# **Listed Investment Companies**

August 2023 performance review and sector update

Conviction ideas: Our preferences within each sector are based on numerous quantitative and qualitative factors. Table 1 on page 2 provides a sector update, with our estimated current net tangible assets (NTAs) derived from our model portfolios.

### **Traditional LICs**

The ASX 200 Index returned -0.7% throughout August and is up 3.7% YTD. The Information Technology, Energy and Consumer Discretionary sectors have provided the best returns over the year so far, gaining 23.0%, 18.2%, and 16.4%, respectively. Traditional LICs for the month were down -1.6% on a Total Shareholder Return (TSR) basis and -0.6% on a pre-tax net tangible asset (NTA) basis.

Preferred LIC **BKI Investment Company** (BKI) returned -1.4% on a TSR basis and -0.6% on a pre-tax NTA basis. The fund currently trades at an estimated 1.7% premium to NTA, above its 1- and 3-year average discounts of 0.7% and 2.8%. The fund has a trailing grossed up yield of 6.8%.

Another key preference **Australian United Investment Company** (AUI) is our pick for those seeking a Traditional LIC trading at a substantial discount. AUI currently trades at an estimated 8.5% discount to NTA compared with its 1- and 3-year average discounts of 7.4% and 5.7%, respectively. The fund has a trailing grossed up yield of 5.6%.

### Large Capitalisation

Key preference **L1 Long Short Fund** (LSF) is trading at an estimated 2.8% discount to NTA and continues to be the best outperformer on 3- and 5-year time horizons across both NTA and TSR outperformance in our large cap universe. As at 31 August, key contributors to the portfolio's performance included Alibaba, Capstone, Imdex, and Seven Group Holdings.

A further key preference, the **Ophir High Conviction Fund** (OPH), is trading at an estimated 4.9% discount to NTA and has recently outperformed on 1-year NTA growth. As at 31 August, the portfolio's top holdings included AUB Group, Kelsian Group, NEXTDC, Seven Group Holdings, and Technology One.

#### **Small Capitalisation and Specialist**

Preferred Small Cap LIC **Forager Australian Shares Fund** (FOR) is trading at an estimated 16.2% discount to NTA, below its 1- and 3-year average of 11.6%. FOR has outperformed its benchmark across 1- and 3-year time horizons for both NTA growth and TSR performance.

Preferred specialist LIC **Tribeca Global Natural Resources** (TGF) is trading at an estimated discount to NTA of 16.0%. The fund's NTA decreased 4.0% (post-tax) in August, with declines in copper (-4%), nickel, (-9%), and lithium spodumene (-21%) the primary contributors.

#### International

Overseas markets, as measured by the MSCI World Index, rose 1.5% in August and finished up 18.5% year-to-date on an AUD adjusted basis, with the AUD depreciating -3.5% in August and -5.7% for the year-to-date relative to the USD. Preferred LIC **PM Capital Global Opportunities Fund** (PGF) is trading at an estimated 6.2% premium to NTA, above its average 1- and 3-year discounts. The fund has delivered strong outperformance against its benchmark on both TSR and NTA growth across the varying time horizons.

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**ORD MINNETT** 

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Disclosure: Ord Minnett acted as Joint Leaa Manager for each of the capital raisings for Tribeca Global Natural Resources Fund (February '23) and WAM Leaders (April '23) and received fees for acting in these capacities. Ord Minnett may do business with and receive commission and/or fees from companies that are the subject of this report.

# Table 1: Sector snapshot

#### Listed Investment Companies coverage by sector

				Trailing	Trailing	Trailing		Current	Current					Aug	
Traditional LICs	Code	Share Price	Market Cap. (\$m)	Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since 1 Sep 23	Est. NTA	Estimated Disc/Prem	Aug NTA	Aug Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Post-tax Disc/Prem	MER
Australian Foundat.	AFI	6.85	8538.9	25.0	3.6%	5.2%	-1.6%	6.97	-1.7%	7.20	-3.6%	3.2%	7.9%	11.6%	0.16%
Argo Investments	ARG	8.70	6599.5	34.5	4.0%	5.7%	0.8%	8.80	-1.1%	9.06	-4.7%	-0.1%	2.2%	6.7%	0.16%
Australian United Invest.	AUI	9.51	1202.8	37.0	3.9%	5.6%	-0.8%	10.39	-8.5%	10.64	-9.9%	-7.4%	-5.7%	4.0%	0.10%
BKI Investment Ltd	BKI	1.77	1421.0	8.2	4.6%	6.6%	0.3%	1.73*	1.7%	1.76	0.0%	-0.7%	-2.8%	4.8%	0.18%
Djerriwarrh	DJW	2.85	747.5	15.0	5.3%	7.5%	-1.2%	3.08	-7.4%	3.16	-8.9%	-8.2%	-5.8%	-10.6%	0.45%
Diversified United	DUI	4.75	1033.6	16.0	3.4%	4.8%	-0.2%	5.22	-9.1%	5.36	-11.0%	-8.0%	-5.7%	3.9%	0.12%

Large Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Sep 23	Current Est. NTA	Current Estimated Disc/Prem	Aug NTA	Aug Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Aug Post-tax Disc/Prem	MER
AMCIL Limited	AMH	0.98	306.5	5.0	5.1%	7.3%	0.0%	1.07	-8.9%	1.11	-12.6%	-6.1%	-3.5%	-7.6%	0.56%
Clime Capital	CAM	0.82	114.9	5.2	6.4%	9.1%	-1.8%	0.84*	-2.4%	0.86	-2.9%	-2.2%	-1.9%	-1.8%	1.00%
Cadence Capital	CDM	0.75	223.3	8.0	10.7%	15.2%	-1.3%	n.a	0.0%	0.81	-6.5%	-5.6%	-7.5%	-25.8%	1.00%
Carlton Investments	CIN	27.55	729.4	109.0	4.0%	5.7%	-4.8%	n.a	n.a	37.78	-23.2%	-22.0%	-21.2%	-10.1%	0.10%
Future Gen Ltd	FGX	1.16	469.0	6.5	5.6%	8.0%	-0.4%	n.a	n.a	1.33	-12.5%	-10.9%	-8.2%	-10.0%	0.00%
L1 Long Short Fnd Ltd	LSF	2.82	1738.9	10.5	3.7%	5.3%	0.5%	2.94*	-2.8%	2.98	-4.0%	-6.0%	-9.6%	-5.6%	1.44%
Mirrabooka Invest.	MIR	2.95	569.0	14.5	4.9%	7.0%	0.0%	2.83	4.3%	2.95	-1.7%	1.7%	5.2%	11.5%	0.50%
Ophir High Conviction	OPH	2.49	554.3	12.6	5.1%	5.3%	-1.6%	2.65*	-4.9%	2.75	-7.6%	-8.5%	2.5%	na	1.23%
Perpetual Equity Ltd	PIC	1.19	448.4	7.3	6.2%	8.8%	-2.8%	1.24*	-3.8%	1.28	-1.6%	-5.9%	-5.3%	-4.0%	1.00%
Plato Income Max.	PL8	1.25	786.7	6.6	5.3%	7.6%	-0.4%	1.06*	19.7%	1.06	19.0%	16.1%	13.3%	16.2%	0.80%
Qv Equities Limited	QVE	0.90	203.8	5.2	5.8%	8.3%	-0.6%	0.99*	-8.6%	1.02	-11.8%	-8.9%	-9.5%	-15.9%	0.90%
WAM Capital Limited	WAM	1.70	1871.0	15.5	9.1%	13.0%	2.7%	n.a	n.a	1.64	1.9%	1.8%	12.0%	4.0%	1.00%
WAM Leaders Limited	WLE	1.49	1867.1	8.5	5.7%	8.2%	1.4%	n.a	n.a	1.41	4.5%	4.8%	5.7%	2.6%	1.00%
Whitefield Ltd	WHF	5.13	598.2	20.5	4.0%	5.7%	0.4%	5.14	-0.3%	5.25	-2.7%	-1.0%	1.3%	5.8%	0.25%

