	0.73	216.0	6.0	8.3%	11.8%	1.4%	n.a	0.0%	0.84	-15.2%	-12.2%	-9.1%	-29.5%	1.00%
Carlton Investments	CIN	30.50	806.7	101.0	3.3%	4.7%	-1.1%	n.a	n.a	40.83	-24.4%	-24.3%	-22.8%	-9.5%	0.10%
Future Gen Ltd	FGX	1.18	480.6	6.7	5.7%	8.1%	-4.3%	n.a	n.a	1.37	-10.2%	-13.7%	-10.3%	-8.1%	0.00%
L1 Long Short Fnd Ltd	LSF	3.09	1920.1	11.3	3.6%	5.2%	-2.5%	3.10*	1.1%	3.26	-3.1%	-4.9%	-6.5%	1.3%	1.44%
Mirrabooka Invest.	MIR	3.22	625.5	13.0	4.0%	5.8%	-3.6%	3.23	-0.3%	3.24	3.1%	1.0%	4.3%	17.6%	0.50%
Ophir High Conviction	OPH	2.60	578.8	7.5	2.9%	2.9%	0.0%	3.00*	-12.4%	2.98	-12.8%	-11.2%	-3.8%	na	1.23%
Perpetual Equity Ltd	PIC	1.23	466.4	8.0	6.5%	9.3%	0.4%	1.31*	-7.3%	1.35	-9.6%	-7.2%	-5.7%	-6.4%	1.00%
Plato Income Max.	PL8	1.22	909.6	6.6	5.4%	7.8%	0.0%	1.08*	13.8%	1.12	9.2%	12.8%	13.6%	9.2%	0.80%
WAM Capital Limited	WAM	1.52	1692.3	15.5	10.2%	13.7%	0.7%	n.a	n.a	1.70	-11.1%	-5.0%	4.6%	-9.3%	1.00%
WAM Leaders Limited	WLE	1.29	1755.8	9.1	7.1%	10.1%	0.8%	n.a	n.a	1.38	-7.3%	1.3%	3.5%	-6.9%	1.00%
Whitefield Ltd	WHF	5.44	638.6	20.5	3.8%	5.4%	2.1%	6.09	-10.6%	6.11	-12.6%	-5.4%	-1.8%	-1.7%	0.25%
Small Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Aug 24	Current Est. NTA	Current Estimated Disc/Prem	Jul NTA	Jul Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Jul Post-tax Disc/Prem	MER
Acorn Cap Inv Fund	ACQ	0.80	70.8	7.0	8.8%	12.6%	-4.8%	n.a	n.a	1.06	-21.4%	-13.1%	-7.0%	-21.6%	0.95%
ECP Emerging Growth	ECP	1.40	25.7	5.2	3.7%	5.3%	1.1%	1.74	-19.7%	1.76	-21.3%	-25.1%	-20.1%	-17.6%	1.00%
Naos Small Cap Opp	NSC	0.53	71.5	5.0	9.4%	13.5%	12.8%	n.a	n.a	0.68	-30.9%	-13.8%	-16.2%	-31.9%	1.15%
Glennon SML Co Ltd	GC1	0.46	21.9	3.0	6.5%	9.3%	-1.1%	n.a	n.a	0.70	-33.6%	-29.6%	-23.0%	-33.8%	1.00%
Naos Emerg Opp	NCC	0.48	35.4	7.5	15.6%	19.0%	1.1%	n.a	n.a	0.54	-12.0%	-8.3%	-11.2%	-17.2%	1.25%
NGE Capital	NGE	1.07	37.9	0.0	0.0%	0.0%	-1.4%	n.a	n.a	1.31	-17.2%	-18.7%	-20.1%	-22.7%	1.90%
Ryder Capital	RYD	1.14	93.4	13.3	11.7%	16.7%	-8.3%	n.a	n.a	1.47	-12.3%	-15.2%	-12.8%	-11.1%	1.25%
Salter Brothers Emerging	SB2	0.65	58.5	0.0	0.0%	0.0%	5.7%	n.a	n.a	1.04	-40.8%	-35.6%	-31.3%	-40.0%	1.25%
Spheria Emerging Co	SEC	2.12	126.8	12.0	5.7%	8.1%	-3.2%	2.31*	-5.8%	2.34	-6.6%	-7.6%	-9.5%	-5.2%	1.00%
WAM Research Ltd	WAX	1.15	234.7	10.0	8.7%	10.9%	3.6%	n.a	n.a	1.09	1.7%	7.3%	22.4%	3.2%	1.00%
WAM Microcap Ltd	WMI	1.45	401.4	10.5	7.2%	10.3%	0.7%	n.a	n.a	1.38	4.3%	10.4%	14.5%	3.6%	1.00%

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 21 August 2024

\*NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.



Table 1: Sector snapshot (cont.)

## Listed Investment Companies coverage by sector

International	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Aug 24	Current Est. NTA	Current Estimated Disc/Prem	Jul NTA	Jul Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Jul Post-tax Disc/Prem	MER
Argo Global Ltd	ALI	2.22	394.7	0.0	0.0%	0.0%	4.2%	2.56*	-10.9%	2.51	-15.1%	-12.0%	-5.9%	-14.8%	1.25%
Future Glb Invest Co	FGG	1.30	517.6	7.2	5.5%	7.9%	-1.5%	n.a	n.a	1.55	-14.8%	-16.9%	-12.8%	-10.7%	0.00%
Global Value Fnd Ltd	GVF	1.26	220.4	7.6	6.0%	8.6%	2.9%	n.a	n.a	1.34	-8.7%	-7.6%	-5.2%	-0.7%	1.50%
Pengana International	PIA	1.10	282.8	5.4	4.9%	7.0%	0.5%	1.31*	-16.9%	1.34	-18.0%	-16.2%	-13.3%	-16.6%	1.23%
MFF Capital Invest.	MFF	3.84	2225.2	11.0	2.9%	4.1%	-0.8%	4.34*	-10.7%	4.43	-12.9%	-15.1%	-16.0%	4.9%	0.55%
Platinum Asia Ltd	PAI	0.95	352.2	4.0	4.2%	6.0%	-0.8%	1.02*	-5.7%	1.01	-5.4%	-13.2%	-12.7%	-6.4%	1.10%
PM Capital Fund	PGF	2.19	1031.8	10.0	4.6%	6.5%	-6.4%	2.15*	1.9%	2.20	6.2%	2.3%	-0.9%	22.6%	1.00%
Platinum Capital Ltd	PMC	1.43	422.5	6.0	4.2%	6.0%	-3.1%	1.53*	-5.8%	1.58	-6.7%	-13.1%	-13.3%	-4.2%	1.10%
Regal Asian Investments	RG8	2.02	332.6	10.0	5.0%	7.1%	-3.8%	2.34*	-14.5%	2.41	-12.4%	-14.2%	-15.2%	0.0%	1.50%
WAM Global	WGB	2.21	785.1	11.8	5.3%	7.6%	-1.3%	n.a	n.a	2.47	-9.4%	-11.2%	-11.3%	-10.5%	1.25%
VGI Partners Global	VG1	1.91	533.1	10.0	5.2%	7.5%	-0.5%	2.19*	-12.6%	2.22	-13.5%	-13.7%	-15.3%	na	1.50%
Specialist	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Aug 24	Current Est. NTA	Current Estimated Disc/Prem	Jul NTA	Jul Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Jul Post-tax Disc/Prem	MER
Bailador Tech Inv	BTI	1.17	171.5	10.1	8.6%	12.3%	2.0%	n.a	n.a	1.77	-33.3%	-29.5%	-25.0%	-27.2%	1.75%
Hearts and Minds	HM1	2.71	620.5	14.0	5.2%	7.4%	-1.1%	3.20*	-16.6%	3.23	-15.5%	-17.0%	-13.5%	-13.3%	0.00%
Lowell Resource Fund	LRT	1.15	39.6	15.2	13.2%	13.2%	-8.7%	1.21*	-9.2%	1.24	1.3%	-11.1%	-12.7%	na	2.16%
Lion Selection Grp	LSX	0.46	64.2	1.5	3.3%	3.3%	-4.2%	n.a	n.a	0.63	-24.1%	-30.7%	-29.4%	-23.0%	1.50%
NAOS ex-50 Opport.	NAC	0.52	22.3	6.2	11.8%	16.9%	3.0%	n.a	n.a	0.57	-11.4%	-0.8%	-10.1%	-27.1%	1.75%
Regal Investment Fund	RF1	3.08	581.2	22.1	7.2%	7.2%	-4.6%	3.24*	-5.6%	3.27	-1.2%	-5.9%	-1.2%	na	1.50%
Sandon Capital Ltd	SNC	0.76	108.4	5.5	7.2%	10.3%	5.6%	n.a	n.a	0.90	-19.9%	-14.4%	-13.6%	-17.7%	1.25%
Tribeca Glb Resources	TGF	1.42	111.5	5.0	3.5%	5.0%	-9.3%	1.83*	-0.23	1.96	-20.3%	-20.0%	-17.5%	-23.9%	1.50%
Thorney Technologies Ltd	TEK	0.13	51.4	0.0	0.0%	0.0%	0.0%	n.a	n.a	0.24	-46.5%	-38.4%	-31.3%	-52.4%	1.00%
Thorney Opp Ltd	TOP	0.65	118.5	2.5	3.8%	5.5%	-6.5%	n.a	n.a	0.97	-28.5%	-32.7%	-29.1%	-20.8%	0.75%
WAM Active Ltd	WAA	0.81	61.5	6.0	7.4%	10.6%	-1.8%	n.a	n.a	0.92	-10.1%	-10.7%	-4.9%	-8.8%	1.00%
WAM Strategic Value Ltd	WAR	1.11	199.9	4.3	3.8%	5.5%	-1.8%	n.a	n.a	1.28	-11.5%	-13.6%	-11.3%	-13.0%	1.00%
WAM Alternative Assets	WMA	0.97	189.5	5.1	5.3%	7.5%	-0.4%	n.a	n.a	1.18	-17.6%	-15.5%	-13.6%	-16.7%	1.20%

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 21 August 2024

\*NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

## NTA performance calculation methodology

- Unless stated otherwise, NTA performance in this report is calculated on pre-tax NTA basis, which refers to net tangible assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant period. TSR performance figures from Bloomberg and calculated with re-invested dividends. Active return refers to the TSR relative to that of the comparative index.
- LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total shareholder returns are often negatively impacted by capital events such as options, DRPs, share purchase plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.