Small Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Sep 23	Current Est. NTA	Current Estimated Disc/Prem	Aug NTA	Aug Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Aug Post-tax Disc/Prem	MER
Acorn Cap Inv Fund	ACQ	0.97	84.7	8.5	8.8%	12.5%	2.6%	n.a	n.a	1.12	-14.3%	-7.8%	-4.0%	-15.0%	0.95%
ECP Emerging Growth	ECP	1.16	21.3	5.1	4.4%	6.3%	12.1%	1.47	-20.9%	1.53	-32.4%	-23.4%	-17.3%	-30.9%	1.00%
Naos Small Cap Opp	NSC	0.67	90.6	5.0	7.5%	10.7%	-4.0%	n.a	n.a	0.82	-14.0%	-18.0%	-17.6%	-11.3%	1.15%
Forager Aust. Shares	FOR	1.24	124.9	6.0	4.8%	4.8%	-3.9%	1.48*	-16.2%	1.51	-15.2%	-11.6%	-11.6%	na	1.00%
Glennon SML Co Ltd	GC1	0.45	23.3	3.0	6.7%	9.5%	-4.2%	n.a	n.a	0.69	-29.0%	-21.3%	-20.7%	-31.0%	1.00%
Naos Emerg Opp	NCC	0.73	53.3	7.5	10.3%	12.5%	0.0%	n.a	n.a	0.83	-12.0%	-15.0%	-11.0%	-12.0%	1.25%
NGE Capital	NGE	0.84	30.1	0.0	0.0%	0.0%	9.1%	n.a	n.a	1.04	-26.1%	-21.8%	-22.7%	-29.2%	1.90%
Ryder Capital	RYD	1.00	83.6	7.3	7.3%	10.4%	0.0%	n.a	n.a	1.21	-17.6%	-15.1%	-11.1%	-20.6%	1.25%
Salter Brothers Emerging	SB2	0.61	55.9	0.0	0.0%	0.0%	-1.6%	n.a	n.a	0.90	-31.7%	-30.2%	na	-34.0%	1.25%
Spheria Emerging Co	SEC	1.86	111.6	9.3	5.0%	7.2%	-1.6%	2.08*	-9.6%	2.17	-13.1%	-13.2%	-11.4%	-16.4%	1.00%
WAM Research Ltd	WAX	1.16	232.0	10.0	8.7%	12.4%	-1.1%	n.a	n.a	1.01	15.9%	21.5%	31.8%	16.0%	1.00%
WAM Microcap Ltd	WMI	1.52	319.6	10.3	6.8%	9.7%	-4.4%	n.a	n.a	1.30	21.5%	14.2%	16.0%	19.1%	1.00%

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 28 September 2023

\*NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

### Listed Investment Companies (LICs)

### Table 1: Sector snapshot (cont.)

#### Listed Investment Companies coverage by sector

International	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Sep 23	Current Est. NTA	Current Estimated Disc/Prem	Aug NTA	Aug Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Aug Post-tax Disc/Prem	MER
Argo Global Ltd	ALI	2.05	363.0	8.5	4.1%	5.9%	-4.0%	2.28*	-7.9%	2.30	-5.2%	-3.9%	-3.6%	-8.0%	1.25%
Future Glb Invest Co	FGG	1.20	475.6	7.0	5.8%	8.3%	0.4%	n.a	n.a	1.48	-18.8%	-16.0%	-11.2%	-14.9%	0.00%
Global Value Fnd Ltd	GVF	1.17	203.7	6.6	5.7%	8.1%	0.4%	n.a	n.a	1.25	-7.5%	-4.8%	-4.3%	-1.6%	1.50%
Pengana International	PIA	1.03	263.5	5.4	5.3%	7.5%	-4.2%	1.21*	-13.6%	1.27	-16.1%	-16.8%	-10.9%	-12.9%	1.23%
MFF Capital Invest.	MFF	2.96	1712.1	8.5	2.9%	4.1%	-0.7%	3.45*	-13.0%	3.58	-16.8%	-17.2%	-14.3%	-0.2%	0.55%
Magellan Global Fund	MGF <sup>^</sup>	1.66	2388.3	7.4	4.4%	4.4%	-4.9%	1.88*	-12.5%	1.98	-11.8%	-17.4%	na	na	1.35%
Platinum Asia Ltd	PAI	0.82	302.3	5.0	6.1%	8.7%	-1.8%	0.99*	-17.6%	1.01	-18.2%	-14.6%	-10.9%	-22.6%	1.10%
PM Capital Fund	PGF	1.87	763.9	10.0	5.3%	7.6%	2.0%	1.78*	6.2%	1.85	2.2%	-1.2%	-6.1%	11.1%	1.00%
Platinum Capital Ltd	PMC	1.29	382.2	6.0	4.7%	6.6%	-1.9%	1.53*	-17.4%	1.56	-15.7%	-16.3%	-12.2%	-15.5%	1.10%
Regal Asian Investments	RG8	1.86	367.6	10.0	5.4%	7.7%	-3.6%	2.26*	-15.0%	2.25	-14.2%	-14.3%	-16.0%	0.0%	1.50%
WAM Global	WGB	1.98	697.8	11.3	5.7%	8.1%	-0.6%	n.a	n.a	2.35	-15.4%	-14.9%	-9.3%	-12.5%	1.25%
VGI Partners Global	VG1	1.55	517.1	9.5	6.1%	8.8%	-1.6%	1.82*	-14.8%	1.90	-17.1%	-17.9%	-15.8%	na	1.50%

Specialist	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield		Current Est. NTA	Current Estimated Disc/Prem	Aug NTA	Aug Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Aug Post-tax Disc/Prem	MER
Bailador Tech Inv	BTI	1.25	182.1	6.7	5.4%	7.7%	0.0%	n.a	n.a	1.77	-29.1%	-27.0%	-20.5%	-21.3%	1.75%
Hearts and Minds	HM1	2.35	537.7	20.5	8.7%	12.5%	0.0%	2.74*	-13.5%	2.95	-18.0%	-17.2%	-5.9%	-19.6%	0.00%
Lowell Resource Fund	LRT	1.33	43.1	7.1	5.3%	5.4%	0.8%	1.50*	-11.8%	1.50	-11.8%	-15.6%	-13.8%	na	2.16%
Lion Selection Grp	LSX	0.42	59.3	3.5	8.3%	8.3%	-1.2%	n.a	n.a	0.62	-31.8%	-28.8%	-29.3%	-31.7%	1.50%
NAOS ex-50 Opport.	NAC	0.98	42.2	6.0	6.1%	8.7%	8.3%	n.a	n.a	1.04	-11.5%	-13.5%	-16.7%	-12.4%	1.75%
Regal Investment Fund	RF1	2.81	570.2	22.8	8.1%	8.1%	-4.1%	2.98*	-5.4%	2.94	-0.7%	-2.3%	2.6%	na	1.50%
Sandon Capital Ltd	SNC	0.69	95.3	5.5	8.0%	11.5%	7.0%	n.a	n.a	0.80	-19.7%	-13.6%	-13.7%	-19.3%	1.25%
Tribeca Glb Resources	TGF	1.78	139.9	17.5	9.9%	14.1%	8.7%	2.09*	-0.16	2.15	-21.6%	-18.3%	-15.9%	-26.2%	1.50%
Thorney Technologies Ltd	ТЕК	0.17	68.3	0.0	0.0%	0.0%	-2.9%	n.a	n.a	0.26	-34.4%	-33.8%	-23.7%	-48.2%	1.00%
Thorney Opp Ltd	тор	0.47	89.2	2.5	5.3%	7.6%	-0.1%	n.a	n.a	0.71	-32.1%	-29.0%	-25.5%	-31.7%	0.75%
WAM Active Limited	WAA	0.76	57.1	6.0	7.9%	11.3%	4.1%	n.a	n.a	0.87	-15.9%	-9.6%	-0.4%	-15.5%	1.00%
WAM Alternative Assets	WMA	1.08	209.9	4.5	4.2%	6.0%	2.4%	n.a	n.a	1.21	-12.9%	-12.8%	-12.3%	-12.6%	1.20%

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 28 September 2023

\*NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

MMGF has a target cash distribution yield of 4% p.a. paid semi-annually

#### NTA performance calculation methodology

- Unless stated otherwise, NTA performance in this report is calculated on pre-tax NTA basis, which refers to net tangible assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant period. TSR performance figures from Bloomberg and calculated with re-invested dividends. Active return refers to the TSR relative to that of the comparative index.
- LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total shareholder returns are often negatively impacted by capital events such as options, DRPs, share purchase plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.

#### Fig. 1: LIC performance table (August 2023)

			1 Year		3 '	Year (annualised	)	5	Year (annualised	)
Code	Company	NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
Code	Company	performance	Performance	Prem/Disc	performance		Prem/Disc	performance		Prem/Disc
AFI	Australian Foundat.	8.0%	-7.0%	3.2%	9.6%	6.7%	7.9%	6.8%	5.9%	5.5%
ARG	Argo Investments	7.7%	-2.9%	-0.1%	11.1%	8.2%	2.2%	5.9%	5.2%	1.4%
AUI	Australian United In	7.0%	4.9%	-7.4%	12.8%	8.7%	-5.7%	6.9%	5.7%	-5.3%
BKI	BKI Investment Ltd	7.1%	7.7%	-0.7%	11.3%	12.9%	-2.8%	6.1%	7.6%	-2.7%
DJW	Djerriwarrh	8.6%	6.8%	-8.2%	9.2%	8.8%	-5.8%	3.9%	1.5%	-2.2%
DUI	Diversified United	8.3%	2.5%	-8.0%	10.6%	6.9%	-5.7%	7.0%	5.5%	-5.2%
		NTA	1 Year TSR	Avg.	NTA 3	Year (annualised TSR	) Avg.	э NTA	Year (annualised TSR	) Avg.
Code	Company	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc
AMH	AMCIL Limited	8.5%	-7.0%	-6.1%	5.6%	3.2%	-3.5%	6.2%	5.8%	-4.9%
CAM	Clime Capital	9.4%	4.6%	-2.2%	6.1%	8.5%	-1.9%	2.7%	4.0%	-2.1%
CDM	Cadence Capital	-13.2%	-12.8%	-5.6%	2.7%	8.9%	-7.5%	-1.8%	-4.0%	-10.0%
CIN	Carlton Investments	-1.9%	-3.0%	-22.0%	13.0%	10.7%	-21.2%	2.3%	-0.2%	-18.7%
FGX	Future Gen Ltd	6.0%	3.1%	-10.9%	6.5%	6.7%	-8.2%	5.0%	2.1%	-7.4%
LSF	L1 Long Short Fund	11.9%	17.2%	-6.0%	20.4%	30.9%	-9.6%	13.3%	11.1%	-11.4%
MIR	Mirrabooka Invest.	11.1%	0.9%	1.7%	7.1%	7.7%	5.2%	7.9%	6.5%	4.7%
OPH	Ophir High Cf	12.3%	1.6%	-8.5%	2.9%	1.8%	2.5%	na	na	na
PIC	Perpetual Equity Ltd	7.3%	5.2%	-5.9%	9.9%	13.7%	-5.3%	7.1%	7.7%	-5.7%
PL8	Plato Inc Max Ltd.	7.1%	9.9%	16.1%	8.0%	11.8%	13.3%	5.5%	10.3%	9.0%
QVE	Qv Equities Limited	1.2%	-0.4%	-8.9%	7.9%	7.9%	-9.5%	1.2%	-0.3%	-9.5%
WAM	WAM Capital Limited	8.5%	-0.2%	1.8%	6.4%	-0.6%	12.0%	4.2%	-0.6%	14.0%
WLE	WAM Leaders Limited	2.6%	2.3%	4.8%	12.2%	14.5%	5.7%	8.9%	9.2%	1.3%
WHF	Whitefield Ltd	5.0%	1.3%	-1.0%	7.5%	7.2%	1.3%	4.0%	5.5%	-1.3%
			1 Year		3 '	Year (annualised	)	5 '	Year (annualised	)
Code	Company	NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
Code	Company	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc
ACQ	Acorn Cap Inv Fund	-0.7%	-13.5%	-7.8%	1.2%	1.4%	-4.0%	3.4%	1.8%	-7.7%
ECP	ECP Emerging Co	16.5%	3.2%	-23.4%	1.6%	-2.5%	-17.3%	6.2%	4.0%	-19.5%
NSC	Naos Smlcap Com Ltd	-6.9%	1.2%	-18.0%	8.2%	13.3%	-17.6%	2.3%	2.5%	-18.5%
FOR	Forager Aust Shs Fnd	8.5%	0.9%	-11.6%	10.8%	11.5%	-11.6%	2.7%	-2.3%	-10.5%
GC1	Glennon SML Co Ltd	-13.5%	-17.3%	-21.3%	-6.3%	-8.5%	-20.7%	-7.8%	-11.5%	-18.2%
NCC	Naos Emerg Opp	-10.7%	-8.9%	-15.0%	2.3%	0.1%	-11.0%	-1.4%	-3.6%	-8.9%
NGE	NGE Capital Limited	14.9%	2.7%	-21.8%	14.8%	13.3%	-22.7%	5.6%	3.1%	-21.9%
RYD	Ryder Capital Ltd	-11.5%	-20.8%	-15.1%	-9.0%	-10.5%	-11.1%	-0.4%	0.9%	-12.3%
SB2	Salter Brothers	-15.0%	-14.0%	-30.2%	na	na	na	na	na	na
SEC	Spheria Emerging Co	-1.1%	-2.5%	-13.2%	8.6%	13.4%	-11.4%	4.3%	3.8%	-13.1%
WAX	WAM Research Ltd	3.3%	-16.5%	21.5%	5.4%	-1.5%	31.8%	3.4%	-0.6%	28.3%
WMI	WAM Microcap Limited	0.5%	3.7% 1 Year	14.2%	3.3%	9.7%	16.0%	5.2%	8.0%	9.6%
						Year (annualised			Year (annualised	
Code	Company	NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
		Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc
ALI	Argo Global Ltd	-3.5%	-14.8%	-3.9%	5.9%	3.4%	-3.6%	3.7%	6.0%	-6.5%
FGG	Future Glb Invest Co	15.9%	8.6%	-16.0%	2.0%	1.3%	-11.2%	3.8%	-0.2%	-10.2%
GVF	Global Value Fnd Ltd	11.8%	6.2%	-4.8%	12.5%	9.4%	-4.3%	7.9%	7.2%	-3.9%
PIA	Pengana Int Equ Ltd	19.3%	11.4%	-16.8%	3.7%	3.2%	-10.9%	5.1%	3.2%	-11.8%
MFF	MFF Capital Inv Ltd	25.7% 20.9%	25.8%	-17.2%	10.7%	6.9%	-14.3%	7.9%	4.1%	-10.7%
MGF^ PAI	Magellan Global Fund Platinum Asia Ltd	6.9%	36.1% 3.3%	-17.4% -14.6%	na -0.4%	na -3.4%	na -10.9%	na 2.8%	na -1.7%	na -8.4%
PGF	Pm Capital Fund	26.4%	21.1%	-1.2%	22.8%	29.4%	-6.1%	10.0%	12.7%	-9.3%
PMC	Platinum Capital Ltd	14.3%	8.2%	-16.3%	7.8%	5.0%	-12.2%	3.2%	-2.0%	-7.1%
RG8	Regal Asian Investments	-0.5%	7.3%	-14.3%	-0.1%	4.5%	-16.0%	na	na	na
WGB	WAM Global	17.4%	5.8%	-14.9%	4.9%	2.3%	-9.3%	4.9%	1.5%	-10.3%
VG1	VGI Partners Global	11.0%	16.0%	-17.9%	-3.3%	-0.9%	-15.8%	-0.5%	-5.3%	-11.3%
101		111070	1 Year	11.070		Year (annualised			Year (annualised	
		ΝΤΑ	TSR	Avg.	NTA	TSR	, Avg.	NTA	TSR	, Avg.
Code	Company	Performance	Performance	Prem/Disc	Performance		Prem/Disc	Performance		Prem/Disc
	Bailador Tech Inv	2.1%	-13.3%	-27.0%	14.2%	11.4%	-20.5%	11.4%	11.6%	-23.2%
BTI		10.6%	8.0%	-17.2%	-4.7%	-8.8%	-20.5%	na	na	-23.2% na
BTI HM1	Hearts and Minds	10.070		-17.2%	-4.7%	10.7%	-13.8%	20.7%	22.5%	-16.6%
HM1	Hearts and Minds	0.2%	<u>4</u> 1%		0.070	10.770			22.0/0	
HM1 LRT	Lowell Res Fund	0.2% 0.1%	4.1% -0.4%		5 4%	-3.7%	-29.3%	19.0%	10.4%	-23.6%
HM1 LRT LSX	Lowell Res Fund Lion Selection Grp	0.1%	-0.4%	-28.8%	5.4% -0.8%	-3.7% 5.4%	-29.3% -16.7%	19.0% 2.6%	10.4% 4.5%	-23.6% -17.3%
HM1 LRT LSX NAC	Lowell Res Fund Lion Selection Grp Naos Ex-50	0.1% 6.5%	-0.4% 6.6%	-28.8% -13.5%	-0.8%	5.4%	-16.7%	2.6%	4.5%	-17.3%
HM1 LRT LSX NAC RF1	Lowell Res Fund Lion Selection Grp Naos Ex-50 Regal Invest Fund	0.1% 6.5% -0.3%*	-0.4% 6.6% 1.7%*	-28.8% -13.5% -2.3%	-0.8% 13.0%	5.4% 15.5%	-16.7% 2.6%	2.6% na	4.5% na	-17.3% na
HM1 LRT LSX NAC RF1 SNC	Lowell Res Fund Lion Selection Grp Naos Ex-50 Regal Invest Fund Sandon Capital Ltd	0.1% 6.5% -0.3%* 2.1%	-0.4% 6.6% 1.7%* -9.4%	-28.8% -13.5% -2.3% -13.6%	-0.8% 13.0% 4.8%	5.4% 15.5% 6.7%	-16.7% 2.6% -13.7%	2.6% na 1.7%	4.5% na -0.6%	-17.3% na -13.4%
HM1 LRT LSX NAC RF1 SNC TGF	Lowell Res Fund Lion Selection Grp Naos Ex-50 Regal Invest Fund Sandon Capital Ltd Tribeca Glb Resources	0.1% 6.5% -0.3%* 2.1% -16.8%	-0.4% 6.6% 1.7%* -9.4% -18.6%	-28.8% -13.5% -2.3% -13.6% -18.3%	-0.8% 13.0% 4.8% 13.5%	5.4% 15.5% 6.7% 13.5%	-16.7% 2.6% -13.7% -15.9%	2.6% na 1.7% na	4.5% na -0.6% na	-17.3% na -13.4% na
HM1 LRT LSX NAC RF1 SNC TGF TEK	Lowell Res Fund Lion Selection Grp Naos Ex-50 Regal Invest Fund Sandon Capital Ltd Tribeca Glb Resources Thorney Technologies Ltd	0.1% 6.5% -0.3%* 2.1% -16.8% -24.4%	-0.4% 6.6% 1.7%* -9.4% -18.6% -22.7%	-28.8% -13.5% -2.3% -13.6% -18.3% -33.8%	-0.8% 13.0% 4.8% 13.5% -12.4%	5.4% 15.5% 6.7% 13.5% -18.0%	-16.7% 2.6% -13.7% -15.9% -23.7%	2.6% na 1.7% na na	4.5% na -0.6% na -7.3%	-17.3% na -13.4% na na
HM1 LRT LSX NAC RF1 SNC TGF	Lowell Res Fund Lion Selection Grp Naos Ex-50 Regal Invest Fund Sandon Capital Ltd Tribeca Glb Resources	0.1% 6.5% -0.3%* 2.1% -16.8%	-0.4% 6.6% 1.7%* -9.4% -18.6%	-28.8% -13.5% -2.3% -13.6% -18.3%	-0.8% 13.0% 4.8% 13.5%	5.4% 15.5% 6.7% 13.5%	-16.7% 2.6% -13.7% -15.9%	2.6% na 1.7% na	4.5% na -0.6% na	-17.3% na -13.4% na