Fig. 1: LIC Performance Table (July 2024)

Traditional LICs	Code	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Disc
Australian Foundat.	AFI	16.4%	6.6%	-4.9%	6.4%	-1.0%	3.8%	8.3%	6.2%	4.4%
Argo Investments	ARG	12.9%	5.6%	-5.9%	7.1%	2.2%	-0.4%	7.1%	5.2%	0.5%
Australian United In	AUI	15.4%	9.0%	-10.9%	8.5%	4.8%	-7.6%	7.7%	6.0%	-6.2%
BKI Investment Ltd	BKI	10.2%	1.0%	-4.0%	7.9%	7.1%	-2.8%	6.6%	5.2%	-2.9%
Djerriwarrh	DJW	13.4%	12.3%	-9.9%	5.4%	4.7%	-7.5%	5.2%	1.7%	-4.8%
Diversified United	DUI	13.7%	5.5%	-11.6%	7.1%	3.4%	-8.1%	7.6%	5.7%	-6.2%

Large Capitalisation	Code	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
AMCIL Limited	AMH	20.9%	16.7%	-12.2%	3.7%	1.1%	-5.2%	9.3%	8.2%	-5.9%
Clime Capital	CAM	2.5%	6.1%	-1.1%	0.1%	1.6%	-1.1%	3.2%	3.8%	-1.8%
Cadence Capital	CDM	6.1%	-3.2%	-12.2%	-1.7%	-6.8%	-9.1%	4.6%	5.0%	-11.0%
Carlton Investments	CIN	8.5%	7.4%	-24.3%	4.4%	2.5%	-22.8%	4.8%	2.8%	-20.7%
Future Gen Ltd	FGX	8.8%	12.8%	-13.7%	2.7%	0.5%	-10.3%	6.3%	5.6%	-10.1%
L1 Long Short Fund	LSF	7.6%	12.9%	-4.9%	7.8%	10.6%	-6.5%	16.3%	19.0%	-10.8%
Mirrrookoo Invest.	MIR	15.9%	23.1%	1.0%	2.1%	-0.3%	4.3%	10.4%	10.0%	3.4%
Ophir High Cf	OPH	10.0%	2.1%	-11.2%	0.9%	-7.6%	-3.8%	6.2%	4.6%	-2.6%
Perpetual Equity Ltd	PIC	11.2%	8.2%	-7.2%	4.7%	3.4%	-5.7%	9.3%	8.6%	-6.5%
Plato Inc Max Ltd.	PLB	12.3%	3.1%	12.8%	5.4%	3.6%	13.6%	6.1%	6.2%	11.4%
WAM Capital Limited	WAM	15.7%	5.6%	-5.0%	4.5%	-4.0%	4.6%	7.1%	0.9%	9.8%
WAM Leaders Limited	WLE	2.6%	-8.1%	1.3%	5.1%	0.4%	3.5%	7.9%	7.6%	2.4%
Whitefield Ltd	WHF	20.5%	9.4%	-5.4%	7.2%	2.5%	-1.8%	6.5%	5.5%	-0.9%

Small Capitalisation	Code	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
Acorn Cap Inv Fund	ACQ	0.8%	-10.8%	-13.1%	-5.4%	-10.4%	-7.0%	4.0%	3.0%	-8.1%
ECP Emerging Co	ECP	19.1%	29.1%	-25.1%	3.5%	1.5%	-20.1%	9.5%	11.6%	-19.9%
Naos Smlcap Com Ltd	NSC	-9.7%	-29.9%	-13.8%	-9.6%	-15.9%	-16.2%	4.8%	2.4%	-18.2%
Glennon SML Co Ltd	GC1	5.9%	-10.1%	-29.6%	-9.0%	-13.1%	-23.0%	-3.5%	-7.0%	-21.6%
Naos Emerg Opp	NCC	-26.6%	-24.0%	-8.3%	-18.2%	-17.0%	-11.2%	-5.5%	-6.4%	-10.0%
NGE Capital Limited	NGE	27.7%	36.6%	-18.7%	13.9%	17.2%	-20.1%	7.4%	6.4%	-22.2%
Ryder Capital Ltd	RYD	30.8%	33.6%	-15.2%	-4.8%	-4.2%	-12.8%	2.6%	3.4%	-12.4%
Salter Brothers	SB2	13.4%	-6.1%	-35.6%	-1.2%	-12.6%	-31.3%	na	na	na
Spheria Emerging Co	SEC	9.7%	18.3%	-7.6%	1.7%	4.2%	-9.5%	7.0%	8.2%	-12.2%
WAM Research Ltd	WAX	20.9%	7.4%	7.3%	5.0%	-5.7%	22.4%	6.7%	2.3%	25.7%
WAM Microcap Limited	WMI	13.5%	3.5%	10.4%	1.7%	-1.1%	14.5%	7.4%	9.5%	11.4%

International	Code	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
Argo Global Ltd	ALI	4.6%	1.2%	-12.0%	1.1%	2.2%	-5.9%	-0.4%	2.0%	-6.4%
Future Glb Invest Co	FGG	10.9%	16.6%	-16.9%	0.3%	-0.6%	-12.8%	5.0%	3.0%	-13.4%
Global Value Fnd Ltd	GVF	15.7%	15.7%	-7.6%	8.6%	8.3%	-5.2%	10.2%	9.8%	-4.8%
Pengana Int Equ Ltd	PIA	9.1%	8.0%	-16.2%	0.2%	-4.0%	-13.3%	5.9%	5.5%	-13.1%
MFF Capital Inv Ltd	MFF	30.0%	38.5%	-15.1%	11.9%	12.6%	-16.0%	10.6%	8.3%	-12.4%
Platinum Asia Ltd	PAI	-1.8%	15.0%	-13.2%	-2.3%	-0.9%	-12.7%	3.6%	3.5%	-11.3%
Pm Capital Fund	PGF	22.7%	32.2%	2.3%	16.0%	22.4%	-0.9%	16.4%	21.3%	-7.0%
Platinum Capital Ltd	PMC	2.6%	16.8%	-13.1%	2.6%	4.1%	-13.3%	4.0%	2.7%	-11.0%
Regal Asian Investments	RG8	6.2%	9.8%	-14.2%	1.8%	2.4%	-15.2%	na	na	na
WAM Global	WGB	12.5%	18.4%	-11.2%	1.6%	-0.4%	-11.3%	5.5%	6.3%	-10.5%
VGI Partners Global	VG1	13.9%	17.7%	-13.7%	-0.4%	-0.5%	-15.3%	1.2%	-0.2%	-14.4%

Specialist	Code	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
Bailador Tech Inv	BTI	8.1%	-3.4%	-29.5%	9.4%	3.5%	-25.0%	8.7%	5.6%	-23.5%
Hearts and Minds	HM1	13.6%	21.2%	-17.0%	-3.7%	-11.5%	-13.5%	4.6%	1.4%	-7.4%
Lowell Res Fund	LRT	-4.1%	5.0%	-11.1%	-3.0%	2.1%	-12.7%	20.9%	29.6%	-14.8%
Lion Selection Grp	LSX	1.4%	13.1%	-30.7%	5.5%	8.9%	-29.4%	10.1%	7.0%	-26.2%
Naos Ex-50	NAC	-41.1%	-42.2%	-0.8%	-22.8%	-20.4%	-10.1%	-6.0%	-4.1%	-14.7%
Regal Invest Fund	RF1	19.2%*	27.8%*	-5.9%	8.6%	0.4%	-1.2%	18.9%	18.7%	-1.7%
Sandon Capital Ltd	SNC	21.5%	19.6%	-14.4%	-1.0%	-2.9%	-13.6%	7.0%	4.6%	-14.4%
Tribeca Glb Resources	TGF	-11.3%	-12.2%	-20.0%	-6.5%	-9.7%	-17.5%	-2.3%	-5.0%	-18.3%
Thorney Technologies Ltd	TEK	-9.1%	-29.7%	-38.4%	-19.3%	-32.1%	-31.3%	na	-12.5%	na
Thorney Opp Ltd	TOP	35.1%	45.8%	-32.7%	17.2%	12.8%	-29.1%	4.9%	4.1%	-25.8%
WAM Active Ltd	WAA	15.4%	25.3%	-10.7%	2.5%	-1.0%	-4.9%	4.0%	1.6%	-2.2%
WAM Strategic Value Ltd	WAR	9.2%	15.2%	-13.6%	2.1%	-1.9%	-11.3%	na	na	na
WAM Alternative Assets	WMA	1.8%	-5.2%	-15.5%	4.1%	4.0%	-13.6%	4.7%	9.2%	-16.4%

Source: Bloomberg, IRESS, OML

## Australian United Investment Company (AUI)

[www.aui.com.au](http://www.aui.com.au)

- AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation.
- AUI utilises a “traditional” investment philosophy, focusing on risk reduction by investing in a range of large and mid-cap companies on the ASX.
- Investments are chosen on their individual merits, with no pre-determined policy that any particular proportion of the capital will be invested in particular investment sectors.
- The total shareholder return for the year ending 31 July 2024 was 9.0%, with pre-tax NTA increasing 15.4%. The active return (TSR) was -4.4%.

**Fig. 1: AUI Snapshot**

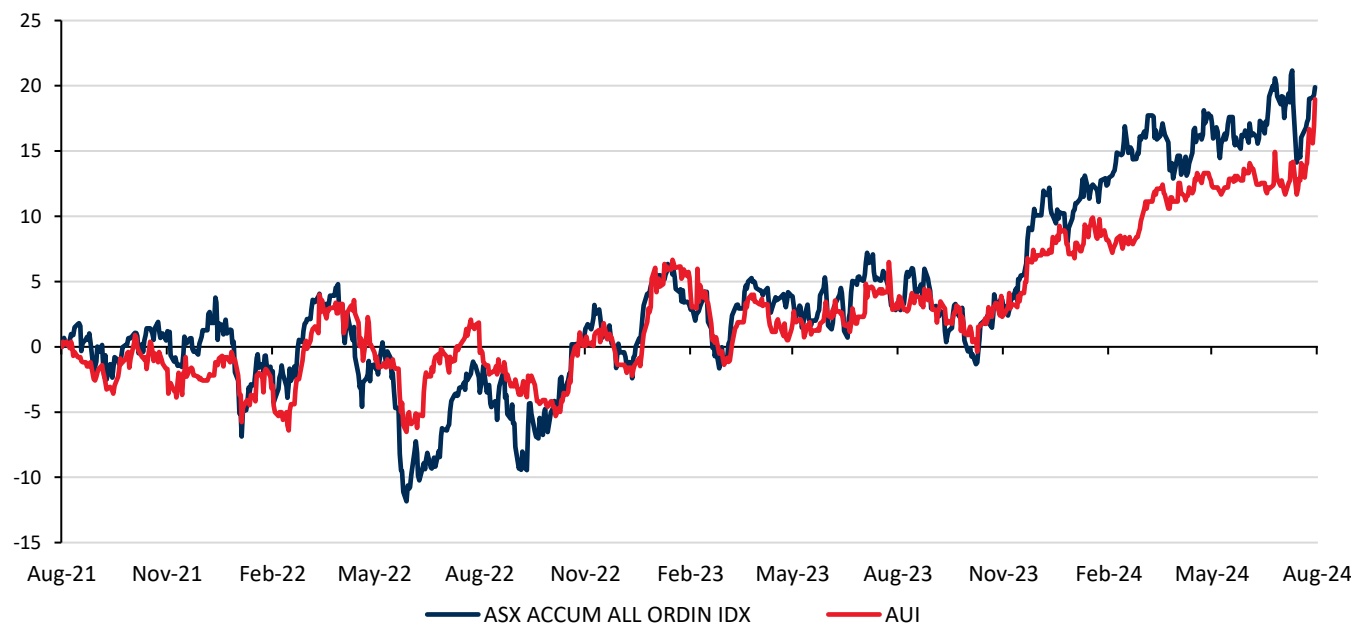
AUI Snapshot		Top Holdings			
Price (31 July 2024)	\$10.47	Commonwealth Bank.			11.0%
Share price range (12 months)	\$9.30- \$10.85	CSL Limited			7.8%
Shares on issue (Mn)	123.9	BHP Group Limited			7.2%
Market capitalisation (\$Mn)	\$1,297	Wesfarmers Limited			6.0%
Pre-tax asset backing*	\$12.23	RIO Tinto Limited			5.5%
Post-tax asset backing*	\$10.08	Woodside Energy			5.2%
Premium/(Discount) to pre-tax NTA	-14.4%	ANZ Banking Grp Ltd			4.8%
Premium/(Discount) to post-tax NTA	3.9%	Diversified United			4.7%
Dividend yield	3.4%	Transurban Group			4.5%
Dividend per share (cents)	37.0	Westpac Banking Corp			4.1%
Franking	100%				
Management expense ratio	0.10%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AUI	9.0%	4.8%	6.0%	NTA growth	15.4%	8.5%	7.7%
Active return	-4.4%	-2.3%	-1.8%	Active return	2.0%	1.4%	-0.1%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig. 2: AUI TSR vs All Ords Accum. Index**



Source: Bloomberg, OML



## BKI Investment Company (BKI)

[www.bkilimited.com.au](http://www.bkilimited.com.au)

- BKI was listed on the ASX in December 2003 with an objective to provide investors with sound dividend yields and long-term capital growth.
- BKI invests in a diversified portfolio of Australian shares, trusts and interest-bearing securities, focusing on securities that are paying an increasing dividend stream.
- The total shareholder return for the year ending 31 July 2024 was 1.0%, with pre-tax NTA increasing 10.2%. The active return (TSR) was -12.4%.