WMA WAM Alternative Assets
Source: Bloomberg, IRESS, OML

'Historical performance data for the Magellan Global Fund strategy is available on MGF summary page

### **BKI Investment Company (BKI)**

#### www.bkilimited.com.au

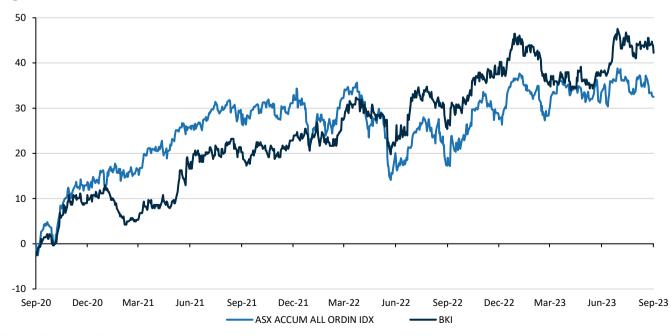
- BKI was listed on the ASX in December 2003 with an objective to provide investors with sound dividend yields and long-term capital growth.
- BKI invests in a diversified portfolio of Australian shares, trusts and interest-bearing securities, focusing on securities that are
  paying an increasing dividend stream.
- Key sector weights as at 31 August 2023 include Banks (14.2%), Energy (12.7%), Materials (12.4%), Financials (10.9%), Consumer Discretionary (9.4%), Industrials (8.0%), and Utilities (6.2%).
- The total shareholder return for the year ending 31 August 2023 was 7.7%, with pre-tax NTA increasing 7.1%. The active return (TSR) was -1.2%.

#### Fig.2: BKI overview

BKI Snapshot				Top Holdings			%
Price (31 August 2023)			\$1.76	BHP Group Limited			9.1%
Share price range (12 months)		\$1.	22- \$1.88	Macquarie Group Ltd			8.3%
Shares on issue (Mn)			802.8	Commonwealth Bank.			7.3%
Market capitalisation (\$Mn)			\$1,413	National Aust. Bank			6.7%
Pre-tax asset backing*			\$1.76	APA Group			6.2%
Post-tax asset backing*			\$1.68	New Hope Corporation			5.2%
Premium/(Discount) to pre-tax N	ТА		0.0%	Wesfarmers Limited			4.7%
Premium/(Discount) to post-tax N	JTA		4.8%	Woodside Energy			4.4%
Dividend yield			4.6%	Transurban Group			3.3%
Dividend per share (cents)			8.2	Woolworths Group Ltd			3.2%
Franking			100%	Telstra Corporation.			3.1%
Management expense ratio			0.18%	Sonic Healthcare			2.9%
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BKI	7.7%	12.9%	7.6%	NTA growth	7.1%	11.3%	6.1%
Active return	-1.2%	2.4%	0.4%	Active return	-1.8%	0.7%	-1.1%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 August 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

#### Fig.3: BKI TSR vs All Ords Accum. Index



### Australian United Investment Company (AUI)

#### www.aui.com.au

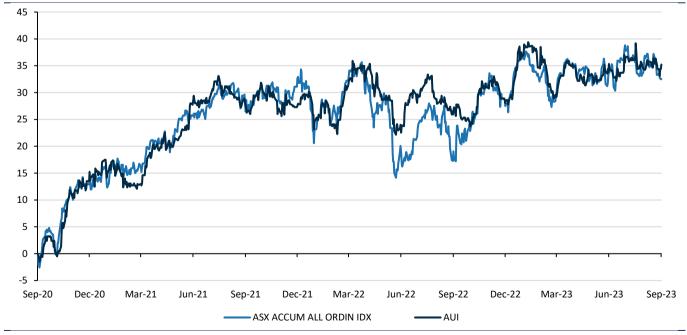
- AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation.
- AUI utilises a "traditional" investment philosophy, focusing on risk reduction by investing in a range of large and mid-cap companies on the ASX.
- Investments are chosen on their individual merits, with no pre-determined policy that any particular proportion of the capital will be invested in particular investment sectors.
- The total shareholder return for the year ending 31 August 2023 was 4.9%, with pre-tax NTA increasing 7.0%. The active return (TSR) was -4.0%.