**Fig.4: BKI Snapshot**

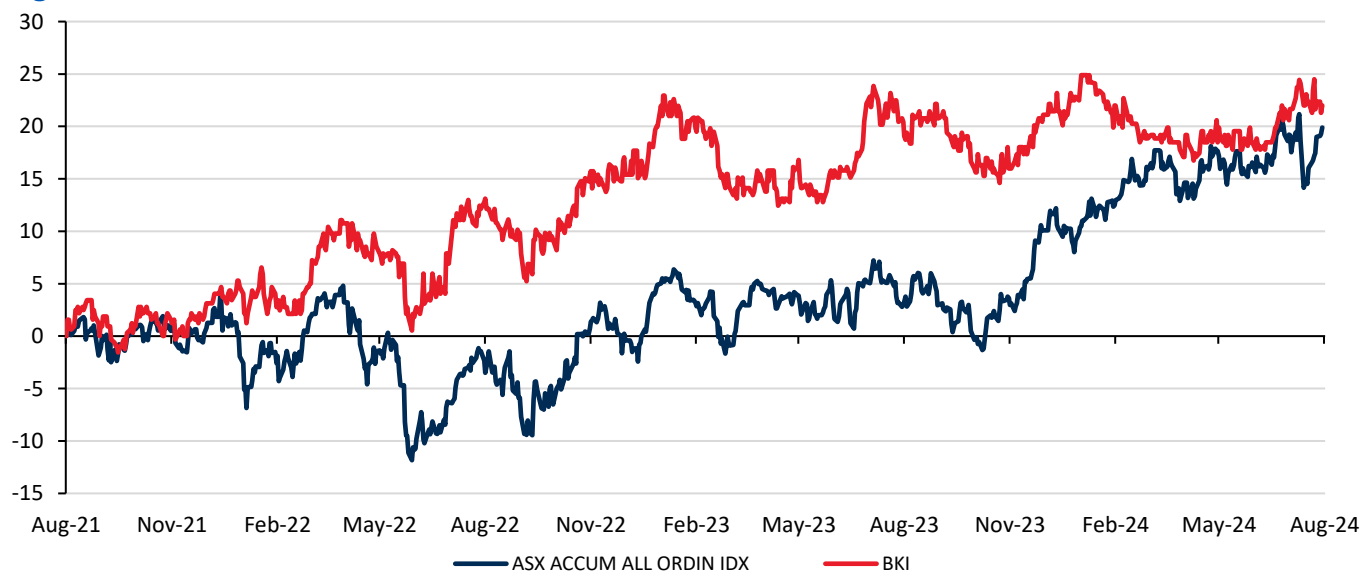
BKI Snapshot				Top Holdings			
Price (31 July 2024)			\$1.77	Commonwealth Bank.			9.0%
Share price range (12 months)			\$1.67- \$1.82	BHP Group Limited			7.9%
Shares on issue (Mn)			804.9	National Aust. Bank			7.5%
Market capitalisation (\$Mn)			\$1,425	Macquarie Group Ltd			6.7%
Pre-tax asset backing*			\$1.91	Wesfarmers Limited			5.9%
Post-tax asset backing*			\$1.76	APA Group			5.0%
Premium/(Discount) to pre-tax NTA			-7.3%	New Hope Corporation			4.1%
Premium/(Discount) to post-tax NTA			0.6%	Woodside Energy			3.3%
Dividend yield			4.6%	Transurban Group			2.9%
Dividend per share (cents)			7.9	Telstra Corporation.			2.8%
Franking			100%	Woolworths Group Ltd			2.7%
Management expense ratio			0.18%	ARB Corporation.			2.7%

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BKI	1.0%	7.1%	5.2%	NTA growth	10.2%	7.9%	6.6%
Active return	-12.4%	0.1%	-2.7%	Active return	-3.2%	0.8%	-1.2%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.5: BKI TSR vs All Ords Accum. Index**



Source: Bloomberg, OML

## L1 Long Short Fund (LSF)

[www.l1longshort.com](http://www.l1longshort.com)

- LSF listed in April-18 following a \$1.3bn raising. LSF has dual investment objectives to 1) seek to deliver strong, positive, risk-adjusted returns over the long term (being a period of more than five years); and 2) preserve capital.
- LSF utilises a fundamental, bottom-up research process to seek and identify mispriced securities with the potential to provide attractive risk adjusted returns. The manager may take short positions in companies it considers to be overvalued, or of low quality and/or over-gearred.
- The total shareholder return for the year ending 31 July 2024 was 12.9%, with pre-tax NTA increasing 7.6%. The active return (TSR) was -0.6%.

**Fig.6: LSF Snapshot**

LSF Snapshot				Key contributors/detractors to portfolio performance			
Price (31 July 2024)			\$3.16	<b>Contributors</b>			
Share price range (12 months)			\$2.67- \$3.22	CRH			
Shares on issue (Mn)			622.4	NatWest Group			
Market capitalisation (\$Mn)			\$1,967	<b>Detractors</b>			
Pre-tax asset backing*			\$3.26	Commonwealth Bank			
Post-tax asset backing*			\$3.12	SK Hynix			
Premium/(Discount) to pre-tax NTA			-3.1%				
Premium/(Discount) to post-tax NTA			1.3%				
Dividend yield			3.6%				
Dividend per share (cents)			11.3				
Franking			100%				
Management expense ratio			1.44%				
				*Alphabetical			
Total Shareholder Return				NTA Performance			
	1 Year	3 Year	5 Year		1 Year	3 Year	5 Year
LSF	12.9%	10.6%	19.0%	NTA growth	7.6%	7.8%	16.3%
Active return	-0.6%	3.2%	11.4%	Active return	-5.9%	0.4%	8.8%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.7: LSF TSR vs ASX200 Accum. Index**



Source: Bloomberg, OML

## AMCIL (AMH)

[www.amcil.com.au](http://www.amcil.com.au)

- AMCIL manages a concentrated investment portfolio comprising 30 to 40 stocks covering large and small companies in the Australian and New Zealand equity markets. Its investment approach is to construct a focused portfolio in which large and small companies can have an equally important impact on investment returns.
- By utilising an active, fundamental and bottom-up approach, the fund aims to provide shareholders with returns that exceed returns from the market (S&P/ASX 200 Index) over the medium to long term.
- The total shareholder return for the year ending 31 July 2024 was 16.7%, with pre-tax NTA increasing 20.9%. The active return (TSR) was 3.2%.

**Fig.8: AMH Snapshot**

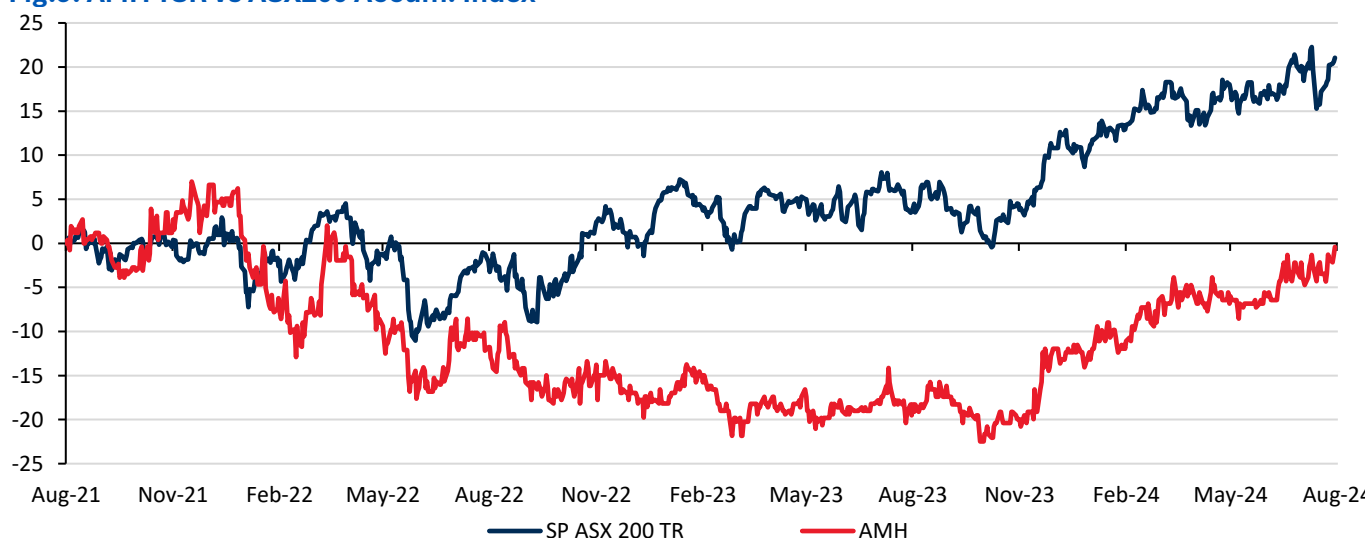
AMH Snapshot		Top Holdings		%
Price (31 July 2024)	\$1.15	CSL Limited		9.1%
Share price range (12 months)	\$0.92- \$1.16	Macquarie Group Ltd		5.6%
Shares on issue (Mn)	315.4	Wesfarmers Limited		5.6%
Market capitalisation (\$Mn)	\$363	Goodman Group		5.1%
Pre-tax asset backing*	\$1.32	BHP Group Limited		4.8%
Post-tax asset backing*	\$1.17	Macquarie Telecom Gp		4.7%
Premium/(Discount) to pre-tax NTA	-12.9%	Mainfreight		4.2%
Premium/(Discount) to post-tax NTA	-1.7%	Transurban Group		4.0%
Dividend yield	3.5%	Carsales.Com Ltd.		3.9%
Dividend per share (cents)	4.0	Westpac Banking Corp		3.4%
Franking	100%			
Management expense ratio	0.56%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AMH	16.7%	1.1%	8.2%	NTA growth	20.9%	3.7%	9.3%
Active return	3.2%	-6.3%	0.7%	Active return	7.4%	-3.7%	1.8%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.9: AMH TSR vs ASX200 Accum. Index**



Source: Bloomberg, OML



## Spheria Emerging Companies (SEC)

[www.spheria.com.au](http://www.spheria.com.au)

- SEC is managed by Spheria Asset Management; a fundamental bottom-up investment manager specialising in small and microcap companies. SEC listed in December 2017 following a ~\$132m raise.
- SEC aims to grow shareholder wealth over the long-term by generating absolute returns in excess of the benchmark, at below market levels of risk.
- The total shareholder return for the year ending 31 July 2024 was 18.3%, with pre-tax NTA increasing 9.7%. The active return (TSR) was 9.0%.