#### Fig.4: AUI overview

AUI Snapshot				Top Holdings		%
Price (31 August 2023)			\$9.59	Commonwealth Bank.		9.1%
Share price range (12 months)		\$7.4	1- \$10.31	BHP Group Limited		8.3%
Shares on issue (Mn)			126.5	CSL Limited		8.0%
Market capitalisation (\$Mn)			\$1,213	Woodside Energy		5.8%
Pre-tax asset backing*			\$10.64	RIO Tinto Limited		5.8%
Post-tax asset backing*			\$9.22	Wesfarmers Limited		5.2%
Premium/(Discount) to pre-tax NTA	4		-9.9%	Transurban Group		5.0%
Premium/(Discount) to post-tax NT	A		4.0%	Diversified United		4.7%
Dividend yield			3.9%	ANZ Banking Grp Ltd		4.6%
Dividend per share (cents)			37.0	Westpac Banking Corp		3.3%
Franking			100%			
Management expense ratio			0.10%			
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance 1 Year 3	Year	5 Year
AUI	4.9%	8.7%	5.7%	NTA growth 7.0% 12	2.8%	6.9%
Active return	-4.0%	-1.8%	-1.5%	Active return -1.9% 2	2.2%	-0.3%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 August 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

#### Fig.5: AUI TSR vs All Ords Accum. Index



Source: Bloomberg, OML

# L1 Long Short Fund (LSF)

#### www.l1longshort.com

Fig.6: LSF overview

- LSF listed in April-18 following a \$1.3bn raising. LSF has dual investment objectives to 1) seek to deliver strong, positive, risk-adjusted returns over the long term (being a period of more than five years); and 2) preserve capital.
- LSF utilises a fundamental, bottom-up research process to seek and identify mispriced securities with the potential to provide attractive risk adjusted returns. The manager may take short positions in companies it considers to be overvalued, or of low quality and/or over-geared.
- The total shareholder return for the year ending 31 August 2023 was 17.2%, with pre-tax NTA increasing 11.9%. The active return (TSR) was 7.6%.

LSF Snapshot				Key contributors to portfolio performance
Price (31 August 2023)			\$2.86	Alibaba
Share price range (12 months)		\$0.8	87- \$2.96	Capstone
Shares on issue (Mn)			616.6	Imdex
Market capitalisation (\$Mn)			\$1,764	Seven Group Holdings
Pre-tax asset backing*			\$2.98	
Post-tax asset backing*			\$3.03	
Premium/(Discount) to pre-tax NTA	L L		-4.0%	
Premium/(Discount) to post-tax NT	Ą		-5.6%	
Dividend yield			3.7%	
Dividend per share (cents)			10.5	
Franking			100%	
Management expense ratio			1.44%	*Alphabetical
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance 1 Year 3 Year 5 Year
LSF	17.2%	30.9%	11.1%	NTA growth 11.9% 20.4% 13.3%
Active return	7.6%	20.2%	4.1%	Active return 2.3% 9.7% 6.2%

Source: IRESS, Bloomberg, OML, Company reports. Figures as a 31 August 2023. Active returns refers to the TSR and NTA growth relative to that

#### Fig.7: LSF TSR vs ASX200 Accum. Index

of the comparative index (see chart below).

125 YYMNyy 100 75 50 25 0 Sep-20 Dec-20 Mar-21 Jun-21 Sep-21 Dec-21 Mar-22 Jun-22 Sep-22 Dec-22 Mar-23 Jun-23 Sep-23 SP ASX 200 TR LSF



# Ophir High Conviction (OPH)

#### www.ophiram.com.au/ophir-high-conviction-fund

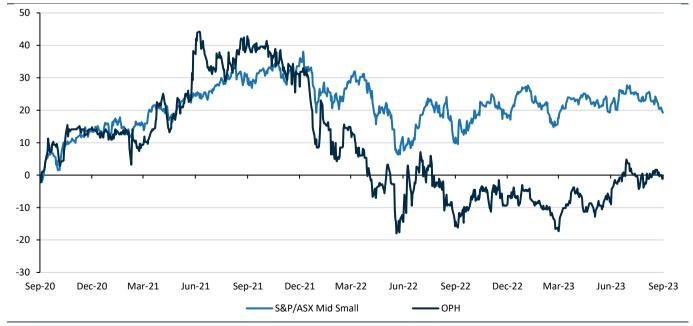
- OPH listed in Dec-18 as a LIT, via the conversion (no capital raised) of the three previous classes of units into a single ordinary class. Established in 2012, Ophir is a specialist small and midcap equities investment manager. OPH is one of three strategies run by the manager.
- Management employs a fundamental, bottom-up strategy seeking companies that: 1) operate in or about to enter periods of structural growth; 2) are generating cash or have a clear pathway to cash generation; 2) have a high-quality management team and are under-researched/appreciated or not well understood by the market.
- The total shareholder return for the year ending 31 August 2023 was 1.6%, with pre-tax NTA increasing 12.3%. The active return (TSR) was -1.5%.

#### Fig.8: OPH overview

OPH Snapshot				Top Holdings			%
Price (31 August 2023)			\$2.54	AUB Group Ltd			na
Share price range (12 months)		\$1.9	99- \$4.02	Kelsian Group			
Shares on issue (Mn)			222.6	NEXTDC Ltd			
Market capitalisation (\$Mn)			\$565	Seven Group Holdings			
Pre-tax asset backing*			\$2.75	Technology One			
Post-tax asset backing*			n.a				
Premium/(Discount) to pre-tax NTA	L Contraction of the second se		-7.6%				
Premium/(Discount) to post-tax NT	Ą		n.a				
Dividend yield			5.1%				
Dividend per share (cents)			12.6	*Alphabetical			
Franking			11%				
Management expense ratio			1.23%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance**	1 Year	3 Year	Inception
OPH	1.6%	1.8%	na		12.3%	2.9%	na
Active return	-1.5%	-5.6%	na	Active return	9.2%	-4.5%	na

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 August 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

#### Fig.9: OPH TSR vs ASX Mid-Small Index



### Forager Australian Shares Fund (FOR)

#### www.foragerfunds.com.au

- The Forager Australian Shares Fund was initially incorporated in October 2009 as an unlisted unit trust before being converted to a closed end vehicle in December 2016.
- FOR utilises a fundamental bottom-up investment approach, focusing on businesses where the assessed intrinsic value of the underlying business is substantially higher than the security price. FOR holds a relatively small number of securities, generally between 15 and 25.
- FOR can hold up to 10% of its portfolio in unlisted securities.
- The total shareholder return for the year ending 31 August 2023 was 0.9%, with pre-tax NTA increasing 8.5%. The active return (TSR) was 2.0%.

#### Fig.10: FOR overview

FOR Snapshot				Top Holdings			
Price (31 August 2023)			\$1.28	RPMGlobal Holdings			8.1%
Share price range (12 months)		\$0.	63- \$1.78	Readytech Holdings			6.4%
Shares on issue (Mn)			100.7	Tourism Holdings			6.1%
Market capitalisation (\$Mn)			\$129	Pointsbet Holdings			5.7%
Pre-tax asset backing*			\$1.51	Healthia Limited			4.9%
Post-tax asset backing*			n.a				
Premium/(Discount) to pre-tax N	ITA		-15.2%				
Premium/(Discount) to post-tax I	NTA		n.a				
Dividend yield			4.8%				
Dividend per share (cents)			6.0				
Franking			0%				
Management expense ratio			1.00%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
EOP	0.9%	11 5%	-2.3%	NITA growth	8 5%	10.8%	2.7%

	i ieai	JTear	Jieai	NTA Feriorinarice	i ieai	JTear	JTear
FOR	0.9%	11.5%	-2.3%	NTA growth	8.5%	10.8%	2.7%
Active return	2.0%	8.5%	-4.7%	Active return	9.7%	7.8%	0.3%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 August 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

### Fig.11: FOR TSR vs ASX Small Ords Accum. Index



# Tribeca Global Natural Resources (TGF)

#### www.tribecaip.com/global-natural-resources

- The manager, Tribeca Investment Partners, is a specialist small and mid-cap equities investment manager. TGF listed in Oct-18 following a \$158m raise.
- TGF seeks to actively deliver superior risk-adjusted returns to investors through a combination of long and short, credit and commodity positions in the highly volatile natural resources sector. TGF invests across the end-to-end value chain within the resources sector.
- The manager employs a high conviction, bottom-up research approach coupled with specialist commodities knowledge to take advantage of valuation mispricing and relative value of the natural resources Market. TGF seeks to maintain detailed coverage of ~300 companies across the eight natural resources industry segments.
- The largest gross exposures by sector as at 31 August 2023 included Base and Battery Metals, Energy (including Oil & Gas, Uranium), and Precious Metals.
- The total shareholder return for the year ending 31 August 2023 was -18.6%, with pre-tax NTA decreasing -16.8%. The active return (TSR) was -30.3%.

#### Fig.12: TGF overview

TGF Snapshot				Top Holdings			
Price (31 August 2023) \$1.69			Alcoa Corp	Lunnon Metals			
Share price range (12 months) \$0.87- \$2.97			Alpha HPA	Mineral Resources			
Shares on issue (Mn) 78.8			Boss Resources	Neo Performance Materials			
Market capitalisation (\$Mn) \$133			Cameco	Santos			
Pre-tax asset backing* \$2.15			Champion Iron				
Post-tax asset backing* \$2.29			Develop Global				
Premium/(Discount) to pre-tax NTA -21.3%			Energy Fuels				
Premium/(Discount) to post-tax NTA -26.2%			Freeport-Mcmoran				
Dividend yield			9.9%	Genesis Minerals			
Dividend per share (cents) 17.5			Glencore				
Franking			100%				
Management expense ratio			1.50%	*Alphabetical			
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
TGF	-18.6%	13.5%	na	NTA growth	-16.8%	13.5%	na
Active return	-30.3%	-9.0%	na	Active return	-28.5%	-9.0%	na

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 August 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

### Fig.13: TGF TSR vs MSCI ACWI Commodity Prod



Source: Bloomberg, OML

Ord Minnett acted as Joint Lead Manager to the capital raising in February 2023 and received fees acting in this capacity.

### PM Capital Global Opportunities Fund (PGF)

#### www.pmcapital.com.au

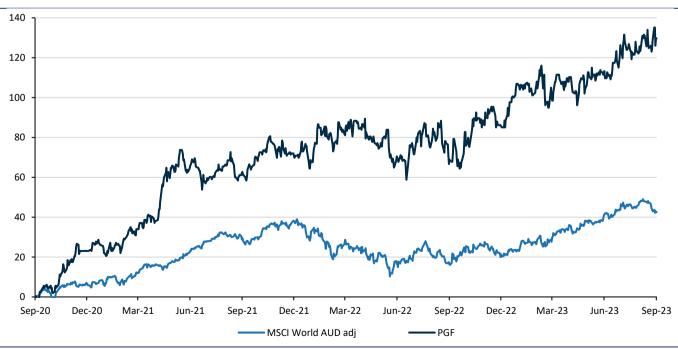
- Managed by PM Capital, PGF began trading on the ASX on 11 December 2013. PGF provides exposure to international equities with a portfolio size of approximately 40 holdings.
- Investment exposures as at 31 August 2023 include Global Domestic Banking (Europe & USA, 42%), Energy (17%), Industrial Metals (14%) Gaming (13%), Industrials (13%), and Alternative Investment Managers (8%).
- The total shareholder return for the year ending 31 August 2023 was 21.1%, with pre-tax NTA increasing 26.4%. The active return (TSR) was -2.0%.

#### Fig.14: PGF overview

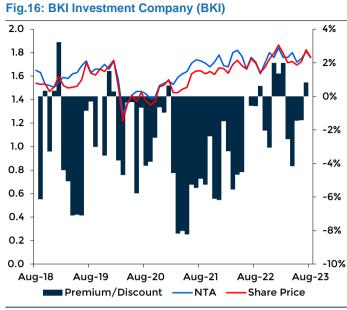
PGF Snapshot				Current stock example	%
Price (31 August 2023)			\$1.89	Apollo Global Management	na
Share price range (12 months)		\$0.8	38- \$1.89	Bank of America	
Shares on issue (Mn)			408.5	Cairn Homes	
Market capitalisation (\$Mn)			\$772	Freeport-McMoRan	
Pre-tax asset backing*			\$1.85	ING Groep	
Post-tax asset backing*			\$1.70	Shell	
Premium/(Discount) to pre-tax NTA	٨		2.2%	Siemens	
Premium/(Discount) to post-tax NT	A		11.1%	Wynn Resorts	
Dividend yield			5.3%		
Dividend per share (cents)			10.0		
Franking			100%		
Management expense ratio			1.00%	**listed in alphabetical order**	
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance 1 Year 3 Ye	ar 5 Year
PGF	21.1%	29.4%	12.7%	NTA growth 26.4% 22.8	% 10.0%
Active return	-2.0%	15.6%	1.6%	Active return 3.3% 9.0	% -1.2%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 August 2023. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

#### Fig.15: PGF TSR vs MSCI World Index (AUD adj.)



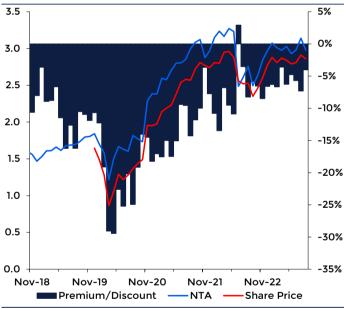
### Listed Investment Companies (LICs)



### Appendix – Historical Premium/Discounts for Preferred LICs

Source: Bloomberg, IRESS, OML





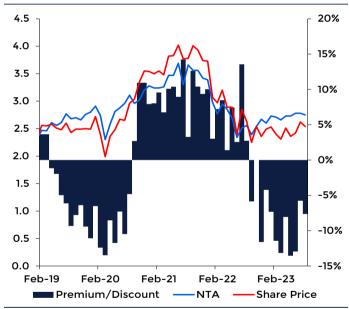
Source: Bloomberg, IRESS, OML

12.0 4% 11.0 2% 0% 10.0 9.0 -2% 8.0 -4% 7.0 -6% 6.0 8% 5.0 -10% 4.0 -12% Aug-18 Aug-19 Aug-20 Aug-21 Aug-22 Aug-23 Premium/Discount NTA Share Price

Fig.17: Australian United Investment Company (AUI)

Source: Bloomberg, IRESS, OML

#### Fig.19: Ophir High Conviction Fund (OPH)



Source: Bloomberg, IRESS, OML

# ORD MINNETT

# Listed Investment Companies (LICs)

#### **Ord Minnett Research**

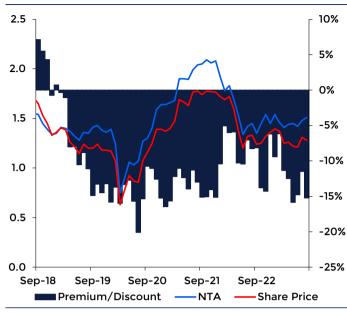


Fig.20: Forager Australian Shares Fund (FOR)

#### Fig.21: Tribeca Global Natural Resources (TGF)

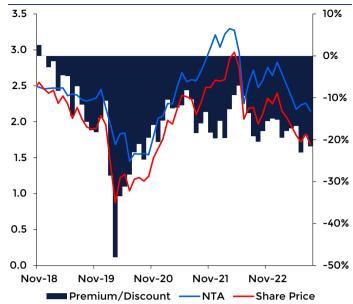


Fig.22: PM Capital Global Fund (PGF)

#### 2.0 10% 1.8 5% 1.6 0% 1.4 1.2 -5% 1.0 -10% 0.8 0.6 -15% 0.4 -20% 0.2 0.0 -25% Aug-18 Aug-22 Aug-19 Aug-20 Aug-21 Aug-23 Premium/Discount NTA Share Price