**Fig.10: SEC Snapshot**

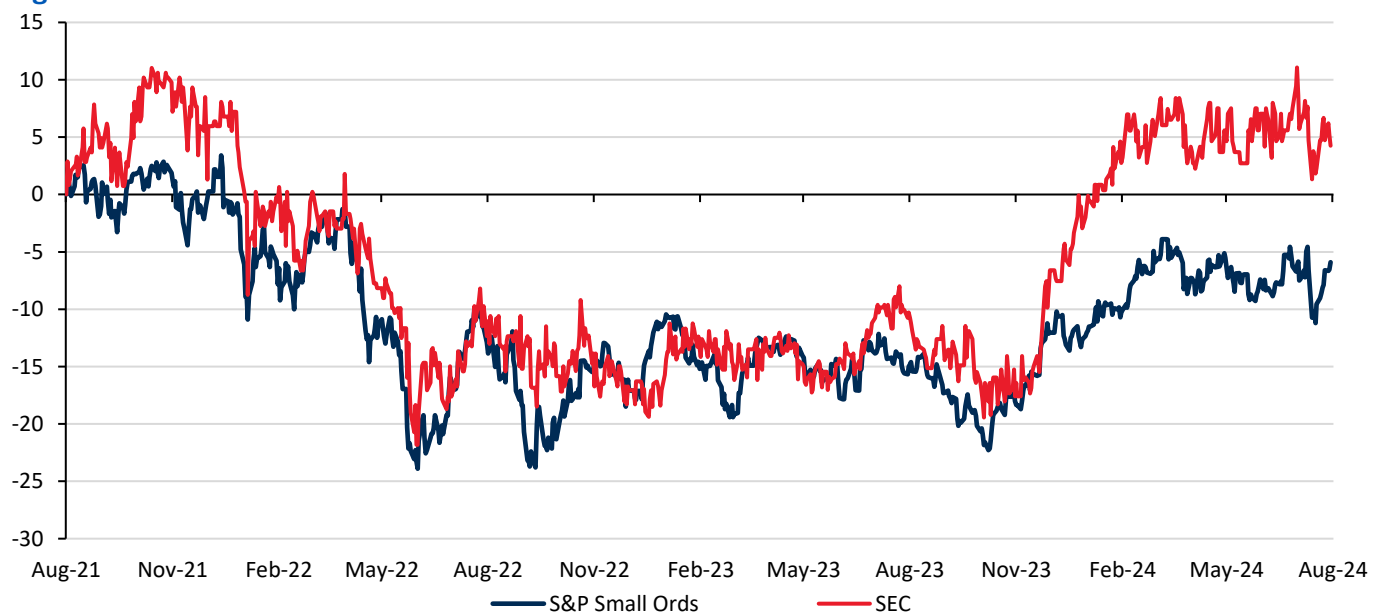
SEC Snapshot		Top Holdings		%
Price (31 July 2024)	\$2.19	IRESS Limited		4.9%
Share price range (12 months)	\$1.73- \$2.29	Healius		4.6%
Shares on issue (Mn)	59.8	Bega Cheese Ltd		4.4%
Market capitalisation (\$Mn)	\$131	Supply Network		4.4%
Pre-tax asset backing*	\$2.34	The Star Ent Grp		3.7%
Post-tax asset backing*	\$2.31	Magellan Financial Group Limited		3.7%
Premium/(Discount) to pre-tax NTA	-6.6%	Deterra Royalties		3.0%
Premium/(Discount) to post-tax NTA	-5.2%	Breville Group Ltd		2.8%
Dividend yield	5.7%	GWA Group Ltd		2.8%
Dividend per share (cents)	12.0	Fletcher Building		2.8%
Franking	100%			
Management expense ratio	1.00%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
SEC	18.3%	4.2%	8.2%	NTA growth	9.7%	1.7%	7.0%
Active return	9.0%	4.9%	4.7%	Active return	0.4%	2.4%	3.5%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.11: SEC TSR vs Small Ords Accum. Index**



Source: Bloomberg, OML

## Regal Investment Fund (RF1)

[www.regalfm.com](http://www.regalfm.com)

- The manager, established in 2004, is a specialist alternative investment manager, with a primary focus on long short investment strategies. RF1 was listed in Jun-19, following a \$282m raising.
- RF1 is constructed by the Manager through the selection and allocation of funds to a number of Regal strategies.
- The allocations to strategies as at 31 July 2024 was Emerging Companies (24%), Resources Royalties (18%), Small Companies (13%), Private Credit (14%), Market Neutral (10%), Global Alpha (10%), Global Long Short (7%), and Water (4%).
- The total shareholder return for the year ending 31 July 2024 was 27.8%, with pre-tax NTA increasing 19.2%. The active return (TSR) was 14.5%.

**Fig.13: RF1 Snapshot**

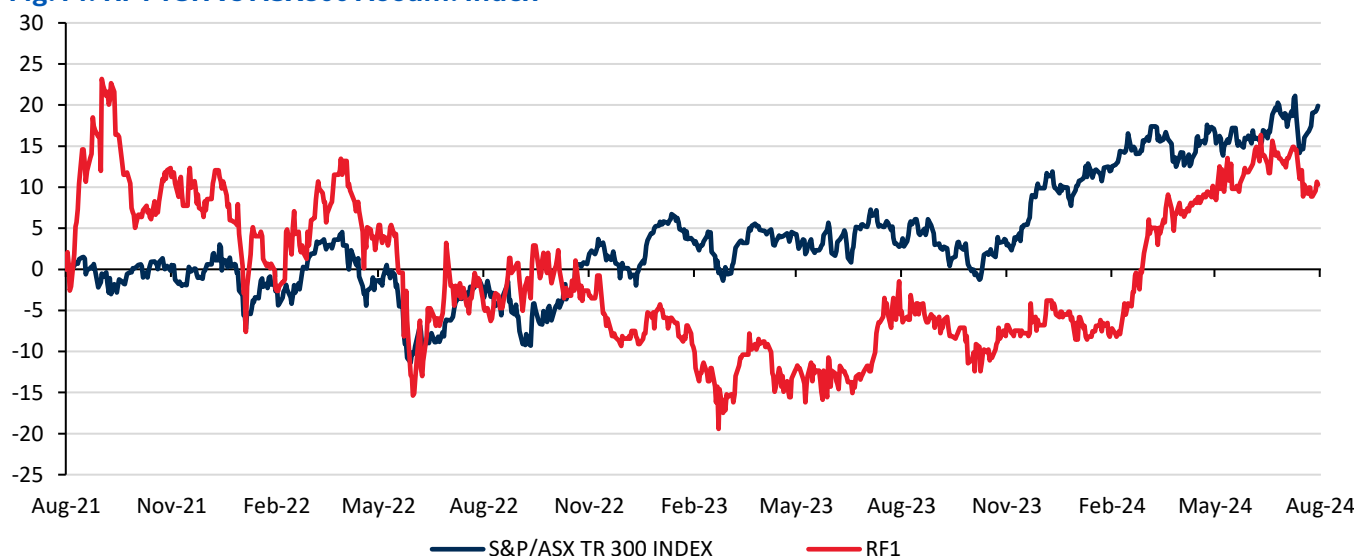
RF1 Snapshot				Top Holdings			
Price (31 July 2024)	\$3.23			<b>Exposure by Strategy</b>			
Share price range (12 months)	\$2.64- \$3.37			Emerging Companies	24.0%		
Shares on issue (Mn)	188.7			Resources Royalties	18.0%		
Market capitalisation (\$Mn)	\$609			Small Companies	13.0%		
Pre-tax asset backing*	\$3.27			Private Credit	14.0%		
Post-tax asset backing*	n.a			Market Neutral	10.0%		
Premium/(Discount) to pre-tax NTA	-1.2%			Global Alpha	10.0%		
Premium/(Discount) to post-tax NTA	n.a			Global Long Short	7.0%		
Dividend yield	7.2%			Water	4.0%		
Dividend per share (cents)	22.1						
Franking	0%						
Management expense ratio	1.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
RF1	27.8%	0.4%	18.7%	NTA growth	19.2%	8.6%	18.9%
Active return	14.5%	-6.7%	11.2%	Active return	6.0%	1.5%	11.5%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.14: RF1 TSR vs ASX300 Accum. Index**



Source: Bloomberg, OML

## PM Capital Global Opportunities Fund (PGF)

[www.pmcapital.com.au](http://www.pmcapital.com.au)

- Managed by PM Capital, PGF began trading on the ASX on 11 December 2013. PGF provides exposure to international equities with a portfolio size of generally 25-45 holdings.
- Investment exposures as at 31 July 2024 include Global Domestic Banking (Europe & USA, 41%), Energy (14%), Industrial Metals (15%), Industrials (11%), Gaming (9%), Housing Ireland & Spain (8%), and Alternative Managers (5%).
- The total shareholder return for the year ending 31 July 2024 was 32.2%, with pre-tax NTA increasing 22.7%. The active return (TSR) was 9.8%.

**Fig. 14: PGF Snapshot**

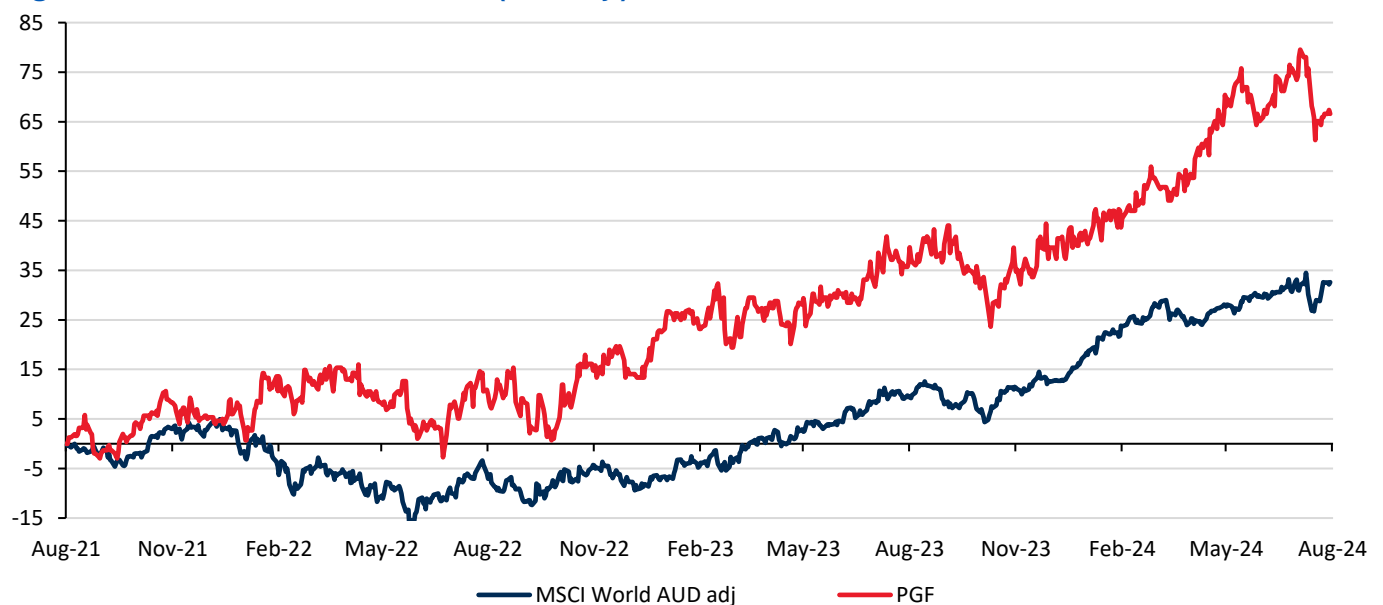
PGF Snapshot				Top Holdings			
Price (31 July 2024)			\$2.34	ING Groep			
Share price range (12 months)			\$1.67- \$2.36	Freeport-McMoRan			
Shares on issue (Mn)			471.1	Shell			
Market capitalisation (\$Mn)			\$1,102	Bank of America			
Pre-tax asset backing*			\$2.20	Siemens AG			
Post-tax asset backing*			\$1.91	Wynn Resorts			
Premium/(Discount) to pre-tax NTA			6.2%	Cairn Homes			
Premium/(Discount) to post-tax NTA			22.6%	Apollo Global Management			
Dividend yield			4.6%				
Dividend per share (cents)			10.0				
Franking			100%				
Management expense ratio			1.00%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PGF	32.2%	22.4%	21.3%	NTA growth	22.7%	16.0%	16.4%
Active return	9.8%	10.7%	7.5%	Active return	0.4%	4.4%	2.6%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2024. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig. 15: PGF TSR vs MSCI World Index (AUD adj.)**