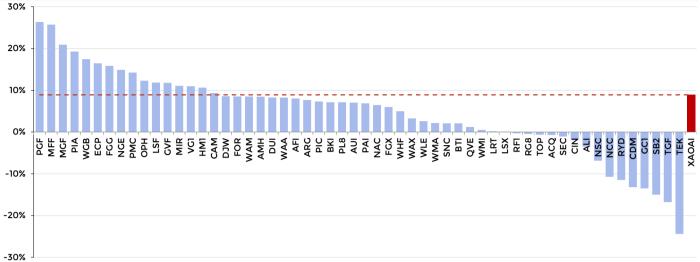
Source: Bloomberg, IRESS, OML

Source: Bloomberg, IRESS, OML

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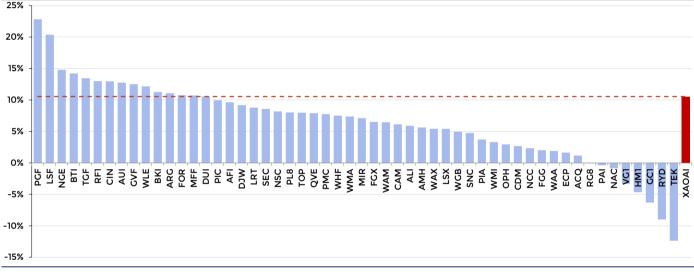
Source: Bloomberg, IRESS, OML

### 1, 3 and 5-year NTA & total shareholder return growth

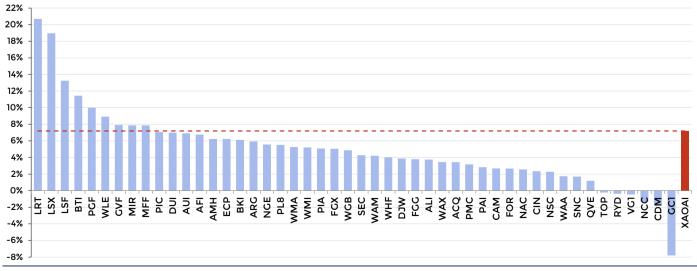


### Fig.23: CAGR NTA performance – % return over 12 months





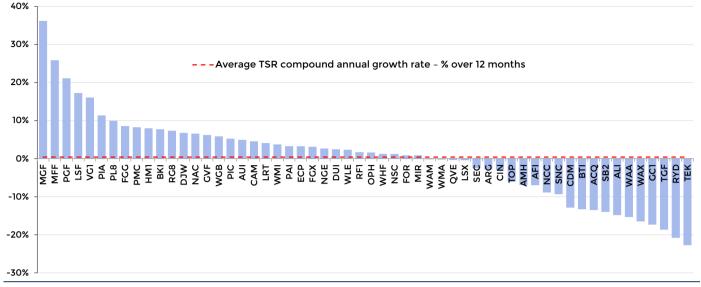
Source: Bloomberg, IRESS, OML. Figures as at 31 August 2023.



# Fig.25: CAGR NTA performance – % return over 5 years

Source: Bloomberg, IRESS, OML. Figures as at 31 August 2023.

#### Fig.26: TSR compound annual growth rate – % over 12 months



#### Source: Bloomberg, IRESS, OML. Figures as at 31 August 2023.

# Fig.27: TSR compound annual growth rate – % over 3 years

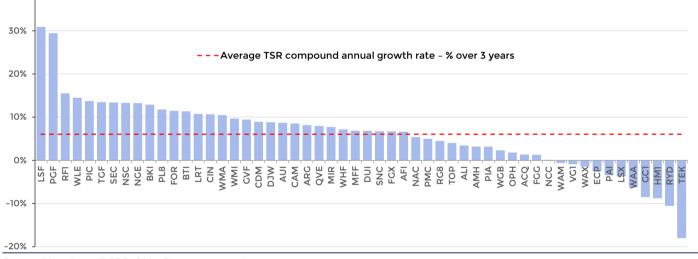
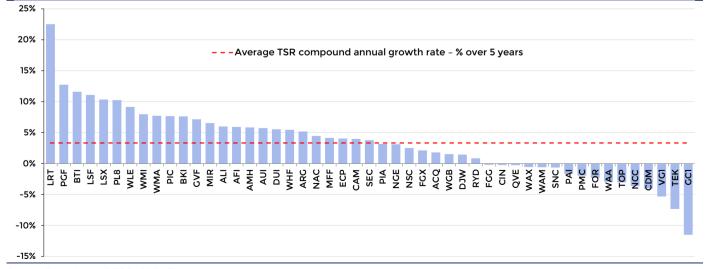


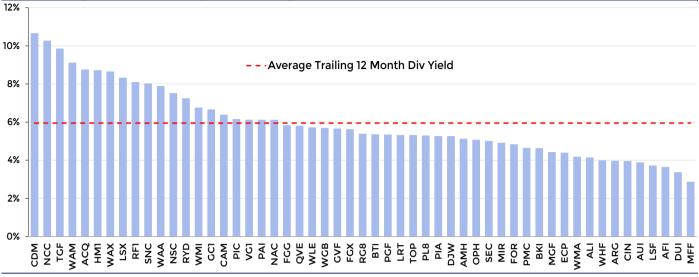


Fig.28: TSR compound annual growth rate - % over 5 years



Source: Bloomberg, IRESS, OML. Figures as at 31 August 2023.

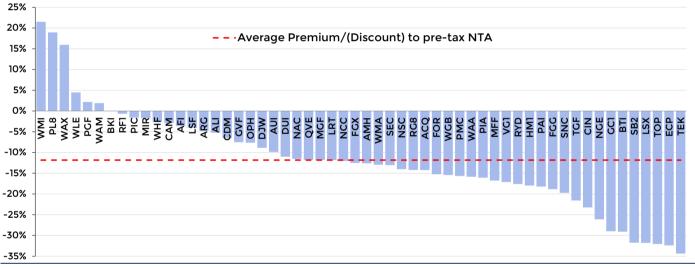
Fig.29: Trailing 12-month dividend yield and average



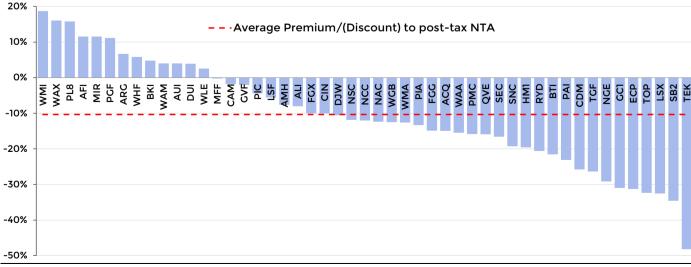
### Dividend yield, pre & post tax discount/premium to NTA

Source: Bloomberg, IRESS, OML. Figures as at 31 August 2023. LICs with no yield excluded.

#### Fig.30: Premium/(Discount) to pre-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 31 August 2023 Premium/(Discount) to post-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 31 August 2023.

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Fig.31:

# LIC basics

#### What is a LIC?

- A LIC has characteristics of managed funds and stock exchange-listed companies.
- A LIC is a company that invests in other companies, with the purpose of giving its shareholders exposure to a variety of shares via its investment portfolio.
- LICs may also invest in cash or fixed income instruments, although in many cases this forms only a relatively small proportion
  of their investment portfolio.
- Income from LICs usually takes the form of semi-annual dividend payments that are linked to the profitability of the portfolio. Capital gains (losses) can arise where the investor sells the shares in the LIC for more (less) than they originally bought them for.

#### **Benefits of investing in LICs**

#### **Diversification**

- Investment in just one LIC potentially gives an investor exposure to a number of companies in a range of industries.
- This diversification can reduce the volatility of returns across the portfolio.
- A LIC can be a cost-effective method of achieving diversification.

#### LICs are managed by investment professionals

- Each LIC is managed by full-time investment professionals whose goal it is to optimise returns on the investment portfolio for shareholders within strictly enforced risk parameters.
- In this respect, LICs are passive investments. Once the shares in the LIC have been purchased, the investor leaves investment decisions to the LIC manager.
- Some LICs have operated for more than 50 years while others, although only recently listed, are operated and managed by investment firms that have built strong reputations over many years.