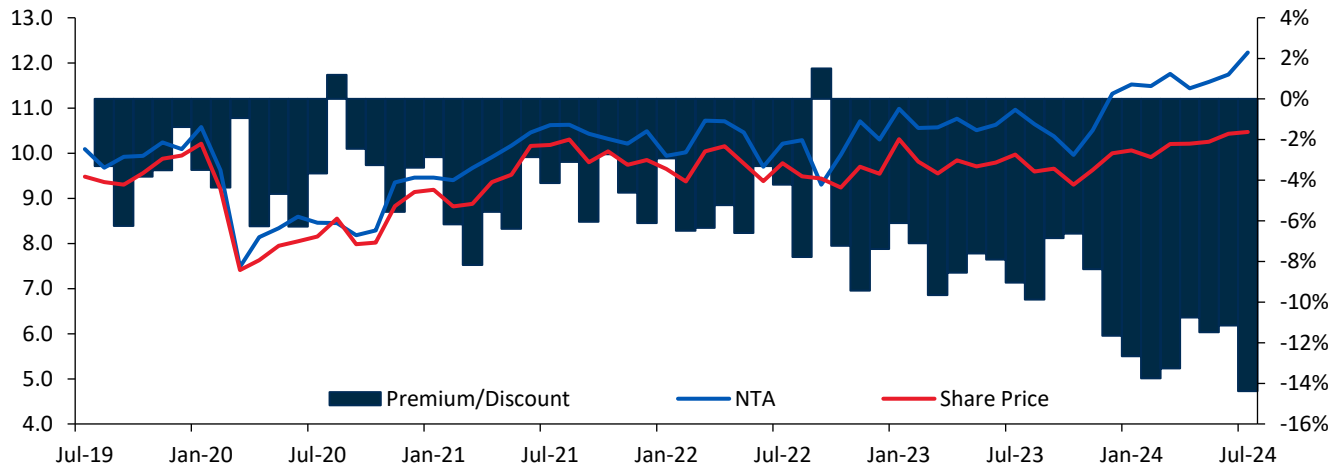


Source: Bloomberg, OML



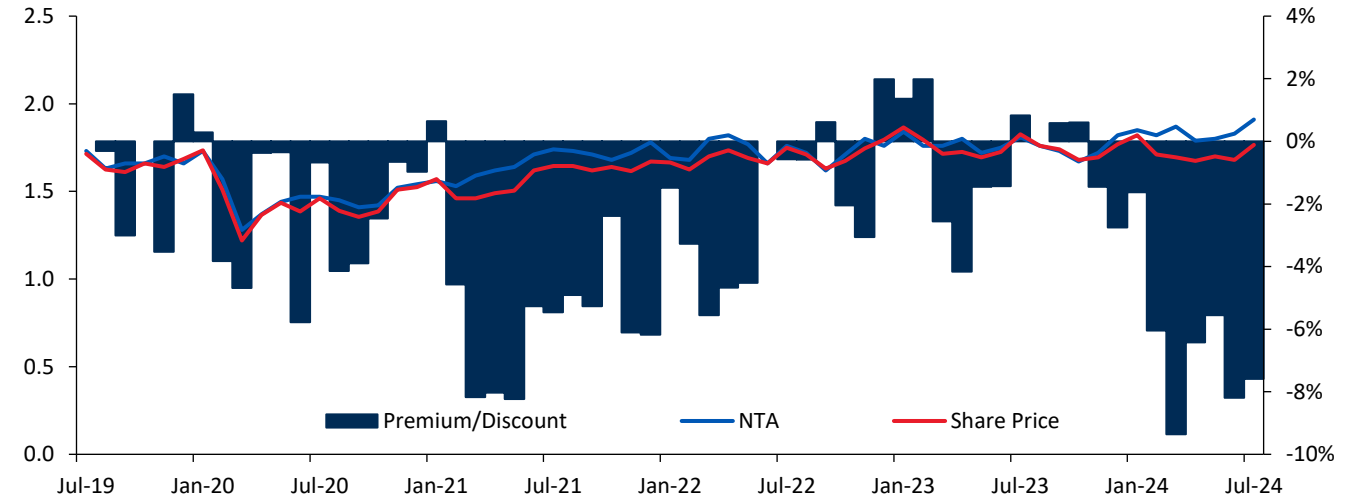
## Appendix – Historical Premium/Discounts for Preferred LICs

**Fig.16: Australian United Investment Company (AUI)**



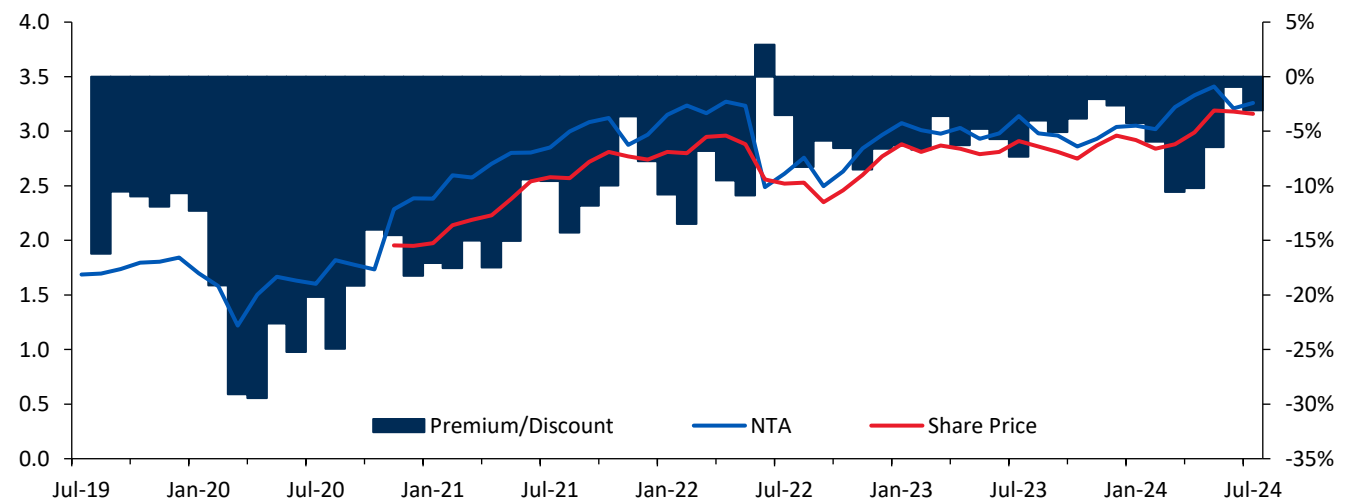
Source: Bloomberg, IRESS, OML.

**Fig.17: BKI Investment Company (BKI)**



Source: Bloomberg, IRESS, OML.

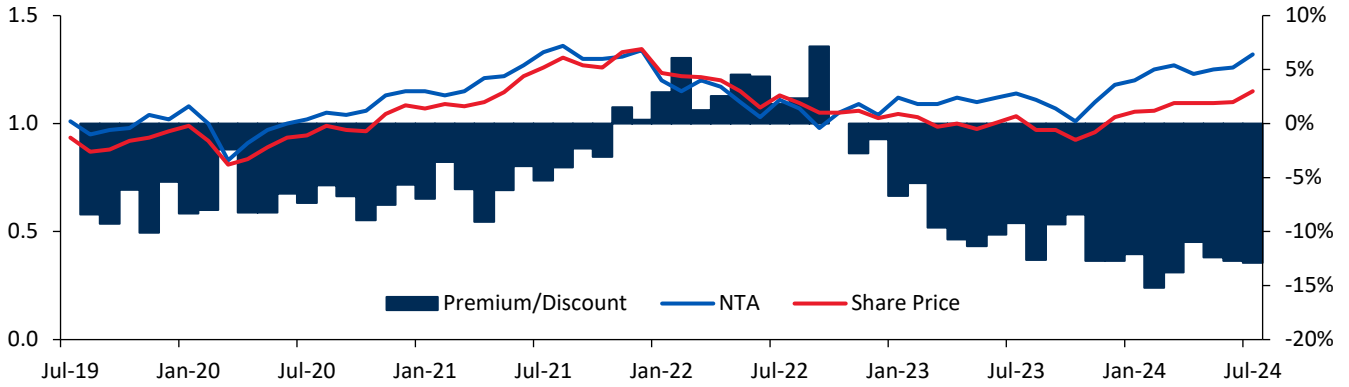
**Fig.18: L1 Long Short Fund (LSF)**



Source: Bloomberg, IRESS, OML.

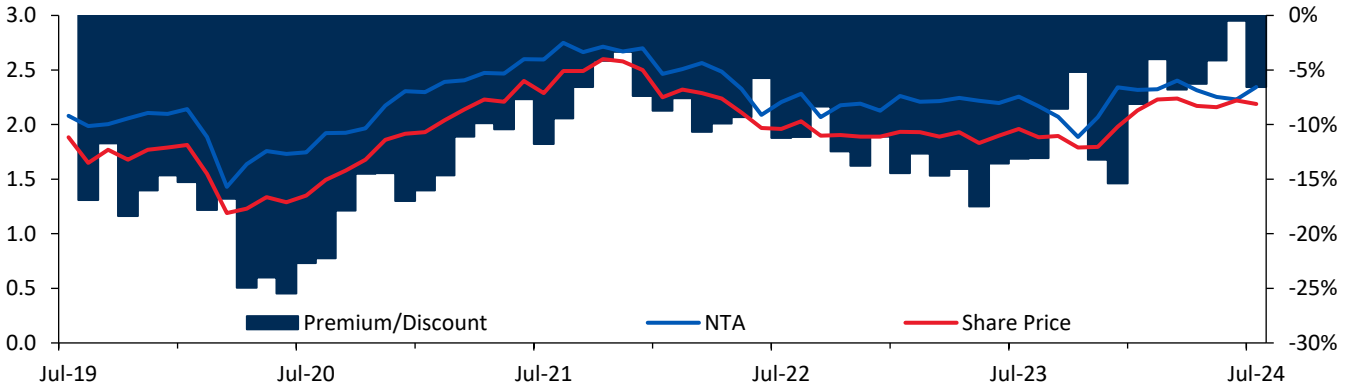


**Fig.19: AMCIL (AMH)**



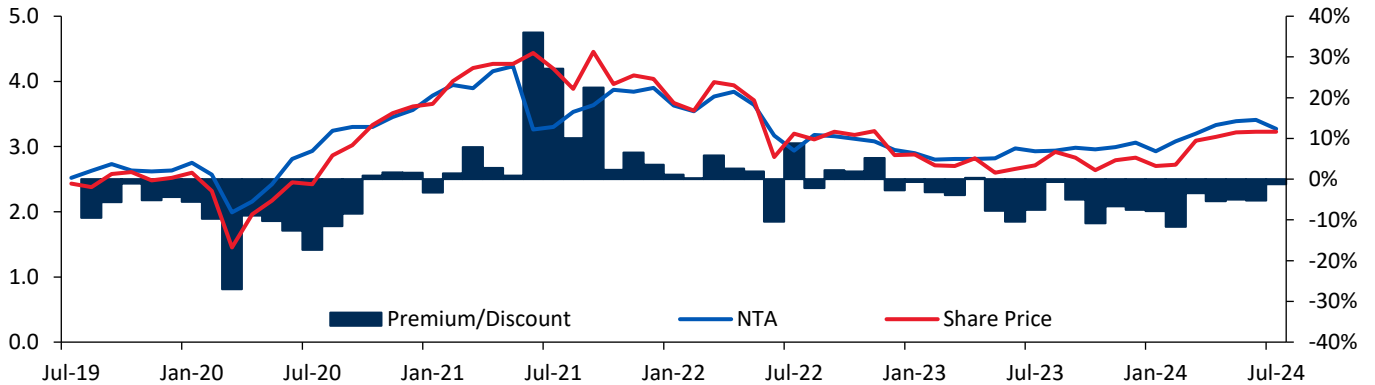
Source: Bloomberg, IRESS, OML.

**Fig.20: Spheria Emerging Companies Limited (SEC)**



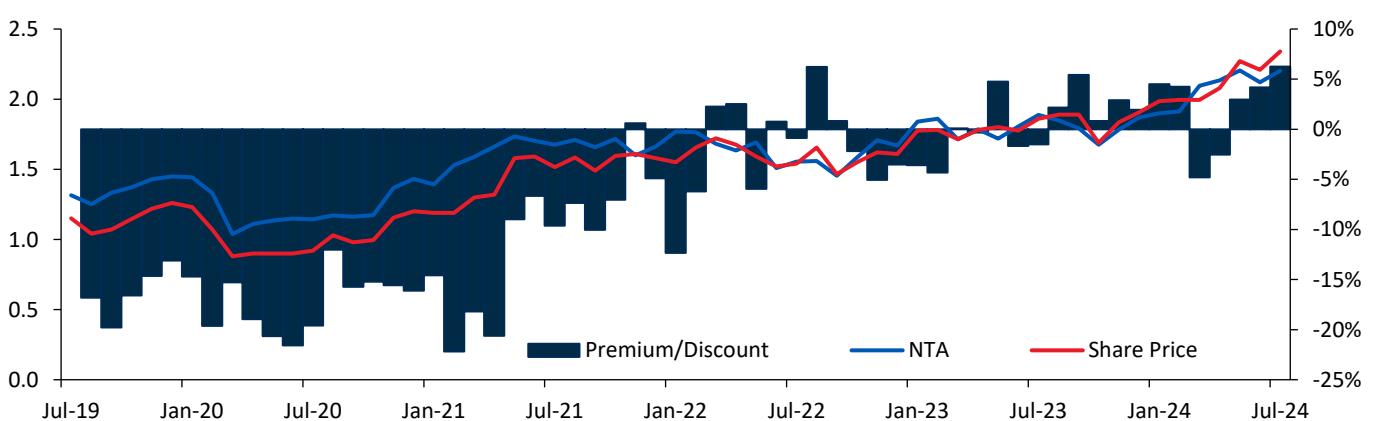
Source: Bloomberg, IRESS, OML.

**Fig.21: Regal Investment Fund (RF1)**



Source: Bloomberg, IRESS, OML.

**Fig.22: PM Capital Global Fund (PGF)**

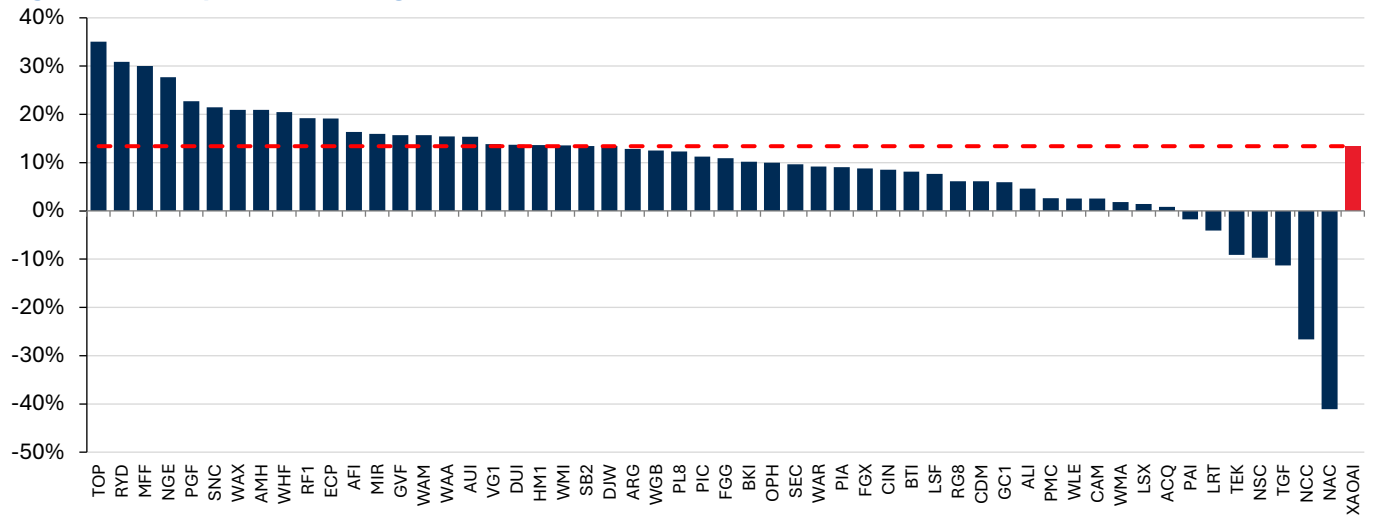


Source: Bloomberg, IRESS, OML.



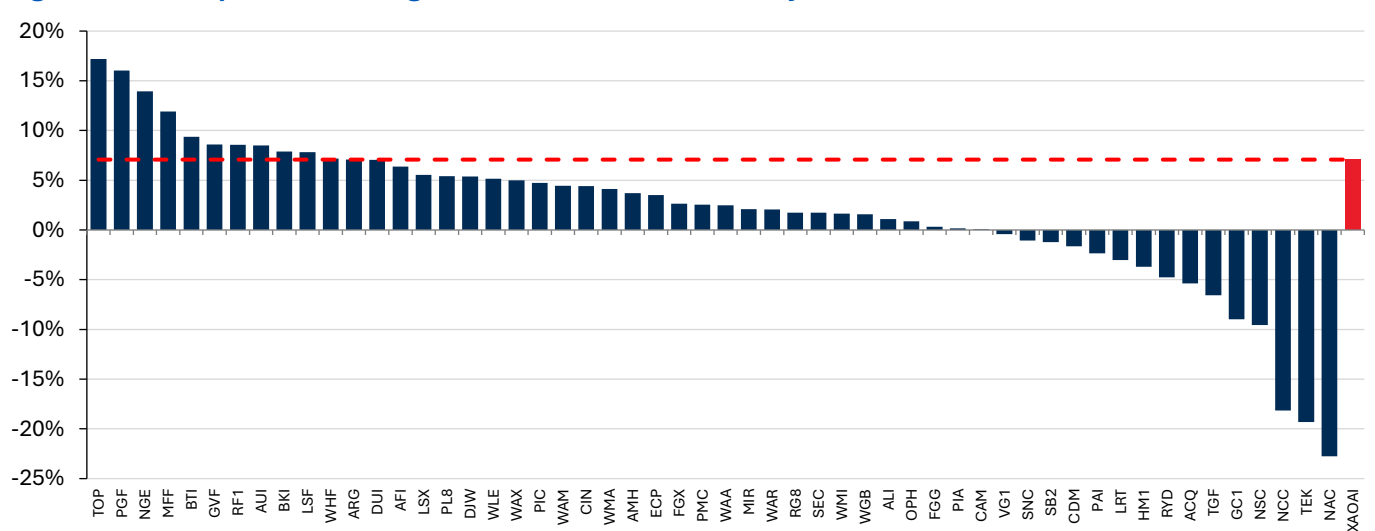
# 1, 3 and 5-year NTA & total shareholder return growth

**Fig.5: NTA compound annual growth rate – % return over 12 months**



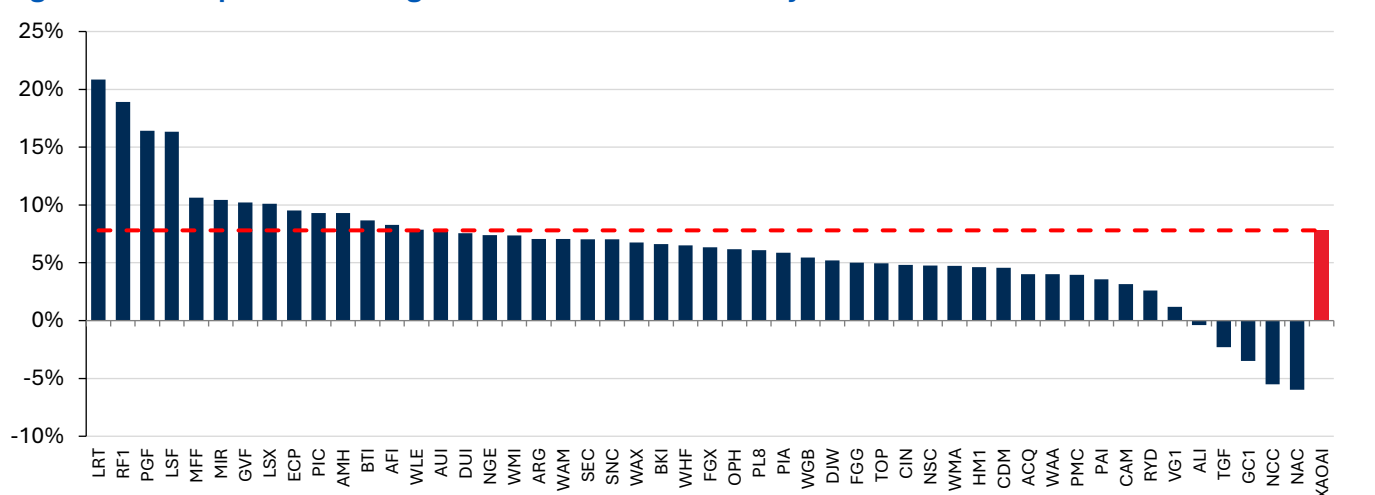
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2024.

**Fig.24: NTA compound annual growth rate – % return over 3 years**



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2024.