#### **Transparent investment philosophy**

- LICs are typically transparent about their investment philosophy and process. Investors can choose the relevant LIC based on their own investment goals and risk preferences.
- Some LICs focus on specific geographic areas (such as Australia or overseas), may invest in a range of industries or focus
  on just one (such as resources), or are geared towards providing investors with annual income streams or longer-term capital
  gains (or a combination of both).
- In this document, we briefly describe each of the 64 selected LICs, their main investments and recent performance.

#### Ease of investment

- Investing in a LIC is done in the same manner as any other company on the ASX, by placing an order with your adviser to buy shares in it.
- Exiting the investment is just as straightforward: the investor sells the shares on-market during trading hours through their adviser.
- Most LICs are 'liquid', meaning there are enough willing buyers and sellers on the ASX, to allow the investor to enter or exit the investment at a time they choose.

#### Costs involved in investing in a LIC

#### **Entry costs**

- Investing in the ASX via a LIC can be cost-effective relative to other methods of investing in a 'portfolio' of investments.
- The initial cost comes in the form of brokerage paid to acquire the shares, which can deliver an efficient method of diversification. A LIC can be an efficient method of diversification.
- The entry costs to LIC investments are generally lower than retail managed funds, which utilise a "front-end load" charge at the date of purchase.

#### **Ongoing costs**

- LIC managers can charge two types of fees: management and performance fees.
- LICs use management fees to cover the costs incurred in running the portfolio. These fees are taken out of the profits of the LIC, which are a function of the performance of the underlying investment portfolio (including dividends paid and capital gains/losses on shares that are sold). Managers are paid regardless of the profitability of the investment portfolio.
- These fees typically range from 0.0%-2.0% of assets under management per year. This can be lower than the average fees charged for retail managed funds. The effect of this cost-saving on a longer-term investment, where returns compound over many years, can be material. One reason for this lower cost is that LICs do not incur back-office or distribution costs, reducing their cost of operation. The fees (calculated as a "management expense ratio" or MER) of our selected LICs are shown in Table 2.
- Unlike management fees, performance fees are paid only if the LIC's investment portfolio outperforms a predetermined benchmark. The fee is charged on the size of this outperformance. Not all LICs charge performance fees.
- These fees provide an incentive for the LIC manager to optimise returns for shareholders. Note performance fees in some instances can still be paid when a portfolio incurs a loss over an investment period if it still outperforms its relevant benchmark.
- Performance fees for our selected LICs are shown in Table 2 on page 7. The benchmark index is the S&P/ASX All Ordinaries Accumulation Index unless otherwise stated below.

#### **Exit costs**

- Brokerage is payable when selling shares in a LIC. Retail managed funds on the other hand, can generally be exited at no charge.
- Exiting a LIC investment can have tax consequences based on the capital gain or loss over the investment period.

#### What income do investors receive from a LIC?

- Annual investor income from a "buy-and-hold" investment strategy in a LIC takes the form of dividends, just like other share investments.
- However, because LICs utilise a company structure, payment of dividends is at the discretion of the LIC manager. In other words, just because the investment portfolio of the LIC has made a profit in a given year, it does not mean that all, or even any, of that profit will be paid to shareholders in that year. Where a LIC chooses not to pay a dividend, the income is retained and invested by the LIC and forms part of the LIC's underlying asset backing. This is different to retail managed funds, which are required to pay out the income to unitholders in the particular tax year that it is earned. Generally, LICs will pay out a high proportion of earnings as dividends.
- A number of our selected LICs invest in blue chip stocks and pay out a high proportion of earnings as a dividend. Accordingly, they can have attractive dividend yields (as shown in Figure 1).

#### **Taxation issues**

- LIC returns are generally taxed at the company tax rate of 30%. Accordingly, when dividends are paid to shareholders of the LIC franking credits are attached. These can be a tax benefit for shareholders, as they receive a "credit" for the company tax already paid on the LIC income when the shareholder's ordinary income is assessed.
- Capital gains are managed by the LIC manager. Where the dividend paid to a shareholder of a LIC contains capital gains, it
  will be treated as a capital gain, not ordinary income, in the hands of the shareholder.
- This tax treatment contrasts with that of unlisted retail managed funds, where investors incur an annual tax liability on interest and capital gains that the fund earns each year.

#### **LIC Discounts and Premiums**

- The price at which investors buy or sell LICs, as with stocks is ultimately determined by supply and demand in the market. As a result, the price of a listed investment company can trade above or below its net tangible asset (NTA) value. That is, trade at a premium or discount respectively.
- LICs may trade at a discount if:
  - The underlying fund has a poor performance track record.
  - The LIC has yet to pay dividends, has recently reduced its dividend or the market anticipates it has limited ability to pay future dividends.
  - The LIC has a limited track record, rapport with investors or has limited marketing and/or distribution capability.
  - The LIC has issued options which could substantially dilute the NTA of other unit holders if exercised.
  - The LIC has less liquidity
  - LICs may trade at a discount to pre-tax NTAs if the LIC has a significant tax liability.
- LICs may also trade at a premium if:
  - The underlying portfolio has a strong performance track record.
  - The fund has a history of maintaining or increasing dividends. Many LIC investors have historically preferred vehicles paying stable fully franked dividends.
  - If an LIC has a substantial franking credit balance or tax asset.
- Many LICs have exhibited a tendency for discounts and premiums to mean revert and trade around a certain level. This tendency has provided an opportunity for investors to profit from mean reversion for LICs trading at a discount. However, this reversion can take time and rely on certain catalysts. We also note that a discount can deepen before it narrows.
- Some listed investment companies which trade at a premium may continue to trade at premium for the foreseeable future, or trade at an even larger premium.

#### LICs versus managed funds

- LICs are listed on the stock exchange, so entry and exit costs are limited to brokerage. This means that diversification may be achieved at a relatively lower cost. LICs also offer a tax-effective structure, whereby dividends are typically fully franked and when LIC capital gains are paid out as dividends, investors may be entitled to an income tax reduction for the proportion of the dividend attributable to the capital gain. Investors in managed funds may incur a tax liability on interest and capital gains.
- The fee structures of LICs can be favourable in comparison with managed funds. Our selected traditional LICs have management expense ratios ranging from 0.0% to 2.5%, whereas managed funds often charge more than 1.0%.

#### LICs versus exchange traded funds (ETFs)

- LICs and ETFs have low management fees and efficient tax structures compared with managed funds. However, ETFs have
  an open-ended structure, where units on offer can increase or decrease based on supply and demand. This mechanism
  allows ETFs to trade at or close to their net asset value.
- ETFs are generally passive investment products and hence do not aim to outperform the market in the same way many of the LICs do. There are an increasing number of Exchange Traded Managed Funds though that offer active management and avoid variation from NTA.
- ETFs are required to distribute any surplus income to security holders, whereas LICs can conserve surplus income and take advantage of market opportunities as they see fit. This added flexibility is beneficial to the shareholder.

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### Guide to Ord Minnett Recommendations

Our recommendations are based on the total return of a stock - nominal dividend yield plus capital appreciation - and have a 12-month time horizon. SPECULATIVE BUY We expect the stock's total return (nominal yield plus capital appreciation) to exceed 20% over 12 months. The investment may have a strong capital appreciation but also has high degree of risk and there is a significant risk of capital loss. BUY The stock's total return (nominal dividend yield plus capital appreciation) is expected to exceed 15% over the next 12 months ACCUMULATE We expect a total return of between 5% and 15%. Investors should consider adding to holdings or taking a position in the stock on share price weakness. HOLD We expect the stock to return between 0% and 5%, and believe the stock is fairly priced. LIGHTEN We expect the stock's return to be between 0% and negative 15%. Investors should consider decreasing their holdings. SELL We expect the total return to lose 15% or more. RISK ASSESSMENT Classified as Lower, Medium, or Higher, the risk assessment denotes the relative assessment of an individual stock's risk based on an appraisal of its disclosed financial information, historic volatility of its share price, nature of its operations and other relevant quantitative and qualitative criteria. Risk is assessed by comparison with other Australian stocks, not across other asset classes such as Cash or Fixed Interest.

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Ord Minnett acted as Joint Lead Manager for each of the capital raisings for Tribeca Global Natural Resources Fund (February '23) and WAM Leaders (April '23) and received fees for acting in these capacities.

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# Listed Investment Companies (LICs)

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