**Fig.25: NTA compound annual growth rate – % return over 5 years**

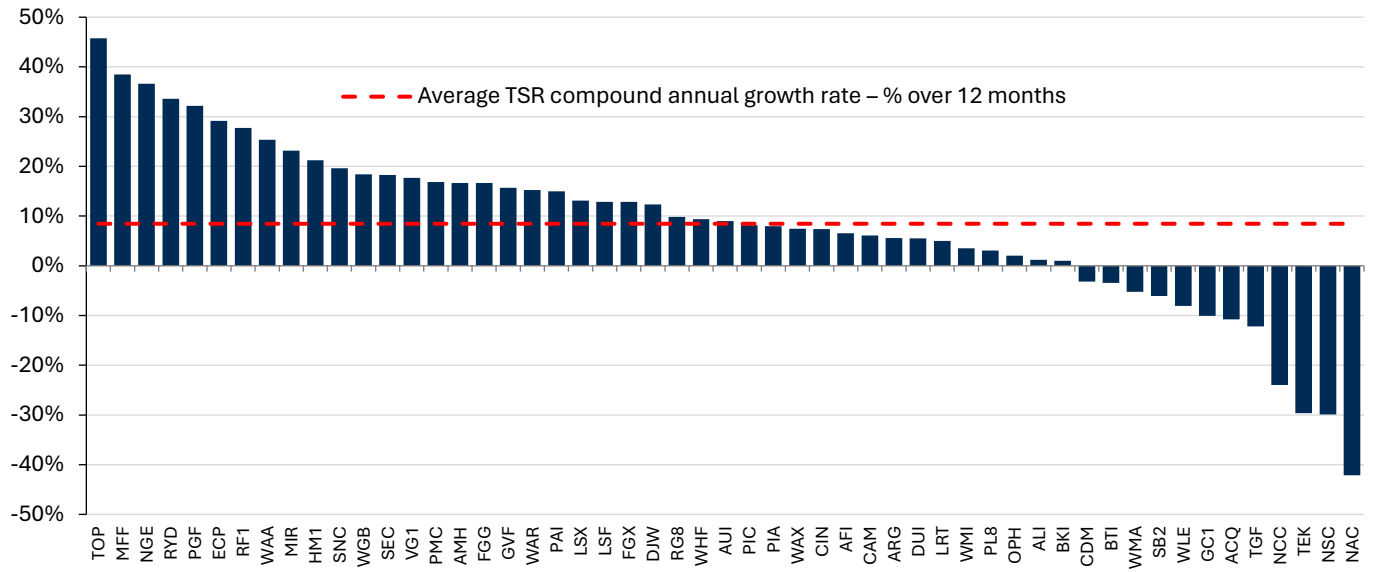


Source: Bloomberg, IRESS, OML. Figures as at 31 July 2024.



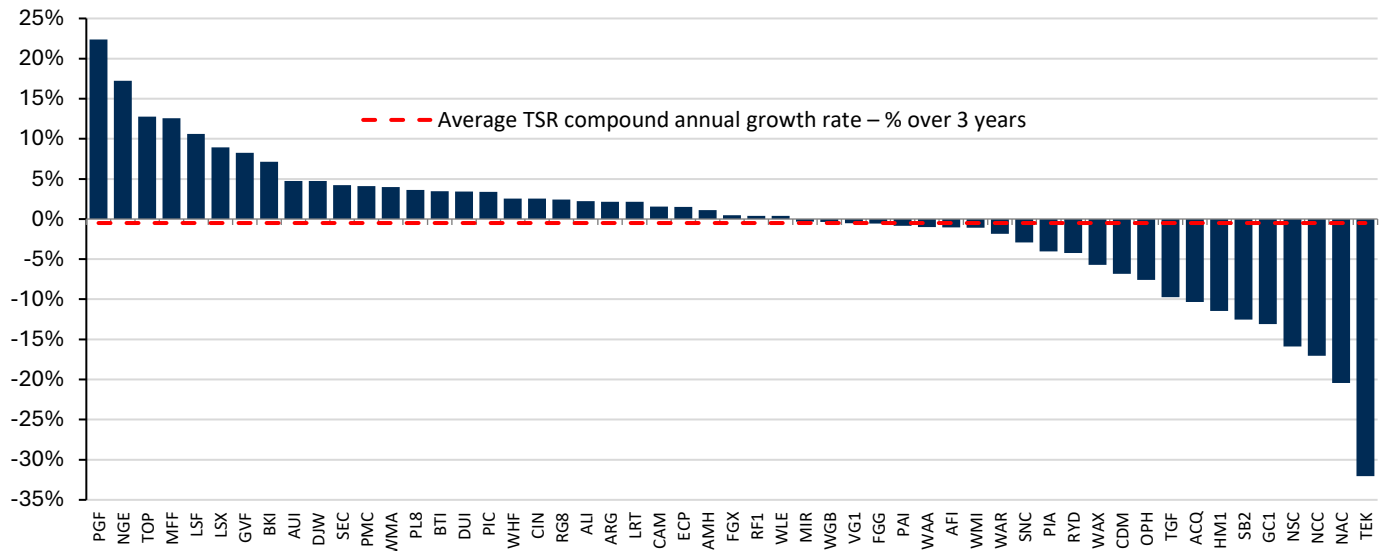


**Fig.26: TSR compound annual growth rate – % over 12 months**



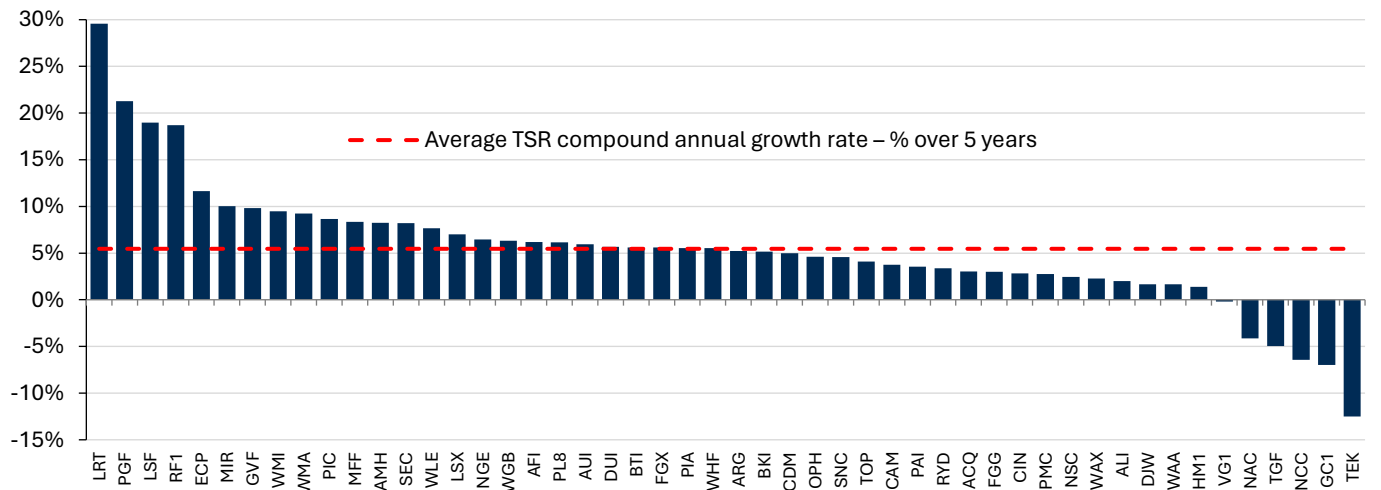
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2024.

**Fig.27: TSR compound annual growth rate – % over 3 years**



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2024.

**Fig.28: TSR compound annual growth rate – % over 5 years**

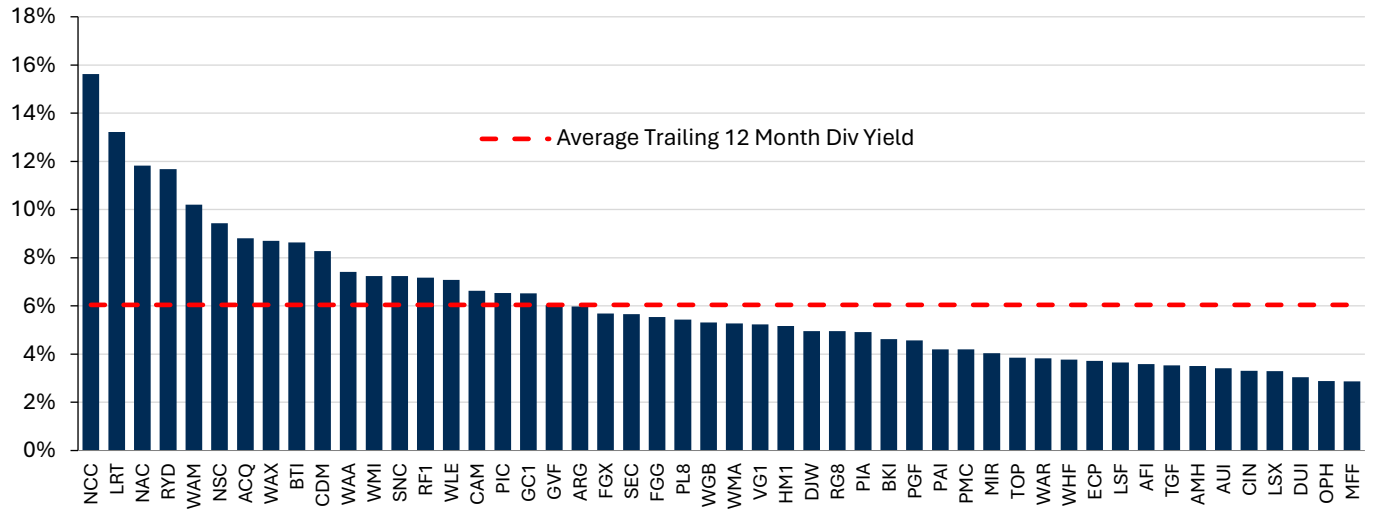


Source: Bloomberg, IRESS, OML. Figures as at 31 July 2024.



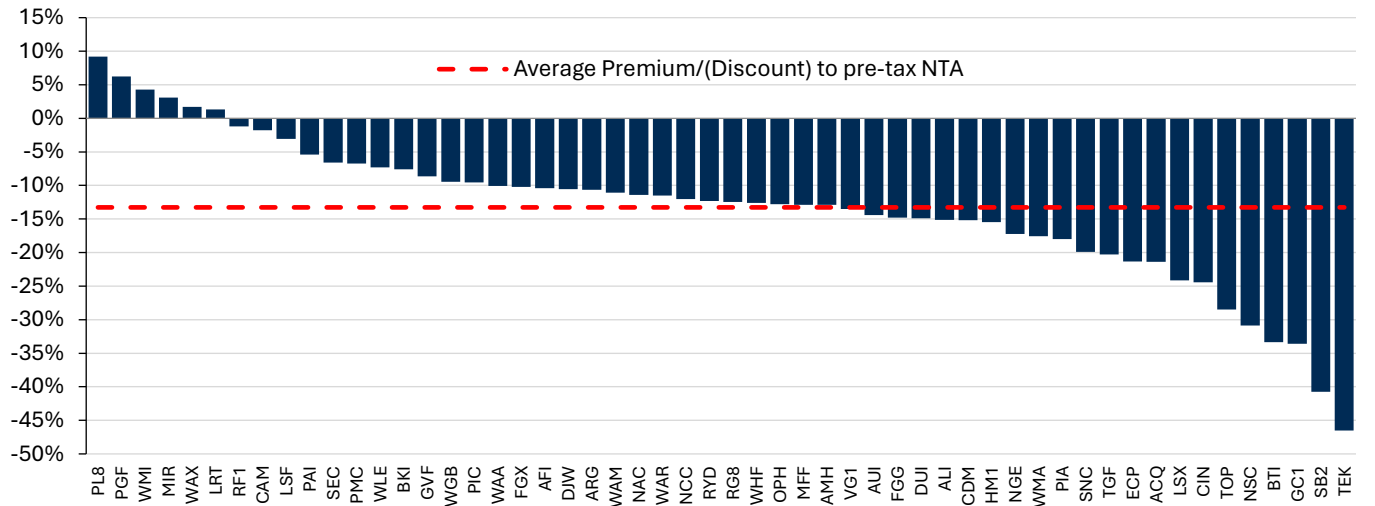
## Dividend yield, pre & post tax discount/premium to NTA

Fig.29: Trailing 12-month dividend yield and average



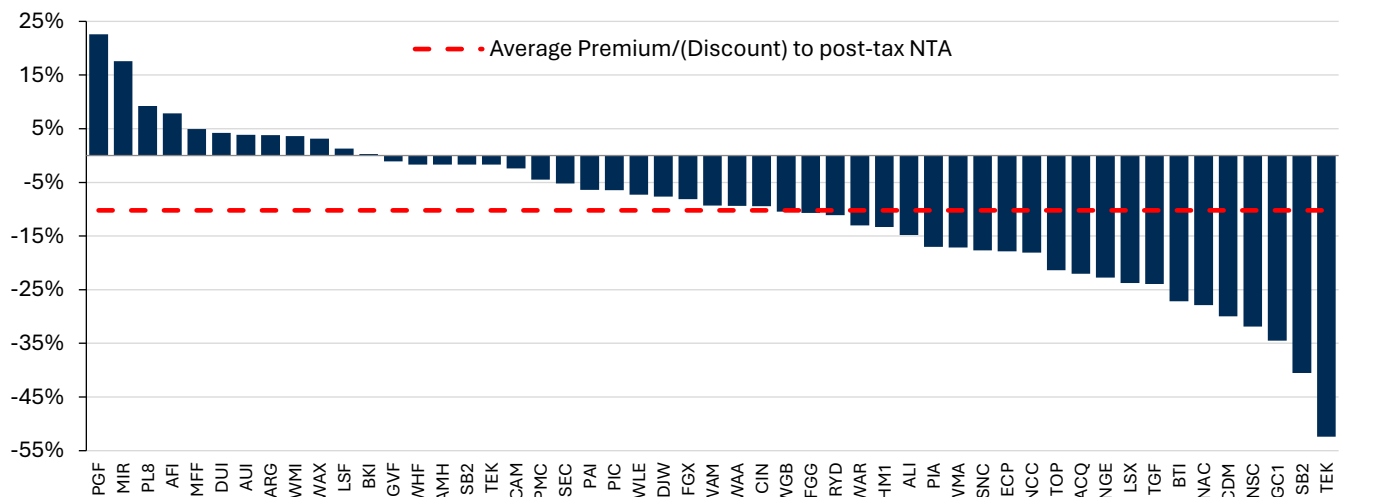
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2024. LICs with no yield excluded.

Fig.30: Premium/(Discount) to pre-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2024.

Fig.31: Premium/(Discount) to post-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2024.

## LIC Basics

### What is a LIC?

- A LIC has characteristics of managed funds and stock exchange-listed companies.
- A LIC is a company that invests in other companies, with the purpose of giving its shareholders exposure to a variety of shares via its investment portfolio.
- LICs may also invest in cash or fixed income instruments, although in many cases this forms only a relatively small proportion of their investment portfolio.
- Income from LICs usually takes the form of semi-annual dividend payments that are linked to the profitability of the portfolio. Capital gains (losses) can arise where the investor sells the shares in the LIC for more (less) than they originally bought them for.

### Benefits of investing in LICs

#### Diversification

- Investment in just one LIC potentially gives an investor exposure to a number of companies in a range of industries.
- This diversification can reduce the volatility of returns across the portfolio.
- A LIC can be a cost-effective method of achieving diversification.

#### LICs are managed by investment professionals

- Each LIC is managed by full-time investment professionals whose goal it is to optimise returns on the investment portfolio for shareholders within strictly enforced risk parameters.
- In this respect, LICs are passive investments. Once the shares in the LIC have been purchased, the investor leaves investment decisions to the LIC manager.
- Some LICs have operated for more than 50 years while others, although only recently listed, are operated and managed by investment firms that have built strong reputations over many years.

#### Transparent investment philosophy

- LICs are typically transparent about their investment philosophy and process. Investors can choose the relevant LIC based on their own investment goals and risk preferences.
- Some LICs focus on specific geographic areas (such as Australia or overseas), may invest in a range of industries or focus on just one (such as resources), or are geared towards providing investors with annual income streams or longer-term capital gains (or a combination of both).
- In this document, we briefly describe each of the 64 selected LICs, their main investments and recent performance.

#### Ease of investment

- Investing in a LIC is done in the same manner as any other company on the ASX, by placing an order with your adviser to buy shares in it.
- Exiting the investment is just as straightforward: the investor sells the shares on-market during trading hours through their adviser.
- Most LICs are 'liquid', meaning there are enough willing buyers and sellers on the ASX, to allow the investor to enter or exit the investment at a time they choose.

### Costs involved in investing in a LIC

#### Entry costs

- Investing in the ASX via a LIC can be cost-effective relative to other methods of investing in a 'portfolio' of investments.
- The initial cost comes in the form of brokerage paid to acquire the shares, which can deliver an efficient method of diversification.
- The entry costs to LIC investments are generally lower than retail managed funds, which utilise a "front-end load" charge at the date of purchase.



### Ongoing costs

- LIC managers can charge two types of fees: management and performance fees.
- LICs use management fees to cover the costs incurred in running the portfolio. These fees are taken out of the profits of the LIC, which are a function of the performance of the underlying investment portfolio (including dividends paid and capital gains/losses on shares that are sold). Managers are paid regardless of the profitability of the investment portfolio.
- These fees typically range from 0.0%-2.0% of assets under management per year. This can be lower than the average fees charged for retail managed funds. The effect of this cost-saving on a longer-term investment, where returns compound over many years, can be material. One reason for this lower cost is that LICs do not incur back-office or distribution costs, reducing their cost of operation. The fees (calculated as a “management expense ratio” or MER) of our selected LICs are shown in Table 2.
- Unlike management fees, performance fees are paid only if the LIC’s investment portfolio outperforms a predetermined benchmark. The fee is charged on the size of this outperformance. Not all LICs charge performance fees.
- These fees provide an incentive for the LIC manager to optimise returns for shareholders. Note performance fees in some instances can still be paid when a portfolio incurs a loss over an investment period if it still outperforms its relevant benchmark.
- Performance fees for our selected LICs are shown in Table 2 on page 7. The benchmark index is the S&P/ASX All Ordinaries Accumulation Index unless otherwise stated below.

### Exit costs

- Brokerage is payable when selling shares in a LIC. Retail managed funds on the other hand, can generally be exited at no charge.
- Exiting a LIC investment can have tax consequences based on the capital gain or loss over the investment period.

### What income do investors receive from a LIC?

- Annual investor income from a “buy-and-hold” investment strategy in a LIC takes the form of dividends, just like other share investments.
- However, because LICs utilise a company structure, payment of dividends is at the discretion of the LIC manager. In other words, just because the investment portfolio of the LIC has made a profit in a given year, it does not mean that all, or even any, of that profit will be paid to shareholders in that year. Where a LIC chooses not to pay a dividend, the income is retained and invested by the LIC and forms part of the LIC’s underlying asset backing. This is different to retail managed funds, which are required to pay out the income to unitholders in the particular tax year that it is earned. Generally, LICs will pay out a high proportion of earnings as dividends.
- A number of our selected LICs invest in blue chip stocks and pay out a high proportion of earnings as a dividend. Accordingly, they can have attractive dividend yields (as shown in Figure 1).

### Taxation issues

- LIC returns are generally taxed at the company tax rate of 30%. Accordingly, when dividends are paid to shareholders of the LIC franking credits are attached. These can be a tax benefit for shareholders, as they receive a “credit” for the company tax already paid on the LIC income when the shareholder’s ordinary income is assessed.
- Capital gains are managed by the LIC manager. Where the dividend paid to a shareholder of a LIC contains capital gains, it will be treated as a capital gain, not ordinary income, in the hands of the shareholder.
- This tax treatment contrasts with that of unlisted retail managed funds, where investors incur an annual tax liability on interest and capital gains that the fund earns each year.

## LIC Discounts and Premiums

- The price at which investors buy or sell LICs, as with stocks is ultimately determined by supply and demand in the market. As a result, the price of a listed investment company can trade above or below its net tangible asset (NTA) value. That is, trade at a premium or discount, respectively.
- LICs may trade at a discount if:
  - The underlying fund has a poor performance track record.
  - The LIC has yet to pay dividends, has recently reduced its dividend or the market anticipates it has limited ability to pay future dividends.
  - The LIC has a limited track record, rapport with investors or has limited marketing and/or distribution capability.
  - The LIC has issued options which could substantially dilute the NTA of other unit holders if exercised.
  - The LIC has less liquidity.
  - LICs may trade at a discount to pre-tax NTAs if the LIC has a significant tax liability.
- LICs may also trade at a premium if:
  - The underlying portfolio has a strong performance track record.
  - The fund has a history of maintaining or increasing dividends. Many LIC investors have historically preferred vehicles paying stable fully franked dividends.
  - If an LIC has a substantial franking credit balance or tax asset.
- Many LICs have exhibited a tendency for discounts and premiums to mean revert and trade around a certain level. This tendency has provided an opportunity for investors to profit from mean reversion for LICs trading at a discount. However, this reversion can take time and rely on certain catalysts. We also note that a discount can deepen before it narrows.
- Some listed investment companies which trade at a premium may continue to trade at premium for the foreseeable future, or trade at an even larger premium.

## LICs versus managed funds

- LICs are listed on the stock exchange, so entry and exit costs are limited to brokerage. This means that diversification may be achieved at a relatively lower cost. LICs also offer a tax-effective structure, whereby dividends are typically fully franked and when LIC capital gains are paid out as dividends, investors may be entitled to an income tax reduction for the proportion of the dividend attributable to the capital gain. Investors in managed funds may incur a tax liability on interest and capital gains.
- The fee structures of LICs can be favourable in comparison with managed funds. Our selected traditional LICs have management expense ratios ranging from 0.0% to 2.5%, whereas managed funds often charge more than 1.0%.

## LICs versus exchange traded funds (ETFs)

- LICs and ETFs have low management fees and efficient tax structures compared with managed funds. However, ETFs have an open-ended structure, where units on offer can increase or decrease based on supply and demand. This mechanism allows ETFs to trade at or close to their net asset value.
- ETFs are generally passive investment products and hence do not aim to outperform the market in the same way many of the LICs do. There are an increasing number of Exchange Traded Managed Funds though that offer active management and avoid variation from NTA.
- ETFs are required to distribute any surplus income to security holders, whereas LICs can conserve surplus income and take advantage of market opportunities as they see fit. This added flexibility is beneficial to the shareholder.



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## Guide to Ord Minnett Recommendations

Our recommendations are based on the total return of a stock – nominal dividend yield plus capital appreciation – and have a 12-month time horizon.

<b>SPECULATIVE BUY</b>	We expect the stock's total return (nominal yield plus capital appreciation) to exceed 20% over 12 months. The investment may have a strong capital appreciation but also has high degree of risk and there is a significant risk of capital loss.
<b>BUY</b>	The stock's total return (nominal dividend yield plus capital appreciation) is expected to exceed 15% over the next 12 months.
<b>ACCUMULATE</b>	We expect a total return of between 5% and 15%. Investors should consider adding to holdings or taking a position in the stock on share price weakness.
<b>HOLD</b>	We expect the stock to return between 0% and 5%, and believe the stock is fairly priced.
<b>LIGHTEN</b>	We expect the stock's return to be between 0% and negative 15%. Investors should consider decreasing their holdings.
<b>SELL</b>	We expect the total return to lose 15% or more.
<b>RISK ASSESSMENT</b>	Classified as Lower, Medium or Higher, the risk assessment denotes the relative assessment of an individual stock's risk based on an appraisal of its disclosed financial information, historical volatility of its share price, nature of its operations and other relevant quantitative and qualitative criteria. Risk is assessed by comparison with other Australian stocks, not across other asset classes such as Cash or Fixed Interest.

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